

THE CONNECTICUT STATE UNIVERSITY

P.O. Box 2008 • New Britain, Connecticut 06050 • (203) 827-7700

RESOLUTION

appointing

DR. JAMES C. HSIAO

25

DEAN, SCHOOL OF BUSINESS ECONOMICS

at

SOUTHERN CONNECTICUT STATE UNIVERSITY

June 17, 1983

WHEREAS, Southern Connecticut State University has conducted a search to fill the position, Dean, School of Business Economics, and

WHEREAS, The President of Southern Connecticut State University, after due consultation with the faculty, has recommended the appointment of Dr. James C. Hsiao, now therefore, be it

RESOLVED, That effective July 1, 1983, under the terms and conditions of the Trustees' Personnel Policies, Dr. James C. Hsiao be and hereby is appointed Dean, School of Business Economics at Southern Connecticut State University, at an annual salary of \$43,000. The contract expires on June 30, 1984.

A Certified True Copy:

James A. Frost Executive Director

VITAE

James C. Hsiao

9 Mansfield Road Address:

Date of Birth: February 4, 1934

North Haven, CT 06473

Citizenship:

U.S.A.

Telephone:

203/239-7123 (Home)

Family Status: Married

203/397-4462 (Office)

Two Children

Educational Background

RECEIVED

University of Connecticut Ph.D. Michigan State University M.S.

1967 1964

JUN 1 1983 THE CONNECTICUT

Chung Hsing University

B.S. 1959 STATE UNIVERSITY

Employment

Professor and Acting Chairman, Department of Business 1983-Spring Administration, Southern Connecticut State University, New Haven, Ct.

Professor and Chairman, School of Business Economics, 1982-Fall Southern Connecticut State College, New Haven, Ct.

Professor, of Business and Economics, Southern Con-1980-1981 necticut State College, New Haven, Ct.

Visiting Professor, University of Connecticut, Storrs, 1980-1981

Visiting Fellow, Yale University, New Haven, Ct.

Professor and Chairman, Economics Department, Southern 1976-1980 Connecticut State College

Co-Director, Center for Economic Education, Southern 1976-1977 Connecticut State College

Associate Professor, Economics Department, Southern 1971-1975 Connecticut State College

Assistant Professor, Economics Department, Southern 1967-1971 Connecticut State College

Experience and Record of Accomplishment as Chairman of Economics Department, (Spring 1976 - Fall, 1980) and Chairman of the School of Business Economics (1982-present)

As Chairman of Economics Department (1976-1980):

Designed, implemented, and coordinated major innovations in liberal arts curriculum by incorporating career dimensions functionally

- into accounting, finance, management information systems, marketing, and related areas.
- Individualized student programs on scale heretofore possible only at well-financed, prestigious institutions.
- Re-established the Center for Economic Education.
- Organized state-wide Advisory Committee for Center for Economic Education and Economics Department for purpose of promoting mutually beneficial relationships with community, other institutions, and professional organizations.
- Expanded full-time faculty in Economics Department from 5 to 15 during the moratorium on hiring at state level (from 1976-1980)
- Received the largest grant for curriculum innovation ever given by the Board of Trustees for State Colleges in 1977-1978.
- Increased enrollment from 175 students in 1976 to more than
 1,000 in 1980.

The resulting growth in enrollment and faculty and the renewed vitality of the program helped to reverse the downward trend in the college-wide enrollment and to regain for Southern Connecticut State College the top position among the four state colleges.

- As Chairman of the School of Business Economics (Fall, 1982-present):
- Implemented a reorganization plan by changing status from the Division of Business and Economics to the School of Business Economics.
- Revised and developed a new curriculum plan for the School of Business Economics based on the guidelines of the AACSB (American Assembly of Collegiate Schools of Business).
- Completed a proposal for B.S. degree in Business Administration to be submitted to the Board of Trustees and the Board of Higher Education.

Business and Consulting Experience

1971-1979 Co-founder and Vice President, East-West Import Inc., Meriden, CT (Sold in 1979)

1980-1981

Member of a five-person team of research and management consulting experts on a multi-client project, "New Agricultural Technologies: Their Impact on World Food Production and Trade Among Nations." The Project was sponsored by 10 multinational corporations, including Chevron Chemical, Mobay Chemical, Phillips Petroleum, Dow Chemical, Union Carbide, Uniroyal Chemical, John Deere, Renault, FMC Corporation, Occidental Petroleum, ARCO and E.I. du Pont de Nemours. As part of the work, I interviewed 40 leading scientists in agricultural industry and 10 high-ranking government officials and visited 30 academic and research institutes in China, the Philippines, and Japan. Results were presented in a series of reports to executives of the above corporations:

- 1. The Impending Revolution in World Agriculture, December, 1981, 198 pages.
- 2. New Agricultural Technologies: Evaluation of the State of the Art, September, 1981, 318 pages.
- 3. Impending Agricultural Technologies: Implication for U.S.-Based Multinational Corporations, New Markets, Comparative Advantages, and Trade Among Nations, Vols. 1, 2, and 3, December, 1981, (more than 1,000 pages).

1981-present Consultant, Connecticut Small Business Federation,
Hartford, CT, E & L Instruments Incorporated,
Derby, CT, and Meyer Wire Co., Incorporated,
Hamden, CT

Professional Recognition

1982-present Consulting Editor, Almanac of China's Economy (English Edition), Almanac of China's Economy Co. Ltd., Hong Kong.

July, 1981 Selected by Dr. Laurence D. Stifel, Vice President and Secretary of Rockefeller Foundation as consultant to visit China at invitation of Mr. Yuan Boahua, Chairman of China's State Economic Commission and the President of China Enterprise Management Association. (July 10-31)

(The Rockefeller Foundation has now established several program commitments including health, population study, and establishment of one of the world's largest germplasm banks with the Chinese Academy of Agricultural Sciences in Beijing.)

June, 1981 Coordinated team of seven leading management experts from U.S.A. to conduct "Economic and Business-Management Seminar" in Beijing, jointly sponsored

by People's University, Qing-Hua University, Post-Graduate School of China Mining Institute, and China Enterprise Management Association.

- Summer, 1980 Invited by China Enterprise Management Association to visit Beijing to discuss with several Chinese economists, management experts, officials, and several academic institutions the feasibility of promoting management and agricultural education in China.
- April 2, 1980 Gave Keynote Address for Symposium on Teaching and Business Education at Annual Meeting of N.E.

 American Institute of Decision Sciences, Philadelphia, PA.
- Dec. 28, 1973 Selected one of 12 economists from U.S.A. to partic-Jan. 3, 1974 ipate in the International Seminar on Land Reform in Relation to Industrial Development, funded by the John C. Lincoln Foundation and held in Taipei Taiwan.
- 1974-1975 Worked on research project, "Economic Growth in Traditional China, 900-1920," headed by Professor John Fei, Economics Department, Yale University.
- Summer, 1975 Served as Editorial Collaborator, Quantitative Methods, Vol. 2, No. 1.
- 1970- Served as anonymous reviewer for professional journals:

Journal of Political Economy (University of Chicago);

Eastern Journal of Economics; and

Journal of Developing Areas.

Special Professional Appointments

1980-1981 Member, Advisory Board, Neighborhood Housing, Inc.,
New Haven, CT, to serve as advisor to NHI for
National Science Foundation's Science for Citizen
Program.

1978- Member, Board of Trustees, Connecticut Joint Council on Economic Education.

Summer, 1977 Visiting Fellow, Yale University.

1977- Associate Fellow, Social Science Center, Yale University.

Summer, 1968 Visiting Faculty, University of Chicago.

Direction of Student Theses and Research Projects

1975-1979

Undergraduate

Directed four honors theses and several research projects.

Results of two research projects published.

Two other research proposals awarded NSFsupported Summer Research grants administered by Economics Department, Yale University.

Graduate

Supervised completion of five Master's theses.

Four theses awarded special commendation for superior quality by Southern's School of Graduate Studies.

Three theses published in professional journals.

Memberships in Professional Organizations

Charter Member, The American Institute of Decision Sciences.

Member, The American Economic Association.

Member, The American Agricultural Economic Association.

Member, The Eastern Economic Association.

Member, The Atlantic Economic Society.

Research and Publications (See attached list)