THE CONNECTICUT STATE UNIVERSITY

CSU

P.O. Box 2008 • New Britain, Connecticut 06050 • (203) 827-7701

RESOLUTION

concerning

RECLASSIFICATION OF POSITION

DIRECTOR OF THE LEARNING RESOURCES CENTER/ADMINISTRATOR V
to
DIRECTOR OF DEVELOPMENT (Unclassified Management)
at
SOUTHERN CONNECTICUT STATE UNIVERSITY

SEPTEMBER 4, 1987

RESOLVED, That the position, Director of Learning Resources
Center/Administrator V, at Southern Connecticut
State University, be reclassified to Director of
Development (unclassified management), effective
September 4, 1987, in accordance with all
provisions and expectations as set forth in the
proposal attached as an addendum to this
Resolution.

A Certified True Copy:

Dallas K. Beal
President

Central Connecticut State University • New Britain   Southern Connecticut State University • New Haven
Eastern Connecticut State University • Willimantic   Western Connecticut State University • Danbury

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CSU-200

THE CONNECTICUT STATE UNIVERSITY

P.O. Box 2008 • New Britain, Connecticut 06050 • (203) 827-7700

P O S I T I O N   A C T I O N   R E Q U E S T

Submitted	8/17/87
	Date
By: CSU ( )	
CCSU ( ) SCSU (x)	
ECSU ( ) WCSU ( )	

POSITION ACTION: ESTABLISH ( ) RECLASSIFY (X) OTHER ( )	**DATE EFFECTIVE** 9-4-87	**PERM** (x) **FT** (x) **TEMP** ( ) **PT** ( )

POSITION TITLE: Director of the Learning Resources Center, Administrator V (7921)   **CURRENT**   (Class Code)   Director of Development   **PROPOSED**   (Class Code)

POSITION NUMBER: 0416	**CURRENT SALARY** $47,100 (salary at retirement 10/1/86)	**PROPOSED SALARY** low to mid fifties	**FUND** General	**BARG UNIT** SUOAF	Uncl. Mgmt.
				from	to

R E S O L U T I O N

BR# _____

RESOLVED,   That the position, Director of Learning Resources Center, Administrator V, at Southern Connecticut State University, be reclassified to Director of Development (unclassified management) effective September 4, 1987.

●

A Certified True Copy _____   _____

Dallas K. Beal, President, CSU   Date

PERCommittee   8-26-87   BOARD OF TRUSTEES   9-4-87
Date   Date

JUSTIFICATION: (Use Reverse Side If Additional Space Is Needed)

In order to plan, implement and manage a development and institutional advance-ment program at Southern, the University requests the establishment of a Director of Development (unclassified management) position. The Director's responsibilities will include fund-raising, capital campaign management and solicitation of gifts from corporations and private individuals. By cultivating these areas which have been largely untapped by Southern, the Director will raise additional money for the University. This position can be established by reclassifying the vacant Director of the Learning Resources Center, Administrator V, position.

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THE CONNECTICUT
STATE UNIVERSITY

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Approx. Cost   Signed (University)   8-17-87
Date

Southern Connecticut State University
Director of Development
Management/Confidential

Supervisor: Vice President for Administrative Affairs

Supervision Exercised:

Incumbent Name:

Position Summary:

Chief assistant to the Vice President for Administrative Affairs in the area of development, capital campaign fund raising and the solicitation of gifts from corporations and private individuals.

Position Responsibilities:

Plans, organizes and directs fund-raising efforts with corporations, foundations and friends of the university.

Assists Vice President in evaluation of proposals for private funding and the preparation of an institutional development/advancement plan.

Manages, under the direction of the Vice President, the university's proposed centennial capital campaign.

Works closely with other university administrators in such areas as Alumni Affairs, Public Affairs and Grant Administration.

Works with the Vice President and other university officials on projects and programs sponsored by the Southern Connecticut State University Foundation.

In cooperation with the Vice President and other university officials, plans and directs arrangements for special events, most notably those events relating to university fund-raising campaigns.

Qualifications:

Master's degree and at least five years of experience in the field of fund raising and development in a higher education setting. Specialized experience in capital campaign management at a public university desirable. These qualifications may be waived for individuals with appropriate alternate experience.

Southern Connecticut State University

Vice President, Administrative Affairs

Administrative Assistant (A)

1

Director of Facilities Planning and Engineering Adm. V

Dir. of Grants Adm. and Spec. Projects, Adm. VI

Secretary 2

Dir. of Data Center/Info Systems, Adm. VI

21

Assoc. Dean for Facilities Oper. Adm. VII

18

Assoc. Dean of Adm. Aff. Adm. VII

16

Director of Development

Dir. of Fiscal Affairs, Adm. VI

15

Revised 9/4/87