

CSCU Business Transfer Pathway

This Business Studies Associate Degree serves as the single community college degree to all of the State University and Charter Oak State College business majors listed below. Students will declare a specific field when they transfer.

Contents:

[pp 3-5](#) [CSCU Pathway Transfer AA Degree: Business Studies](#)

Transfer Pathway and Degree Programs:

[pp 6-9](#) [COSC, BA Business Administration](#)
[pp 10-11](#) [COSC, BA Business Administration remaining credits](#)
[pp 12-15](#) [SCSU, BS Business Economics](#)
[pp 16](#) [SCSU, BS Business Economics remaining credits](#)

Accounting

Transfer Pathway and Degree Programs:

[pp 18-21](#) [CCSU, BS Accounting](#)
[pp 22-25](#) [ECSU, BS Accounting](#)
[pp 26-29](#) [SCSU, BS Accounting](#)
[pp 30-33](#) [WCSU, BBA Accounting](#)

Remaining Credits:

[pp 34-35](#) [CCSU, BS Accounting](#)
[pp 36](#) [ECSU, BS Accounting](#)
[pp 37-38](#) [SCSU, BS Accounting](#)
[pp 39-40](#) [WCSU, BBA Accounting](#)

Finance

Transfer Pathway and Degree Programs:

[pp 42-45](#) [CCSU, BS Finance](#)
[pp 46-49](#) [ECSU, BS Finance](#)
[pp 50-53](#) [SCSU, BS Finance](#)
[pp 54-57](#) [WCSU, BBA Finance](#)

Remaining Credits:

[pp 58-59](#) [CCSU, BS Finance](#)
[pp 60](#) [ECSU, BS Finance](#)
[pp 61-62](#) [SCSU, BS Finance](#)
[pp 63-64](#) [WCSU, BBA Finance](#)

Management

Transfer Pathway and Degree Programs:

[pp 66-69](#) [CCSU, BS Management](#)
[pp 70-72](#) [ECSU, BS Business Administration](#)

[pp 73-76](#) [SCSU, BS Management](#)
[pp 77-80](#) [WCSU, BBA Management](#)

Remaining Credits:

[pp 81-82](#) [CCSU, BS Management](#)
[pp 83](#) [ECSU, BS Business Administration](#)
[pp 84](#) [SCSU, BS Management](#)
[pp 85-86](#) [WCSU, BBA Management](#)

Marketing

Transfer Pathway and Degree Programs:

[pp 88-91](#) [CCSU, BS Marketing](#)
[pp 92-95](#) [SCSU, BS Marketing](#)
[pp 96-99](#) [WCSU, BBA Marketing](#)

Remaining Credits:

[pp 100-101](#) [CCSU, BS Marketing](#)
[pp 102](#) [SCSU, BS Marketing](#)
[pp 103](#) [WCSU, BBA Marketing](#)

Changes

The CSCU Pathway Transfer A.A. Degree: Business Studies was approved by the BOR during AY 2016-17 and first made available to students for AY 2017-18.

Changes made after 6/20/2017.

9/26/2017: MxCC replaced ACC 115 (4 credits) with ACC 113 (3 credits) [p3 ln19; p7 ln26; p13 ln31; p19-20 ln29; p23 ln29; p27 ln31; p31 ln32; p43 ln29; p47 ln29; p51 on31; p55 ln32; p67 ln29; p71 ln29; p74 ln30; p78 ln 32; p89 ln29; p93 ln 31; p97 ln32]

MxCC replaced ACC 118 (4 credits) with ACC 117 (3 credits) [p4 ln20; p7 ln 27; p13 ln32; p20 ln33; p24 ln48; p27 ln32; p31 ln33; p44 ln30; p47 ln30; p52 ln32; p55 ln33; p68 ln30; p71 ln30; p74 ln31; p78 ln 33; p89-90 ln 30; p93 ln 32; p97 ln 33]

MxCC replaced MAT 168 (4 credits) with MAT 167 (3 credits) [p3 line 7; line 11 on pages 6, 12, 18, 22, 26, 30, 42, 46, 50, 54, 66, 70, 73, 77, 88, 92, 96]

CSCU Pathway Transfer A.A. Degree: Business Studies

1	FRAMEWORK30		
2	<i>Section A: Common Designated Competencies</i>		
3	Written Communication I	English 101* ¹	3 credits
4	Written Communication II	General Education Elective	3 credits
5	Scientific Reasoning	General Education Elective	3-4 credits
6	Scientific Knowledge & Understanding	General Education Elective	3 credits
7	Quantitative Reasoning	MAT 166 Principles of Business Statistics MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)* ¹ MAT 201 Statistics (NCC)* ¹ MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)* ¹	3 credits 4 credits
8	Historical Knowledge & Understanding	General Education Elective	3 credits
9	Social Phenomena	ECN 101 Macroeconomics* ¹	3 credits
10	Aesthetic Dimensions	General Education Elective	3 credits
11	<i>Section B: Campus Designated Comps</i>		
12	Competency 1	General Education Elective	3 credits
13	Competency 2	General Education Elective	3 credits
14	Framework30 Total		30-32 credits

15	PATHWAY30		
16	<i>Additional General Education Courses</i>		
17	General Education Elective 1: Global Knowledge CCSU: Study Area II: Social Sciences ECSU: Individuals and Societies SCSU: Global Awareness WCSU: General Education Elective COSU: General Education Elective	ECN 102 Microeconomics* ¹	3 credits
18	<i>Major Program Requirements</i>		
19	ACC 113 ACC 115	Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* ^{1,2} Principles of Financial Accounting I (GCC)* ^{1,2} Financial Accounting (ACC, MCC, TRCC)* ^{1,2} Principles of Financial Accounting (CCC)* ^{1,2}	3 credits 4 credits

20	ACC 117	Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* ^{1,2}	3 credits
	ACC 118	Managerial Accounting (ACC, TRCC)* ^{1,2}	4 credits
21	BMG 204	Managerial Communication (MCC, MXCC, QVCC)*	3 credits
	BBG 210	Business Communication (ACC, CCC, GCC, HCC, NVCC, NWCC, NCC, TRCC)*	
	ENG 106	Writing for Business (TXCC)*	
22	BMK 201	Principles of Marketing* ²	3 credits
23	BBG 230	Survey of Business Law (QVCC)* ²	3 credits
	BBG 231	Business Law I (GCC, HCC, MXCC, NVCC, NWCC, NCC, TRCC, TXCC)* ²	
	BBG 234	Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)* ²	
24	BMG 202	Principles of Management* ²	3 credits
25	BFN 201	Principles of Finance* ² (Prerequisites: ECN 101 and 102 and Statistics*; ACC 113/115 and 117/118 preferred) (8 CCs have an accounting prerequisite: ACC, GCC, HCC, MCC, MXCC, NCCC, TRCC, TXCC) *Statistics may be taken as a pre- or co-requisite.	3 credits
26	MAT 152** (TXCC)	Finite Math* ¹	3 credits
	MAT 158** (GCC, MCC, MXCC)	Functions, Graphs & Matrices* ¹	3 credits
	MAT 190** (NCC, TXCC)	Calculus for Business and Social Sciences* ¹	3 credits
	MAT 230** (CCC, MCC)	Applied Calculus, Applied Calculus with a Modeling Approach* ¹	3 credits
	MAT 232** (GCC, NVCC)	Applied Calculus* ¹	3 credits (GCC) 4 credits (NVCC)

	MAT 254 (ACC, HCC, MXCC, NCCC, QVCC, TRCC) **When none of these courses is available at a community college, students may take it or its equivalent at another CSCU institution, including online, to fulfill this math requirement.	Calculus I* ¹	4 credits
27	Unrestricted Electives Awarding 4 credits for Accounting and Statistics courses is at the discretion of individual community colleges and affects the number of unrestricted electives and total credits to degree. When these 4-credits courses transfer to the CSUs and CO, 3-credits will count as the equivalent course and 1 credit will transfer as an unrestricted elective at the receiving institution.	ACC CCC GCC HCC MCC MXCC NVCC NCCC NCC QVCC TRCC TXCC	0/61 1/60 2/60 1/60 0/60 2/62 1/60 1/60 2/60 1/60 0/61 1/60
28	Students who have unrestricted electives should consider beginning or completing work on foreign language requirements at CCSU and ECSU not already met in high school and beginning work on minor requirements of some CSUs. They may also complete other General Education requirements for CCSU, WCSU, SCSU, and CO. They may complete only 1 additional general education requirement for ECSU.		
29	Pathway30 Total		30 credits
30	Business Pathway Total		60-62 credits

CCSU: All courses marked with an * must be C- or above
2.5 Overall GPA required to graduate and in courses marked ¹

SCSU: All courses marked with a ² must be C or above

WCSU: 2.3 overall GPA
C+ or better in Financial Accounting
2.0 GPA in all **major** courses

IMPORTANT NOTE: In cases where a course is marked with a * AND a ², a student is required to achieve the higher grade: C or better.

**Transfer Pathway and Degree Program
Charter Oak State College**

Complete four-year degree with articulation of community college degree to four-year degree

Business Administration, B.A.

There are no additional requirements for admission to this program.

1	Community Colleges			CO	
2		Credits			Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	Composition 101	3
8	Written II	Gen Ed	3	Composition 102	3
9	Scientific Reasoning	Gen Ed	3-4	Natural Sciences	6-7
10	Scientific Knowledge	Gen Ed	3		
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 credits 4 credits	MAT 105 Statistics	3
12	Historical Knowledge	Gen Ed*	3	U.S History/Gov or Non-U.S Hist	3
13	Social Phenomena	ECN 101 Macroeconomics	3	Social/Behavioral Science	3
14	Aesthetic Dimensions	Gen Ed	3	Literature and Fine Arts	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	Ethical Decision Making	3
18	Framework30 Credits (30-31):				
19	Pathway30				
20	Additional General Education Courses				
21	Additional General Education I – Global Knowledge: ECN 102 Microeconomics		3	Global Understanding: ECO 104 Microeconomics	3
22				U.S. History/Gov or Non-U.S Hist (Must meet both requirements)	3
23				IDS 101 Cornerstone	3

24	General Education Credits:	33-35		39-40
25	Major Program Courses			
26	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 101 Financial Accounting	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
27	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 102 Managerial Accounting	3
	ACC 118 (Managerial Accounting (ACC, TRCC)	4		
28	BMK 201 Principles of Marketing	3	MKT 101 Principles of Marketing	3
29	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	BUS 120 Business Law	3
30	BMG 202 Principles of Management*	3	MGT 101 Principles of Management	3
31			BUS 2XX Business Statistics	3
32	BFN 201 Principles of Finance (Prerequisites: ECN 101 and 102 and Statistics*; ACC 113/115 and 117/118 preferred) (8 CCs have an accounting prerequisite: ACC, GCC, HCC, MCC, MXCC, NCCC, TRCC, TXCC) *Statistics may be taken as a co-requisite.	3	FIN 210 Financial Management	3
33			ITE 101 Management Information Systems	3
34			MGT 315 Organizational Behavior	3
35			BUS 499 Business Capstone Course	3
36				
37			<i>Choose one of the concentrations below (9 upper level credits):</i>	9
38				
39			<i>Small Business – may include:</i> MGT 350 Entrepreneurship	(9)

			MGT 353 Evaluating New Business Opportunities MGT 360 Small Business	
40				
41			<i>Project Management – may include:</i> MGT 460 Fundamental Project Management MGT 462 Effective Project Management MGT 464 Mastering Project Management	(9)
42				
43			<i>Human Resources – may include:</i> HRM 310 Human Resources Management HRM 311 Managing People in a Global Economy HRM 312 Employment Law	(9)
44				
45			<i>Organizational Management – may include:</i> COM 326 Organizational Communication MGT 325 Organizational and Group Dynamics MGT 326 Organizational Theory	(9)
46				
47			<i>General Business, to be developed with an Academic Advisor – may include:</i> MGT 371 Logistics & Supply Chain Management MKT 310 International Marketing PHL 485 Business Ethics & Individual Values	(9)
48				
49				
50	Program Course Credits:	18-20		39
51	Open Electives			
52	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NVCC, NCCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3		3
53	MAT 152 Finite Math (TXCC)	3		3-4

	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3		
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4 (NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
54	Open Elective credits:	0-2		35-36
55	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Credits remaining in the four-year degree
Business Administration, B.A.**

1	Charter Oak State College	
2	Remaining General Education Courses	
3	Course	Credits
4	U.S. History/Gov or Non-U.S Hist (Must meet both requirements)	3
5	IDS 101 Cornerstone	3
6	General Education Credits	6
7	Remaining Major Program Requirements	
8	Course	Credits
9	BUS 2XX Business Statistics	3
10	ITE 101 Management Information Systems	3
11	MGT 315 Organizational Behavior	3
12	BUS 499 Business Capstone Course	3
13		
14	<i>Choose one of the concentrations below (9 upper level credits):</i>	9
15		
16	<i>Small Business – may include:</i> MGT 350 Entrepreneurship MGT 353 Evaluating New Business Opportunities MGT 360 Small Business	(9)
17		
18	<i>Project Management – may include:</i> MGT 460 Fundamental Project Management MGT 462 Effective Project Management MGT 464 Mastering Project Management	(9)
19		
20	<i>Human Resources – may include:</i> HRM 310 Human Resources Management HRM 311 Managing People in a Global Economy HRM 312 Employment Law	(9)
21		
22	<i>Organizational Management – may include:</i> COM 326 Organizational Communication MGT 325 Organizational and Group Dynamics MGT 326 Organizational Theory	(9)
23		
24	<i>General Business, to be developed with an Academic Advisor – may include:</i> MGT 371 Logistics & Supply Chain Management MKT 310 International Marketing PHL 485 Business Ethics & Individual Values	(9)
25		
26	Program Course Credits	21
27	Remaining Open Electives	

28	Courses	Credits
29		
30	Open Elective credits	33
31	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

**Transfer Pathway and Degree Program
Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Business Administration—Business Economics Concentration B.S.

Students must obtain at least a “C” grade in courses marked with *.

Students must obtain at least a “C+” grade in courses marked with **.

1	Community Colleges			SCSU	
2			Credits		Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)	3	Quantitative Reasoning ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
		MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4		
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 Credits (30-31):				31
19	Pathway30				

20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics	3	Global Awareness – ECO 101 Principles of Microeconomics	3
22	<i>Select two of the following three areas:</i>			6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
26				
27			Must be taken at SCSU:	
28			Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
29	General Education Credits:	33-35		42-43
30	Major Program Courses			
31	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* Principles of Financial Accounting I (GCC)* ACC 115 Financial Accounting (ACC, MCC, TRCC)* Principles of Financial Accounting (CCC)*	3 4	ACC 200 Principles of Financial Accounting*	3
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* ACC 118 Managerial Accounting (ACC, TRCC)*	3 4	ACC 210 Managerial Accounting for Non-Accounting Majors*	3
33	BMK 201 Principles of Marketing*	3	MKT 200 Principles of Marketing*	3
34	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	MGT 240 Legal Environment of Business*	3
35	BMG 202 Principles of Management*	3	MGT 300 Management and Organization – in place of MGT 305 Organizational Behavior*	3
36	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)	3	COM 100 Communication OR COM 101 Fundamentals of Professional Presentations	3

	ENG 106 Writing for Business (TXCC)			
37	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance*	3
38			MIS 370 Business Information Systems*	3
39			MGT 450 Business Policy and Strategy Seminar*	3
40			<i>Business Economics Concentration:</i>	
41			ECO 200 Macroeconomic Analysis**	3
42			ECO 201 Microeconomic Analysis**	3
43			ECO 350 International Economics I: Trade**	3
44			18 Additional Credits in ECO**	18
45			CSC 200 Information Management and Productivity Software	3
46				
47	If one of the following is taken at the community college, it will count here and meet the appropriate course to the right. Otherwise, see line 50. MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	(3) (3) (3 (GCC) 4(NVCC)) (4)	MAT 139 Short Course in Calculus OR MAT 150 Calculus I	3
48				
49	Program Course Credits:	21-27		60
50	Open Electives			
51	One of these courses may have been taken at the community college in place of line 46. MAT 152 Finite Math (TXCC) MAT 158 Functions, Graphs & Matrices (GCC.MCC, MXCC)	(3) (3)	MAT 124 Quantitative Mathematics	(3)
52				
53	Open Elective credits:	0-3		17-18

54	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120
----	---	--------------	--	------------

AY 2017/2018

Credits remaining in the four-year degree

Business Administration—Business Economics Concentration B.S.

Students must obtain at least a “C” grade in courses marked with *.

Students must obtain at least a “C+” grade in courses marked with **.

Students must complete 2 “W” courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	<i>Select two of the following three areas:</i>	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
9		
10	General Education Credits	9
11	Remaining Major Program Requirements	
12	Course	Credits
13	MGT 450 Business Policy and Strategy Seminar*	3
15	MIS 370 Business Information Systems*	3
16	<i>Business Economics Concentration:</i>	
17	ECO 200 Macroeconomic Analysis**	3
18	ECO 201 Microeconomic Analysis**	3
19	ECO 350 International Economics I: Trade**	3
20	18 Additional Credits in ECO**	18
21	CSC 200 Information Management and Productivity Software	3
22	If one of the following was not taken at the community college: MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC) Then take: MAT 139 Short Course in Calculus	(3)
23	Program Course Credits	36-39
24	Remaining Open Electives	
25	Courses	Credits
26	Open Elective credits	12-15
27	Total Credits Remaining for the 4-Year Degree	60

Accounting

AY 2017/2018

Transfer Pathway and Degree Program Central Connecticut State University

Complete four-year degree with articulation of community college degree to four-year degree

Accounting B.S.

All courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Community Colleges			CCSU	
2		Credits		Credits	
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	English 110 Freshman Composition ^{1*}	3
8	Written II		3	Skill Area I -- Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)* MAT 201 Statistics (NCC)* MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)*	3 4	Skill Area II – STAT 200 Business Statistics I ^{1*}	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II -- ECON 200 Macroeconomics ^{1*}	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences	3

18	Framework30 Credits (30-31):			
19	Pathway30			
20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics*	3	Study Area II – ECON 201 Microeconomics ^{1*}	3
22			Study Area I – Arts and Humanities	3
23			Study Area I – Literature	3
24			Study Area III – Behavioral Sciences	3
25	MAT 152 Finite Math (TXCC)* MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)* MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)* MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)* MAT 232 Applied Calculus (GCC, NVCC)* MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)*	3 3 3 3 3 (GCC) 4(NVCC) 4	Skill Area II – MAT 123 Applied Business Math ^{1*} OR MAT 125 Applied Calculus ^{1*} OR MAT 152 Calculus ^{1*}	3
26			Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
27	General Education Credits:	36-38		51-52
28	Major Program Courses			
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* Principles of Financial Accounting I (GCC)* ACC 115 Financial Accounting (ACC, MCC, TRCC)* Principles of Financial Accounting (CCC)*	3 4	AC 211 Introduction to Financial Accounting ^{1*}	3

30	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* ACC 118 Managerial Accounting (ACC, TRCC)*	3 4	AC 212 Introduction to Managerial Accounting ¹	3
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of Marketing*	3
32	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	LAW 250 Legal Environment of Business*	3
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of Management*	3
34	BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*	3	MC 207 Managerial Communications ^{1*}	3
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to Management Information Systems*	3
37			STAT 201 Business Statistics II*	3
38			AC 300 Intermediate Accounting I	3
39			AC 301 Cost Management Systems	3
40			AC 302 Introduction to Income Tax	3
41			AC 312 Intermediate Accounting II	3
42			AC 313 Intermediate Accounting III	3
43			AC 340 Accounting Information Systems	3
44			AC 445 Auditing	3
45			Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of Corporate Tax AC 404 Tax & Business Pass-Thru Entities AC 407 Advanced Accounting	6

			AC 410 Fraud Examination AC 420 Managerial Analysis & Cost Control AC 421 Accounting for Lean Enterprises AC 430 Accounting for Non-Profit Institutions AC 455 Internal Auditing AC 490 Current Accounting Topics AC 497 Independent Study in Accounting AC 498 Internship in Accounting FIN 301 Intermediate Finance LAW 400 Advanced Business Law	
46			MGT 480 Strategic Management (Upper Division Capstone) A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
47	Program Course Credits:	21-23		60
48	Minor Course Credits:	--	<i>A minor is not required in this major.</i>	--
49	Open Electives			
50	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.			
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Transfer Pathway and Degree Program
Eastern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Accounting B.S.

There are no additional requirements for admission to this program.

1	Community Colleges		ECSU		
2			Credits		Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	T1 College Writing, Literature and Thought	3
8	Written II	Gen Ed		T1 College Writing, Literature and Thought	3
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	T1 Math, MAT 216 Statistical Data Analysis ECO 215 Statistics for Business and Economics	3
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3
13	Social Phenomena	ECN 101 Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context	3
15	Section B				
16	Competency:	Gen Ed	3	FYI 100	3
17	Competency:	Gen Ed	3	Health and Wellness	3
18	Framework30 Credits (30-31):				
19	Pathway30				
20	Additional General Education Courses				
21	General Education Elective 1 – ECN 102 Microeconomics		3	Individuals and Societies – ECON 201 Principles of Microeconomics	3
22				Creative Expressions	3

23			Cultural Perspectives	3
24			Applied Information Technologies	3
25			Tier 3 Capstone (Must be taken at ECSU) ACC 411 Contemporary Issues in Accounting	3
26			Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
27	General Education Credits:	33-35		51-52
28	Major Program Courses			
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Principles of Accounting I	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
30	BMK 201 Principles of Marketing	3	BUS 225 Principles of Marketing	3
31	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	BUS 250 Business Law I	3
32	BMG 202 Principles of Management	3	BUS 201 Principles of Management	3
33	BFN 201 Principles of Finance	3	BUS 245 Business Finance	3
34			ACC 301 Intermediate Accounting I	3
35			ACC 302 Intermediate Accounting II	3
36			ACC 303 Intermediate Accounting III	3
37			ACC 310 Cost Accounting Systems	3
38			ACC 311 Advanced Managerial Accounting	3
39			ACC 410 Advanced Financial Accounting	3
40			ACC 411 Contemporary Issues in Accounting See line 25	0

41			ACC 412 Auditing	3
42			ACC 416 Federal Income Taxation	3
43			ACC 420 Accounting Information Technology and Business Solutions	3
44			BUS 260 Operations Management What is the status of this course? It does not appear on the recommended plan of study	3
45			BUS 300 Business Law II	3
46	Program Course Credits:	15-16		48
47	Open Electives			
48	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) ACC 118 Managerial Accounting (ACC, TRCC)	3 4	ACC 202 Principles of Managerial Accounting	3
49	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3		3
50	MAT 152 Finite Math (TXCC) MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC) MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	3 3 3 3 (GCC) 4(NVCC) 4	MAT 1XX Mathematics Elective MAT 2XX Mathematics Elective ECO 300 Mathematics for Economics MAT 243 Calculus I	3-4
51	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign			

	language requirements will end up with more open elective credits at the ECSU.			
52	Open Elective credits:	0-3		10-12
53	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

AY 2017/2018

**Transfer Pathway and Degree Program
Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Accounting B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

1	Community Colleges		SCSU		
2		Credits			Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed	3	Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	Quantitative Reasoning – ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 Credits (30-31)				

19	Pathway30			
20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics	3	Global Awareness – ECO 101 Principles of Microeconomics	3
22	<i>Select two of the three following areas:</i>			6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
26				
27			Must be taken at SCSU:	
28			Tier 3 Capstone, MGT 400 Business and Society	3
29	General Education Credits:	33-35		42-43
30	Major Program Courses			
31	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 200 Principles of Financial Accounting	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 220 Managerial Accounting for Accounting Majors	3
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
33	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
34	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	MGT 240 Legal Environment of Business	3
35	BMG 202 Principles of Management	3	MGT 300 Management and Organization In place of MGT 305 Organizational Behavior	3
36	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance	3
37			MGT 450 Business Policy and Strategy Seminar	3

38			MIS 370 Business Information Systems	3
39			<i>Accounting Concentration: C+ or better required</i>	
40			ACC 202 Accounting Spreadsheet Applications	1
41			ACC 310 Intermediate Accounting I	4
42			ACC 311 Intermediate Accounting II	4
43			ACC 350 Federal Income Taxation	3
44			ACC 370 Accounting Information Systems	3
45			ACC 410 Advanced Accounting	3
46			ACC 424 International Accounting	3
47			ACC 450 Accounting Capstone	3
48			ACC 461 Auditing	3
49			ACC Elective selected with the consent of the advisor	3
50				
51			<i>Cognates:</i>	
52	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	ENG 316 Writing for Business and Industry	3
53			CSC 200 Information Management and Productivity Software	3
54			COM 101 Fundamentals of Professional Presentations	3
55			MGT 335 Business Law	3
56	If one of the following is taken at the community college, it will count here and meet the appropriate course to the right. Otherwise, see line 59. MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC)	(3) (3) (3 (GCC) 4(NVCC)) (4)	MAT 139 Short Course in Calculus OR MAT 150 Calculus I	3-4

	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)			
57	Program Course Credits:	24-26		69-70
58	Open Electives			
59	One of these courses may have been taken at the community college in place of line 56. MAT 152 Finite Math (TXCC) MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	(3) (3)	MAT 124 Quantitative Mathematics	(3)
60				
61	Open Elective credits:	0-3		7-9
62	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Transfer Pathway and Degree Program
Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Accounting B.B.A.

Students must earn a C+ or better in ACC 201 Financial Accounting.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Community Colleges			WCSU	
2		Credits			Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	Written Communication I	3
8	Written II	Gen Ed	3	Written Communication II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I	3-4
10	Scientific Knowledge	Gen Ed	3	Scientific Inquiry II	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	FIN 230 Business Statistics	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	General Education Elective	3
18	Framework30 Credits (30-31):				
19	Pathway30				
20	Additional General Education Courses				

21	General Education Elective 1 – ECN 102 Microeconomics	3	ECON 213 Principles of Microeconomics	3
22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness – PSY 100 Introduction to Psychology	3
25				
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III— embedded in a major course	0
29			Culminating Gen Ed Experience – may be satisfied by a major capstone	0
30	General Education Credits:	33-35		42-44
31	Major Program Courses			
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Financial Accounting (C+ or better)	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 202 Managerial Accounting	3
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
34	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
35	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	ACC 340 Business Law OR JLA 240 Commercial Law	3
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
38			MKT 101 Orientation to the Ancell Undergraduate Business Program	1
39			MIS 260 Information Systems Concepts	3

40			MGT 320 Operations Management	3
41			MGT 415 Strategic Management	3
42			MKT 201 Global Environment of Business	3
43			ACC 301, Intermediate Financial Accounting I	3
44			ACC 302 Intermediate Financial Accounting II	3
45			ACC 303 Accounting Theory and Topics	3
46			ACC 361 Cost Accounting	3
47			ACC 403 Federal Taxation	3
48			ACC 404 Advanced Taxation	3
49			ACC 405 Auditing	3
50			ACC 407 Consolidation and Partnership	3
51			ACC 410 Fraud Examination	3
52				
53			<i>Choose one of the two following options:</i>	
54			<i>Managerial Accounting Option:</i>	
55			FIN 320 Financial Management	3
56			Select one: ACC 402 Government for Not-for-Profit Accounting ACC 406 Accounting Information Systems ACC 411 Valuation of Closely-Held Businesses MGT 340 Total Quality Management MIS 311 Business Models	3
57				
58			<i>Financial Accounting Option:</i>	
59			ACC 341 Business Law II	3
60			Select one: ACC 402 Government for Not-for-Profit Accounting ACC 406 Accounting Information Systems ACC 411 Valuation of Closely-Held Businesses	3
61	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	WRT 210W Managerial Writing	3

62	Program Course Credits:	21-23		67
63	Open Electives			
64	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 118 Elementary Applied Math MAT 181 Calculus I	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	Will there be a math requirement remaining at WCSU if the student has taken 152 or 158? It will affect Template 2.	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
65	Open Elective credits:	0-3		5-8
66	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

Credits remaining in the four-year degree Accounting B.S.

All major courses and courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II ^{1*}	3
13	AC 300 Intermediate Accounting I	3
14	AC 301 Cost Management Systems	3
15	AC 302 Introduction to Income Tax	3
16	AC 312 Intermediate Accounting II	3
17	AC 313 Intermediate Accounting III	3
18	AC 340 Accounting Information Systems	3
19	AC 445 Auditing	3
20	Select 3 from: ACC 311 Accounting Applications AC 402 Fundamentals of Corporate Tax AC 404 Tax & Business Pass-Thru Entities AC 407 Advanced Accounting AC 410 Fraud Examination AC 420 Managerial Analysis & Cost Control AC 421 Accounting for Lean Enterprises AC 430 Accounting for Non-Profit Institutions AC 455 Internal Auditing AC 490 Current Accounting Topics AC 497 Independent Study in Accounting AC 498 Internship in Accounting FIN 301 Intermediate Finance LAW 400 Advanced Business Law	9

21	MGT 480 Strategic Management (Upper Division Capstone) A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
22		
23		
24	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

Credits remaining in the four-year degree Accounting B.S.

There are no additional requirements for admission to this program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Cultural Perspectives	3
5	Applied Information Technologies	3
6	Creative Expressions	3
7	Tier 3 Capstone, ACC 411 Contemporary Issues in Accounting	3
8	Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
9	General Education Credits	18
10	Remaining Major Program Requirements	
11	Course	Credits
12	BUS 260 Operations Management – what is the status of this course? It does not appear on the recommended plan of study	3
13	BUS 300 Business Law II	3
14	ACC 301 Intermediate Accounting I	3
15	ACC 302 Intermediate Accounting II	3
16	ACC 303 Intermediate Accounting III	3
17	ACC 310 Cost Accounting Systems	3
18	ACC 311 Advanced Managerial Accounting	3
19	ACC410 Advanced Financial Accounting	3
20	ACC 411 Contemporary Issues in Accounting See lin	0
21	ACC 412 Auditing	3
22	ACC 416 Federal Individual Taxation	3
23	ACC 420 Accounting Information Technology and Business Solutions	3
24		
25	Program Course Credits	33
26	Remaining Open Electives	
27	Courses	Credits
28	Open Elective credits	9
29	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at ECSU.	
30	Total Credits Remaining for the 4-Year Degree	60

**Credits remaining in the four-year degree
Accounting B.S.**

Students must obtain at least a “C” grade in each concentration course in order to graduate. Students receiving grades of “C-” or lower in concentration courses will be required to repeat those courses.

Students must complete 2 “W” courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	<i>Select two of the three following areas:</i>	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MGT 400 Business and Society	3
9		
10		
11	General Education Credits	9
12	Remaining Major Program Requirements	
13	Course	Credits
14	MGT 450 Business Policy and Strategy Seminar	3
15	MIS 370 Business Information Systems	3
16	<i>Accounting Concentration: C+ or better required</i>	
17	ACC 202 Accounting Spreadsheet Applications	1
18	ACC 310 Intermediate Accounting I	4
19	ACC 311 Intermediate Accounting II	4
20	ACC 350 Federal Income Taxation	3
21	ACC 370 Accounting Information Systems	3
22	ACC 410 Advanced Accounting	3
23	ACC 424 International Accounting	3
24	ACC 450 Accounting Capstone	3
25	ACC 461 Auditing	3
26	ACC Elective selected with the consent of the advisor	3
27	If one of the following was not taken at the community college: MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC) Then take: MAT 139 Short Course in Calculus	(3)
28		
29	<i>Cognate:</i>	
30	CSC 200 Information Management and Productivity Software	3
31	COM 101 Fundamentals of Professional Communication	3

32	MGT 335 Business Law	3
33	Program Course Credits	45-48
34	Remaining Open Electives	
35	Courses	Credits
36	Open Elective credits	3-6
37	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

**Credits remaining in the four-year degree
Accounting B.B.A.**

Students must earn a C+ or better in ACC 201 Financial Accounting.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Health and Wellness – PSY 100 Introduction to Psychology	3
5	Intercultural Competency	3
6	General Education Elective	3
7	<i>The following must be taken at WCSU:</i>	
8	First Year Navigation	0
9	Written Comm III – embedded in a major course	0
10	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
11		
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ansell Undergraduate Business Program	1
17	FIN 310 Principles of Finance	3
18	MIS 260 Information Systems Concepts	3
19	MGT 320 Operations Management	3
20	MGT 415 Strategic Management	3
21	MKT 201 Global Environment of Business	3
22	ACC 301 Intermediate Financial Accounting I	3
23	ACC 302 Intermediate Financial Accounting II	3
24	ACC 303 Accounting Theory and Topics	3
25	ACC 361 Cost Accounting	3
26	ACC 403 Federal Taxation	3
27	ACC 404 Advanced Taxation	3
28	ACC 405 Auditing	3
29	ACC 407 Consolidation and Partnership	3
30	ACC 410 Fraud Examination	3
31		
32	<i>Choose one of the following options:</i>	
33	<i>Managerial Accounting Option:</i>	
34	FIN 320 Financial Management	3
35	Select one: ACC 402 Government for Not-for-Profit Accounting ACC 406 Accounting Information Systems ACC 411 Valuation of Closely-Held Businesses MGT 340 Total Quality Management	3

	MIS 311 Business Models	
36		
37	<i>Financial Accounting Option:</i>	
38	ACC 341 Business Law II	3
39	Select one: ACC 402 Government for Not-for-Profit Accounting ACC 406 Accounting Information Systems ACC 411 Valuation of Closely-Held Businesses	3
40		
41	Program Course Credits	49
42	Remaining Open Electives	
43	Courses	Credits
44	Open Elective credits	2
45		
46	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

FINANCE STUDIES

AY 2017-2018

Transfer Pathway and Degree Program Central Connecticut State University

Complete four-year degree with articulation of community college degree to four-year degree

Finance B.S.

All courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Community Colleges		CCSU		
2		Credits		Credits	
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	English 110 Freshman Composition ^{1*}	3
8	Written II	Gen Ed	3	Skill Area I – Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)* MAT 201 Statistics (NCC)* MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)*	3 4	Skill Area II – STAT 200 Business Statistics I ^{1*}	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II -- ECON 200 Macroeconomics ^{1*}	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				

16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences	3
18	Framework30 Credits (30-31):				30-32
19	Pathway30				
20	Additional General Education Courses				
21	General Education Elective 1 – ECN 102 Microeconomics*		3	Study Area II – ECON 201 Microeconomics ^{1*}	3
22				Study Area I – Arts and Humanities	3
23				Study Area I – Literature	3
24				Study Area III – Behavioral Sciences	3
25	MAT 152 Finite Math (TXCC)*		3	Skill Area II – MAT 123 Applied Business Math ^{1*} OR MAT 125 Applied Calculus ^{1*} OR MAT 152 Calculus ^{1*}	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)*		3		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)*		3		
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)*		3		
	MAT 232 Applied Calculus (GCC, NVCC)*		3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)*		4		
26				Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
27	General Education Credits:		36-39		51-52
28	Major Program Courses				
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* Principles of Financial Accounting I (GCC)*		3	AC 211 Introduction to Financial Accounting ^{1*}	3

	ACC 115 Financial Accounting (ACC, MCC, TRCC)* Principles of Financial Accounting (CCC)*	4		
30	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* ACC 118 Managerial Accounting (ACC, TRCC)*	3 4	AC 212 Introduction to Managerial Accounting ^{1*}	3
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of Marketing*	3
32	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	LAW 250 Legal Environment of Business*	3
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of Management*	3
34	BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*	3	MC 207 Managerial Communications ^{1*}	3
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to Management Information Systems*	3
37			STAT 201 Business Statistics II ^{1*}	3
38			FIN 301 Intermediate Managerial Finance	3
39			FIN 310 Principles of Investment	3
40			FIN 320 Financial Markets and Institutions	3
41			FIN 330 International Finance	3
42			Four of the following: FIN 321 Insurance FIN 400 Advanced Managerial Finance FIN 410 Securities Analysis FIN 411 Financial Statement Analysis FIN 420 Bank Management FIN 422 Risk Management FIN 425 Financial Derivatives FIN 498 Finance Seminar	12

			FIN 499 CFA Seminar AC 302 Introduction to Income Taxation LAW 400 Advanced Business Law	
43			Two of the following: FIN 3xx or 4xx ECON 310 Mathematical Economics I ECON 450 Money, Credit and Banking ECON 485 Econometrics AC 300 Intermediate Accounting I AC 301 Cost Management Systems AC 312 Intermediate Accounting II AC 402 Fundamentals of Corporate Taxation AC 404 Taxation of Business Pass-Through Entities	6
44			MGT 480 Strategic Management A 0 credits assessment session BUS 480 is a co- requisite with MGT 480	3
46				
47	Program Course Credits:	21-23		60
48	Minor Course Credits:	--		--
49	Open Electives			
50	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.			
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Transfer Pathway and Degree Program
Eastern Connecticut State University**

The minimum GPA required to declare a major in Finance is **2.5**. If your cumulative GPA falls below 2.5 for two consecutive semesters, you will be dismissed from the program.

Finance B.S.

There are no additional requirements for admission to this program.

1	Community Colleges		ECSU	
2		Credits		Credits
3	Framework30			
4	General Education Requirements			
5	Competency:			
6	Section A			
7	Written I	English 101	3	T1 College Writing, Literature and Thought 3
8	Written II	Gen Ed	3	T1 College Writing, Literature and Thought 3
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences 3-4
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences 3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	T1 Math, MAT 216 Statistical Data Analysis ECO 215 Statistics for Business and Economics 3
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives 3
13	Social Phenomena	ECN 101 Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics 3
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context 3
15	Section B			
16	Competency:	Gen Ed	3	FYI 100 3
17	Competency:	Gen Ed	3	Health and Wellness 3
18	Framework30 Credits (30-31):			
19	Pathway30			
20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics		3	Individuals and Societies – ECON 201 Principles of Microeconomics 3

22			Creative Expressions	3
23			Cultural Perspectives	3
24			Applied Information Technologies – BUS 205 Information Management	3
25			Tier 3 Capstone (Must be taken at ECSU) BUS 301 Business Ethics	3
26			Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
27	General Education Credits:	33-35		51-52
28	Major Program Courses			
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Principles of Accounting I	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
30	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 301 Intermediate Accounting I	3
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
31				
32	BMK 201 Principles of Marketing	3	BUS 225 Principles of Marketing	3
33	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	BUS 250 Business Law I	3
34	BMG 202 Principles of Management	3	BUS 201 Principles of Management	3
35	BFN 201 Principles of Finance	3	BUS/FIN 245 Business Finance	3
36			BUS 260 Operations Management	3
37			BUS 301 Business Ethics	3
38			ECO 325 Money and Banking	3
39			FIN 346 Investment Analysis	3

40			FIN 347 Financial institutions and Markets	3
41			FIN 437 International Financial Management	3
42			FIN 445 Case Studies in Financial Management	3
43			FIN 490 Internship in Finance	3
44			Choose three: FIN 348 Personal Financial Planning FIN 349 Real Estate Finance FIN 438 Bank Management FIN 446 Financial Derivatives FIN 462 Seminar in Finance	9
45				
46				
47	Program Course Credits:	21-23		51
48	Open Electives			
49	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 2XX Mathematics Elective	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	ECO 300 Mathematics for Economics	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3	MAT 243 Calculus I	
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	BUS 2## Business elective	3
50	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at the ECSU.			
51	Open Elective credits:	0-3	Minor Courses or Electives	7-9

52	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120
----	---	--------------	--	------------

AY 2017/2018

**Transfer Pathway and Degree Program
Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Business Administration—Finance Concentration B.S.

Students must obtain at least a "C" grade in courses marked with *.

Students must obtain at least a "C+" grade in courses marked with **.

1	Community Colleges			SCSU	
2			Credits		Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	Quantitative Reasoning ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 Credits (30-31):				31
19	Pathway30				

Additional General Education Courses				
20				
21	General Education Elective 2: Global Knowledge – ECN 102 Microeconomics	3	Global Awareness – ECO 101 Principles of Microeconomics	3
22	<i>Select two of the following three areas:</i>			6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
27	Must be taken at SCSU:			
28			Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
29	General Education Credits:	33-35		43
Major Program Courses				
31	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* Principles of Financial Accounting I (GCC)* ACC 115 Financial Accounting (ACC, MCC, TRCC)* Principles of Financial Accounting (CCC)*	3 4	ACC 200 Principles of Financial Accounting*	3
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* ACC 118 Managerial Accounting (ACC, TRCC)*	3 4	ACC 210 Managerial Accounting for Non-Accounting Majors*	3
33	BMK 201 Principles of Marketing*	3	MKT 200 Principles of Marketing*	3
34	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	MGT 240 Legal Environment of Business*	3
35	BMG 202 Principles of Management*	3	MGT 300 Management and Organization – in place of MGT 305 Organizational Behavior*	3
36	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)	3	COM 100 Communication OR COM 101 Fundamentals of Professional Presentations	3

	ENG 106 Writing for Business (TXCC)			
37	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance*	3
38			MIS 370 Business Information Systems*	3
39			MGT 450 Business Policy and Strategy Seminar*	3
40			<p>One from</p> <p>ACC 350 Federal Income Taxation</p> <p>ACC 370 Accounting Information Systems</p> <p>ECO 310 Management Science</p> <p>ECO 321 Introductory Econometrics</p> <p>ECO 375 Quantitative Economics and Business</p> <p>ECO 410 Managerial Economics</p> <p>ECO 430 Decision Analysis</p> <p>ECO Forecasting Methods in Business Economics</p> <p>FIN 341 Principles of Investment</p> <p>FIN 343 Commercial Banking</p> <p>FIN 346 Risk Management and Insurance</p> <p>MGT 301 Entrepreneurship and Small Business Development</p> <p>MGT 335 Business Law</p> <p>MGT 412 Diagnosing Management Problems</p> <p>MGT 415 Developing Team Managerial Skills</p> <p>MIS 361 Production and Operations Management</p> <p>MIS 370 Business Information Systems</p> <p>MIS 375 Decision Support Systems</p> <p>MKT 331 Principles of Advertising</p> <p>MKT 338 Services and Marketing</p>	3
41			FIN 340 Financial Markets and Institutions**	3
42			FIN 341 Principles of Investment**	3
43			FIN 347 International Financial Management**	3
44			FIN 432 Financial Management	3
45			15 Additional Credits in FIN** selected with an advisor.	15
46			CSC 200 Information Management and Productivity Software	3

47	If one of the following is taken at the community college, it will count here and meet the appropriate course to the right. Otherwise, see line 50. MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	(3) (3) (3 (GCC) 4(NVCC)) (4)	MAT 139 Short Course in Calculus OR MAT 150 Calculus I	3
48				
49	Program Course Credits:	21-27		63
50	Open Electives			
51	One of these courses may have been taken at the community college in place of line 46. MAT 152 Finite Math (TXCC) MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	(3) (3)	MAT 124 Quantitative Mathematics	(3)
52	Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at SCSU.			
53	Open Elective credits:	0-3		11
54	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Transfer Pathway and Degree Program
Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Finance, B.B.A.

Need 2.0 overall G.P.A. in all **major** courses. Overall minimum GPA of 2.3 of better is required for program courses with *.

1	Community Colleges		WCSU	
2		Credits		Credits
3	Framework30			
4	General Education Requirements			
5	Competency:			
6	Section A			
7	Written I	English 101	3	Written Communication I
8	Written II	Gen Ed	3	Written Communication II
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I
10	Scientific Knowledge	Gen Ed	3	Scientific Inquiry II
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	FIN 230 Business Statistics
12	Historical Knowledge	Gen Ed	3	Critical Thinking
13	Social Phenomena	ECN 101 Macroeconomics	3	ECO 211 Principles of Macroeconomics
14	Aesthetic Dimensions	Gen Ed	3	Creative Process
15	Section B			
16	Competency:	Gen Ed	3	Oral Communication
17	Competency:	Gen Ed	3	General Education Elective
18	Framework30 Credits (30-31):			
19	Pathway30			
20	Additional General Education Courses			

21	General Education Elective 1 – ECN 102 Microeconomics	3	ECON 213 Principles of Microeconomics	3
22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness: PSY 100 Introduction to Psychology	3
25				
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III— embedded in a major course	0
29			Culminating Gen Ed Experience – satisfied by a major capstone	0
30	General Education Credits:	33-35		42-43
31	Major Program Courses			
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Financial Accounting (C+ or better)	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 202 Managerial Accounting	3
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
34	BFN 107 Managerial Finance (CCC) BFN 201 Principles of Finance (ACC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TRCC, TxCC)	3	FIN 310 Principles of Finance	3
35	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	WRT 210W Managerial Writing This will count as an additional 3 credits in the program because the Written Communication II will have been met be a different course.	3
36	BBG 230 Survey of Business law (QVCC)		ACC 340 Business Law OR JLA 240 Commercial Law	3

	BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)			
37	BMG 202 Principles of Management	3	REG 100 Free Elective Credit MGT 250 Organizational Behavior?	3
38			MKT 101 Orientation to the Ancell Undergraduate Business Program	1
39			MGT 320 Operations Management	3
40			MGT 415 Strategic Management	3
41			MIS 260 Information Systems Concepts	3
			MKT 201 Global Environment of Business	3
42	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
43			FIN 320 Financial Management*	3
44			FIN 330 Financial Decision Models*	3
45			FIN 340 Investment Analysis and Portfolio Management*	3
46			FIN/ECO 360 Money, Banking & Capital Markets*	3
47			FIN 370 Financial Institutions*	3
48			FIN 490 Cases in Managerial Finance*	3
49			Financial Management Option: ACC 301 Intermediate Financial Accounting I* ACC 302 Intermediate Financial Accounting II* PLUS ACC 303 Intermediate Acctg III* OR ACC 361 Cost Accounting* OR ACC 403 Federal Taxation* OR ACC 407 Consolidation, Governmental and Not-For-Profit Accounting*	9
50			Financial Investments & Marketing Option FIN 486 Financial Engineering AND FIN/ECO 488 Multinational Financial Issues	9

			AND FIN 316 Quantitative Methods in Finance OR FIN 317 Fixed Income Securities	
51				
52	Program Course Credits:	21-23		64
53	Open Electives			
54	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 118 Elementary Applied Math MAT 181 Calculus I	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	Will there be a math requirement remaining at WCSU if the student has taken 152 or 158? It will affect Template 2.	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
55	Open Elective credits:	0-3	Free Electives **At least 16 hours of free electives must be in non-business courses**	8-10
56	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

Credits remaining in the four-year degree Finance B.S.

All major courses and courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II ^{1*}	3
13	FIN 301 Intermediate Managerial Finance	3
14	FIN 310 Principles of Investment	3
15	FIN 320 Financial Markets and Institutions	3
16	FIN 330 International Finance	3
17	Four of the following: FIN 321 Insurance FIN 400 Advanced Managerial Finance FIN 410 Securities Analysis FIN 411 Financial Statement Analysis FIN 420 Bank Management FIN 422 Risk Management FIN 425 Financial Derivatives FIN 498 Finance Seminar FIN 499 CFA Seminar AC 302 Introduction to Income Taxation LAW 400 Advanced Business Law	12
18	Two of the following: FIN 3xx or 4xx ECON 310 Mathematical Economics I ECON 450 Money, Credit and Banking ECON 485 Econometrics AC 300 Intermediate Accounting I	6

	AC 301 Cost Management Systems AC 312 Intermediate Accounting II AC 402 Fundamentals of Corporate Taxation AC 404 Taxation of Business Pass-Through Entities	
19	MGT 480 Strategic Management A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
20		
21	Program Course Credits	39
22	Remaining Open Electives	
23	Courses	Credits
24	Open Elective credits	6
25	Students who have fulfilled the foreign language requirement in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.	
26	Total Credits Remaining for the 4-Year Degree	60

**Credits remaining in the four-year degree
Finance B.S.**

The minimum GPA Required to declare a major in Finance is **2.5**. If your cumulative GPA falls below 2.5 for two consecutive semesters, you will be dismissed from the program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4		
5	Cultural Perspectives	3
6	Applied Information Technologies – BUS 205 Information Management	3
7	Creative Expressions	3
8	Tier 3 Capstone – BUS 301 Business Ethics	3
9	Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
10	General Education Credits	18
11	Remaining Major Program Requirements	
12	Course	Credits
13	BUS 205 Information Management	3
14	BUS 260 Operations Management	3
15	BUS 301 Business Ethics	3
16	ECO 325 Money and Banking	3
17	FIN 346 Investment Analysis	3
18	FIN 347 Financial institutions and Markets	3
19	FIN 437 International Financial Management	3
20	FIN 445 Case Studies in Financial Management	3
21	FIN 490 Internship in Finance	3
22	Choose three: FIN 348 Personal Financial Planning FIN 349 Real Estate Finance FIN 438 Bank Management FIN 446 Financial Derivatives FIN 462 Seminar in Finance	9
23	Program Course Credits	36
24	Remaining Open Electives	
25	Courses	Credits
26	Open Elective credits	6
27	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at ECSU.	
28	Total Credits Remaining for the 4-Year Degree	60

Credits remaining in the four-year degree
Business Administration—Finance Concentration B.S.

Students must obtain at least a “C” grade in courses marked with *.

Students must obtain at least a “C+” grade in courses marked with **.

Students must complete 2 “W” courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	<i>Select two of the following three areas:</i>	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
9		
10	General Education Credits	9
11	Remaining Major Program Requirements	
12	Course	Credits
13	CSC 200 Information Management and Productivity Software	3
14	MGT 450 Business Policy and Strategy Seminar*	3
15	MIS 370 Business Information Systems*	3
16	One from ACC 350 Federal Income Taxation ACC 370 Accounting Information Systems ECO 310 Management Science ECO 321 Introductory Econometrics ECO 375 Quantitative Economics and Business ECO 410 Managerial Economics ECO 430 Decision Analysis ECO Forecasting Methods in Business Economics FIN 341 Principles of Investment FIN 343 Commercial Banking FIN 346 Risk Management and Insurance MGT 301 Entrepreneurship and Small Business Development MGT 335 Business Law MGT 412 Diagnosing Management Problems MGT 415 Developing Team Managerial Skills MIS 361 Production and Operations Management MIS 375 Decision Support Systems MKT 331 Principles of Advertising MKT 338 Services and Marketing	3
17	FIN 340 Financial Markets and Institutions**	3
18	FIN 341 Principles of Investment**	3
19	FIN 347 International Financial Management**	3
20	FIN 432 Financial Management**	3

21	15 Additional Credits in FIN**	15
22	If one of the following was not taken at the community college: MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC) Then take: MAT 139 Short Course in Calculus	(3)
23	Program Course Credits	39-42
24	Remaining Open Electives	
25	Courses	Credits
26	Open Elective credits	9-12
27	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

**Credits remaining in the four-year degree
Finance B.B.A.**

Students must earn a C+ or better in ACC 201 Financial Accounting.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Health and Wellness	3
5	Intercultural Competency: PSY 100 Introduction to Psychology	3
6	General Education Elective	3
7	<i>The following must be taken at WCSU:</i>	
8	First Year Navigation	0
9	Written Comm III – embedded in a major course	0
10	Culminating Gen Ed Experience – satisfied by a major capstone	0
11		
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ansell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 250 Organizational Behavior	3
19	MGT 320 Operations Management	3
20	MGT 415 Strategic Management	3
21	MKT 201 Global Environment of Business	3
22	FIN 320 Financial Management*	3
23	FIN 330 Financial Decision Models*	3
24	FIN 340 Investment Analysis and Portfolio Management*	3
25	FIN/ECO 360 Money, Banking & Capital Markets*	3
26	FIN 370 Financial Institutions*	3
27	FIN 490 Cases in Managerial Finance*	3
28	Financial Management Option: ACC 301 Intermediate Financial Accounting I* ACC 302 Intermediate Financial Accounting II* PLUS ACC 303 Intermediate Acctg III* OR ACC 361 Cost Accounting* OR ACC 403 Federal Taxation* OR ACC 407 Consolidation, Governmental and Not-For-Profit Accounting*	(9)
29	Financial Investments & Marketing Option	(9)

	FIN 486 Financial Engineering AND FIN/ECO 488 Multinational Financial Issues AND FIN 316 Quantitative Methods in Finance OR FIN 317 Fixed Income Securities	
30		
31	Program Course Credits	43
32	Remaining Open Electives	
33	Courses	Credits
34	Open Elective credits	8
35		
36	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

Business Management Studies

AY 2017-2018

Transfer Pathway and Degree Program Central Connecticut State University

Complete four-year degree with articulation of community college degree to four-year degree

Management B.S.

All courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Community Colleges		CCSU	
2		Credits		Credits
3	Framework30			
4	General Education Requirements			
5	Competency:			
6	Section A			
7	Written I	English 101	3	English 110 Freshman Composition ¹
8	Written II			
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	Skill Area II – STAT 200 Business Statistics I ¹
12	Historical Knowledge	Gen Ed	3	Study Area II – History
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II -- ECON 200 Macroeconomics ¹
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities
15	Section B			
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences
18	Framework30 Credits (30-31):			

19	Pathway30			
20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics*	3	Study Area II – ECON 201 Microeconomics ¹	3
22			Study Area I – Arts and Humanities	3
23			Study Area I – Literature	3
24			Study Area III – Behavioral Sciences	3
25	MAT 152 Finite Math (TXCC)	3	Skill Area II – MAT 123 Applied Business Math ¹ OR MAT 125 Applied Calculus ¹ OR MAT 152 Calculus ¹	3
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3		
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4 (NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
26			Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
27	General Education Credits:	36-38		51-52
28	Major Program Courses			
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 211 Introduction to Financial Accounting ¹	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
30	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 212 Introduction to Managerial Accounting ¹	3

	ACC 118 Managerial Accounting (ACC, TRCC)	4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of Marketing*	3
32	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	LAW 250 Legal Environment of Business*	3
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of Management*	3
34	BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*	3	MC 207 Managerial Communications ^{1*}	3
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to Management Information Systems	3
37			STAT 201 Business Statistics II	3
38			MGT 326 Business Organization Behavior	3
39			MGT 345 Organizational Theory	3
40			MGT 348 Management Systems	3
41			MGT 448 Managing Strategy and Operations	3
42			General Management Specialization, 3 courses: ENT 301 Entrepreneurship and New Venture Creation MGT 305 Human Resource Management MGT 321 International Management MGT 390 Management Topics MGT 403 Ethical and Social Issues for the Manager MGT 425 Labor/Management Relations MGT 431 Compensation and Benefits MGT 460 Staffing	9

			MGT 462 International Human Resource Management MGT 470 Organizing and Managing for Quality MGT 471 Managing Knowledge for Business Performance MGT 473 Organizing and Managing for Innovation	
43			MGT 480 Strategic Management A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
44			Students must select 9 credits of 300- or 400-level School of Business courses in consultation with a Department of Management faculty advisor. These 9 credits are selected from courses in AC, ENT, FIN, LAW, MGT, MIS, and MKT courses.	9
45				
46				
47	Program Course Credits:	21-23		60
48	Minor Course Credits:	--		--
49	Open Electives			
50	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.			
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Transfer Pathway and Degree Program
Eastern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Business Administration B.S.

There are no additional requirements for admission to this program.

1	Community Colleges		ECSU		
2			Credits		Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	T1 College Writing, Literature and Thought	3
8	Written II	Gen Ed		T1 College Writing, Literature and Thought	3
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	T1 Math, MAT 216 Statistical Data Analysis OR ECO 215 Statistics for Business and Economics	3
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3
13	Social Phenomena	ECN 101 Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context	3
15	Section B				
16	Competency:	Gen Ed	3	FYI 100	3
17	Competency:	Gen Ed	3	Health and Wellness	3
18	Framework30 Credits (30-31):				
19	Pathway30				
20	Additional General Education Courses				
21	General Education Elective 1 – ECN 102 Microeconomics		3	Individuals and Societies – ECON 201 Principles of Microeconomics	3
22				Creative Expressions	3

23			Cultural Perspectives	3
24			Applied Information Technologies – BUS 205 Management of Business Information	3
25			Tier 3 Capstone (Must be taken at ECSU)	3
26			Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
27	General Education Credits:	33-35		51-53
28	Major Program Courses			
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Principles of Accounting I	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
30	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 301 Intermediate Accounting I	3
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
31	BMK 201 Principles of Marketing	3	BUS 225 Principles of Marketing	3
32	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	BUS 250 Business Law I	3
33	BMG 202 Principles of Management	3	BUS 201 Principles of Management	3
34	BFN 201 Principles of Finance	3	BUS 245 Business Finance	3
35			BUS 260 Operations Management	3
36			BUS 301 Business Ethics	3
37			BUS 351 Advanced Business Concepts and Entrepreneurial Applications	3
38			BUS 431 Management Policy and Strategy	3

39			BUS 490 Internship In Business Adm	3 or 6
40			12 additional credits of Business electives at the 300/400 level. Students who take none or more unique credits of their electives in one field earn a concentration in that field.	12
41	Program Course Credits:	15-20		45-48
42	Open Electives			
43	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 2XX Mathematics Elective	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	ECO 300 Mathematics for Economics	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3	MAT 243 Calculus I	
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
44	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3		3
45	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at the ECSU.			
46	Open Elective credits:	3-6	Minor Courses or Electives	12-18
47	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Transfer Pathway and Degree Program
Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Business Administration – Management B.S.

Students must obtain at least a “C” grade in courses marked with *.

Students must obtain at least a “C+” grade in courses marked with **.

1	Community Colleges			SCSU	
2		Credits			Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed	3	Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)	3	Quantitative Reasoning ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
		MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4		
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 Credits (30-31):				
19	Pathway30				

20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics	3	Global Awareness – ECO 101 Principles of Microeconomics	3
22	<i>Select two of the following three areas:</i>			6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
26	Must be taken at SCSU:			
27			Tier 3 Capstone, MGT 460 International Business**	3
28	General Education Credits:	33-35		42-43
29	Major Program Courses			
30	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* Principles of Financial Accounting I (GCC)* ACC 115 Financial Accounting (ACC, MCC, TRCC)* Principles of Financial Accounting (CCC)*	3 4	ACC 200 Principles of Financial Accounting*	3
31	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* ACC 118 Managerial Accounting (ACC, TRCC)*	3 4	ACC 210 Managerial Accounting for Non-Accounting Majors*	3
32	BMK 201 Principles of Marketing*	3	MKT 200 Principles of Marketing*	3
33	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	MGT 240 Legal Environment of Business*	3
34	BMG 202 Principles of Management*	3	MGT 300 Management and Organization – in place of MGT 305 Organizational Behavior*	3
35	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance*	3
36			MIS 370 Business Information Systems*	3
37				

38			MGT 450 Business Policy and Strategy*	3
39			MGT 385 Human Resources Management**	3
40			MGT 400 Business and Society**	3
41	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	9 additional credits of MGT** MGT 200 Managerial Communication	9
42			6 additional credits of business courses (may include MGT)**	6
43			3 additional credits of business, excluding MGT courses**	3
44			MGT 460 International Business (capstone, see line 27)	0
45			CSC 200 Information Management and Productivity Software	3
46	MAT 152 Finite Math (TXCC) MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC) MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	3 3 3 3 (GCC) 4(NVCC) 4	MAT 124 Quantitative Mathematics MAT 139 Short Course in Calculus MAT 150 Calculus I	3-4
47	Program Course Credits:	21-23		54
48	Open Electives			
49				
50	Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up			

	with more open elective credits at SCSU.			
51	The number of open elective credits will depend upon whether ACC and the STAT courses are 3 or 4 credits.			
52	Open Elective credits:	0-3		23-24
53	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

AY 2017/2018

**Transfer Pathway and Degree Program
Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Business Management—Supervisory Management Option B.B.A.

Need 2.0 overall G.P.A. in all major courses.

1	Community Colleges		WCSU		
2		Credits		Credits	
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	Written Communication I	3
8	Written II	Gen Ed	3	Written Communication II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I	3-4
10	Scientific Knowledge	Gen Ed	3-4	Scientific Inquiry II	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)	3	FIN 230 Business Statistics	3
		MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4		
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	General Education Elective	3
18	Framework30 Credits (30-31):				
19	Pathway30				
20	Additional General Education Courses				
21	General Education Elective 1 – ECN 102 Microeconomics		3	ECON 213 Principles of Microeconomics	3

22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness: PSY 100 Introduction to Psychology	3
25				
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III— embedded in a major course	0
29			Culminating Gen Ed Experience – may be satisfied by a major capstone	0
30	General Education Credits:	33-35		42-43
31	Major Program Courses			
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC) ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	3 4	ACC 201 Financial Accounting (C+ or better)	3
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) ACC 118 Managerial Accounting (ACC, TRCC)	3 4	ACC 202 Managerial Accounting	3
34	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
35	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	ACC 340 Business Law OR JLA 240 Commercial Law	3
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
38			MKT 101 Orientation to the Ancell Undergraduate Business Program	1
39			MIS 260 Information Systems Concepts	3
40			MGT 320 Operations Management	3
41			MGT 415 Strategic Management	3

42			MKT 201 Global Environment of Business	3
43			MGT 340 Total Quality Management	3
44			MGT 350 Management Negotiations	3
45			MGT 410 Current Issues in Management	3
46			<i>Select one of the following options:</i>	9
47			Human Resource Management Option: MGT 251 Human Resource Management MGT 353 Advanced Human Resource Management: Employee Acquisition MGT 354 Advanced Human Resource Management: Employee Development	(9)
48			Small Business & Entrepreneurial Management Option: MGT 405 Small Business Entrepreneurship MGT 406 Small Business Management Select one of the following: MGT 377 Supply Chain Management MIS 405 Business Applications using Microcomputers	(9)
49			Supervisory Management Option: MGT 251 Human Resources Management MGT 377 Supply Chain Management MGT 405 Small Business Entrepreneurship	(9)
50				
51	Program Course Credits:	18-20		49
52	Open Electives			
53	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	WRT 210W Managerial Writing	3
54	MAT 152 Finite Math (TXCC) MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3 3	MAT 991 General Education Mathematics Elective MAT 118 Elementary Applied Math MAT 181 Calculus I	3-4

	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	Will there be a math requirement remaining at WCSU if the student has taken 152 or 158? It will affect Template 2.	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
55	Open Elective credits:	0-3	Free Electives **At least 16 hours of free electives must be in non-business courses**	21-23
56	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

Credits remaining in the four-year degree Management B.S.

All major courses and courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
5	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II ¹ *	3
13	MGT 326 Business Organization Behavior	3
14	MGT 345 Organizational Theory	3
15	MGT 348 Management Systems	3
16	MGT 448 Managing Strategy and Operations	3
17	General Management Specialization, 3 courses: ENT 301 Entrepreneurship and New Venture Creation MGT 305 Human Resource Management MGT 321 International Management MGT 390 Management Topics MGT 403 Ethical and Social Issues for the Manager MGT 425 Labor/Management Relations MGT 431 Compensation and Benefits MGT 460 Staffing MGT 462 International Human Resource Management MGT 470 Organizing and Managing for Quality MGT 471 Managing Knowledge for Business Performance MGT 473 Organizing and Managing for Innovation	9
18	MGT 480 Strategic Management A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
19	Students must select 9 credits of 300- or 400-level School of Business courses in consultation with a Department of Management faculty advisor. These 9 credits are selected from courses in AC, ENT, FIN, LAW, MGT, MIS, and MKT courses.	9

20		
21	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

**Credits remaining in the four-year degree
Business Administration B.S.**

There are no additional requirements for admission to this program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	<i>The first three below must be completed at ECSU.</i>	
5	Cultural Perspectives	3
6	Applied Information Technologies – BUS 205 Management of Business Information	3
7	Creative Expressions	3
8	Tier 3 Capstone	3
9	Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
10	General Education Credits	18
11	Remaining Major Program Requirements	
12	Course	Credits
13	BUS 260 Operations Management	3
14	BUS 301 Business Ethics	3
15	BUS 351 Advanced Business Concepts and Entrepreneurial Applications	3
16	BUS 431 Management Policy and Strategy	3
17	BUS 490 Internship In Business Administration	3
18	12 additional credits of Business electives at the 300/400 level. Students who take none or more unique credits of their electives in one field earn a concentration in that field.	12
19		
20	Program Course Credits	27
21	Remaining Open Electives	
22	Courses	Credits
23	Open Elective credits	15
24	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at ECSU.	
25	Total Credits Remaining for the 4-Year Degree	60

**Credits remaining in the four-year degree
Business Administration – Management B.S.**

Students must obtain at least a “C” grade in each concentration course in order to graduate.
Students receiving grades of “C-” or lower in concentration courses will be required to repeat those courses.

Students must complete 2 “W” courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	<i>Select two of the following three areas:</i>	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MGT 460 International Business	3
9	General Education Credits	9
10	Remaining Major Program Requirements	
11	Course	Credits
12	MIS 370 Business Information Systems*	3
13	MGT 450 Business Policy and Strategy*	3
14	MGT 385 Human Resources Management**	3
15	MGT 400 Business and Society**	3
16	9 additional credits of MGT**	9
17	6 additional credits of business courses (may include MGT)**	6
18	3 additional credits of business, excluding MGT courses**	3
19	CSC 200 Information Management and Productivity Software	3
20	Program Course Credits	33
21	Remaining Open Electives	
22	Courses	Credits
23	Open Elective credits	18
24	Total Credits Remaining for the 4-Year Degree	60

**Credits remaining in the four-year degree
Business Management, B.B.A.**

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Health and Wellness	3
5	Intercultural Competency: PSY 100 Introduction to Psychology	3
6	General Education Elective	3
7	<i>The following must be taken at WCSU:</i>	
8	First Year Navigation	0
9	Written Comm III – embedded in a major course	0
10	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
11		
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ansell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 320 Operations Management	3
19	MGT 415 Strategic Management	3
20	MKT 201 Global Environment of Business	3
21	MGT 340 Total Quality Management	3
22	MGT 350 Management Negotiations	3
23	MGT 410 Current Issues in Management	3
24	<i>Select one of the following options:</i>	9
25	Human Resource Management Option: MGT 251 Human Resource Management MGT 353 Advanced Human Resource Management: Employee Acquisition MGT 354 Advanced Human Resource Management: Employee Development	(9)
26	Small Business & Entrepreneurial Management Option: MGT 405 Small Business Entrepreneurship MGT 406 Small Business Management Select one of the following: MGT 377 Supply Chain Management MIS 405 Business Applications using Microcomputers	(9)
27	Supervisory Management Option: MGT 251 Human Resources Management MGT 377 Supply Chain Management MGT 405 Small Business Entrepreneurship	(9)
28		
29	Program Course Credits	31
30	Remaining Open Electives	

31	Courses	Credits
32	Open Elective credits	20
33		
34	Total Credits Remaining for the 4-Year Degree	60

AY 2017/2018

Marketing Studies

AY 2017/2018

Transfer Pathway and Degree Program Central Connecticut State University

Complete four-year degree with articulation of community college degree to four-year degree

Marketing B.S.

All courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Community Colleges			CCSU	
2		Credits		Credits	
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	English 110 Freshman Composition*	3
8	Written II	Gen Ed		Skill Area I	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	Skill Area II – STAT 200 Business Statistics I*	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II -- ECON 200 Macroeconomics*	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences	3
18	Framework30 Credits (30-31):				30-31

19	Pathway30			
20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics*	3	Study Area II – ECON 201 Microeconomics*	3
22			Study Area I – Arts and Humanities	3
23			Study Area I – Literature	3
24			Study Area III – Behavioral Sciences	3
25	MAT 152 Finite Math (TXCC)	3	Skill Area II – MAT 123 Applied Business Math* OR MAT 125 Applied Calculus* OR MAT 152 Calculus*	3
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3		
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4 (NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
26			Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
27	General Education Credits:	36-38		51-52
28	Major Program Courses			
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 211 Introduction to Financial Accounting*	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
30	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 212 Introduction to Managerial Accounting*	3

	ACC 118 Managerial Accounting (ACC, TRCC)	4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of Marketing*	3
32	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	LAW 250 Legal Environment of Business*	3
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of Management*	3
34	BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*	3	MC 207 Managerial Communications ^{1*}	3
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to Management Information Systems	3
37			STAT 201 Business Statistics II*	3
38			MKT 305 Consumer Behavior	3
39			MKT 373 Marketing Research	3
40			MKT 380 Market Data Analysis	3
41			MKT 450 Marketing Strategy and Plan	3
42			Nine credits of directed electives selected with and approved by an advisor: MKT 306 Advertising and Promotion MKT 307 Sales Administration MKT 311 Retailing MKT 321 International Marketing MKT 350 Social Media Marketing MKT 358 Relationship Marketing MKT 359 Special Events Marketing MKT 360 Brand Marketing MKT 375 Services Marketing MKT 390 Product Development & Management	9

			MKT 413 Business-to-Business Marketing MKT 415 Marketing Touristic Startups MKT 439 Direct Marketing MKT 480 Marketing for Non-Profit Organizations MKT 481 Consultative Selling Techniques MKT 494 Independent Study in Marketing MKT 496 Practicum in Marketing MKT 497 Marketing Internship MKT 498 Marketing Seminar	
43			Students must complete nine credits of 300- or 400-level courses offered by the School of Business, including marketing courses.	9
44			MGT 480 Strategic Management (Upper Division Capstone) A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
45	Program Course Credits:	21-23		60
46	Minor Course Credits:	--		--
47	Open Electives			
48	<i>Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.</i>			
49	Open Elective credits:	0-3		8-9
50	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

**Transfer Pathway and Degree Program
Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Marketing B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate.
Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

1	Community Colleges			SCSU	
2			Credits		Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)	3	Quantitative Reasoning – ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
		MAT 201 Statistics (NCC)			
		MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4		
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 Credits (30-31):				

19	Pathway30			
20	Additional General Education Courses			
21	General Education Elective 1 – ECN 102 Microeconomics	3	Global Awareness – ECO 101 Principles of Microeconomics	3
22	<i>Select two of the following three areas:</i>			6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
27			Must be taken at SCSU:	
28			Tier 3 Capstone, MKT 325 Marketing Research	3
29	General Education Credits:	33-35		42-43
30	Major Program Courses			
31	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC) ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	3 4	ACC 200 Principles of Financial Accounting	3
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) ACC 118 Managerial Accounting (ACC, TRCC)	3 4	ACC 210 Managerial Accounting for Non-Accounting Majors ACC 220 Managerial Accounting for Accounting Majors	3
33	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)		MGT 240 Legal Environment of Business	3
35	BMG 202 Principles of Management	3	MGT 300 Management and Organization – in place of MGT 305 Organizational Behavior	3
36	BFN 201 Principles of Finance		FIN 300 Corporate Finance	3
37			CSC 200 Information Management and Productivity Software	3

38			MIS 370 Business Information Systems	3
39			MGT 450 Business Policy and Strategy Seminar	3
40				
41			<i>Marketing Concentration:</i>	
42			MKT 321 Consumer Behavior	3
43			MKT 420 Global Marketing	3
44			MKT 450 Strategic Marketing	3
45			Select 21 credits from: MKT 327 Marketing Management MKT 330 Retail Management MKT 331 Principles of Advertising MKT 332 Marketing Communications MKT 334 Professional Selling MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning	21
46	MAT 152 Finite Math (TXCC)	3	MAT 124 Quantitative Mathematics	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 139 Short Course in Calculus	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	MAT 150 Calculus I	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
47	Program Course Credits:	18-20		60
48	Open Electives			
49	BMG 204 Managerial Communication (MCC, MXCC, QVCC)	3	English 316 Writing for Business and Industry	3

	BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)			
50	Open Elective credits:	0-3		17-18
51	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120

AY 2017/2018

**Transfer Pathway and Degree Program
Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Marketing B.B.A.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Community Colleges			WCSU	
2			Credits		Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	Written Communication I	3
8	Written II	Gen Ed	3	Written Communication II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I	3-4
10	Scientific Knowledge	Gen Ed	3-4	Scientific Inquiry II	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 4	FIN 230 Business Statistics	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	General Education Elective	3
18	Framework30 Credits (30-31):				31
19	Pathway30				
20	Additional General Education Courses				

21	General Education Elective 1 – ECN 102 Microeconomics	3	ECON 213 Principles of Microeconomics	3
22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness – PSY 100 Introduction to Psychology	3
25				
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III— embedded in a major course	0
29			Culminating Gen Ed Experience – may be satisfied by a major capstone	0
30	General Education Credits:	33-35		43
31	Major Program Courses			
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Financial Accounting (C+ or better)	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 202 Managerial Accounting	3
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
34	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
35	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	ACC 340 Business Law OR JLA 240 Commercial Law	3
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
38			MKT 101 Orientation to the Ancell Undergraduate Business Program	1
39			MIS 260 Information Systems Concepts	3

40			MGT 320 Operations Management	3
41			MGT 415 Strategic Management	3
42			MKT 201 Global Environment of Business	3
43				
44			<i>Marketing Concentration:</i>	
45			MKT 310 Consumer Behavior: Concepts, Research Methods and Applications	4
46			MKT 315 Advertising and Integrated Marketing	4
47			MKT 333 Sales Management	3
48			MKT 415 Marketing Research: Methods & Application	4
49			MKT 490 Marketing Management: Analysis, Planning and Implementation	4
50			Marketing Elective	3
51			Marketing Elective	3
52	Program Course Credits:	18-20		56
53	Open Electives			
54	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	WRT 210W Managerial Writing	3
55	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 118 Elementary Applied Math	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	MAT 181 Calculus I	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
56	Open Elective credits:	0-3		14-15

57	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120
----	---	--------------	--	------------

AY 2017/2018

Credits remaining in the four-year degree Marketing B.S.

All major courses and courses marked with an * must be completed with a C- or better.

All courses marked with a ¹ must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked ¹ and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II ^{1*}	3
13	MKT 305 Consumer Behavior	3
14	MKT 373 Marketing Research	3
15	MKT 380 Market Data Analysis	3
16	MKT 450 Marketing Strategy and Plan	3
17	Nine credits of directed electives selected with and approved by an advisor: MKT 306 Advertising and Promotion MKT 307 Sales Administration MKT 311 Retailing MKT 321 International Marketing MKT 350 Social Media Marketing MKT 358 Relationship Marketing MKT 359 Special Events Marketing MKT 360 Brand Marketing MKT 375 Services Marketing MKT 390 Product Development & Management MKT 413 Business-to-Business Marketing MKT 415 Marketing Touristic Startups MKT 439 Direct Marketing MKT 480 Marketing for Non-Profit Organizations MKT 481 Consultative Selling Techniques MKT 494 Independent Study in Marketing MKT 496 Practicum in Marketing MKT 497 Marketing Internship	9

	MKT 498 Marketing Seminar	
18	Students must complete nine credits of 300- or 400-level courses offered by the School of Business, including marketing courses.	9
19	MGT 480 Strategic Management (Upper Division Capstone) A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
20		
21		
22		
23		
24	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60

**Credits remaining in the four-year degree
Marketing B.S.**

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	<i>Select two of the following three areas:</i>	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MKT 325 Marketing Research	3
9	General Education Credits	9
10	Remaining Major Program Requirements	
11	Course	Credits
12	CSC 200 Information Management and Productivity Software	3
13	MIS 370 Business Information Systems	3
14	MGT 450 Business Policy and Strategy Seminar	3
15	<i>Marketing Concentration:</i>	
16	MKT 321 Consumer Behavior	3
17	MKT 420 Global Marketing	3
18	MKT 450 Strategic Marketing	3
19	Select 21 credits from: MKT 327 Marketing Management MKT 330 Retail Management MKT 331 Principles of Advertising MKT 332 Marketing Communications MKT 334 Professional Selling MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning	21
20		
21	Program Course Credits	39
22	Remaining Open Electives	
23	Courses	Credits
24	Open Elective credits	12
25	Total Credits Remaining for the 4-Year Degree	60

**Credits remaining in the four-year degree
Marketing B.B.A.**

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.
Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Health and Wellness – PSY 100 Introduction to Psychology	3
5	Intercultural Competency	3
6	General Education Elective	3
7	<i>The following must be taken at WCSU:</i>	
8	First Year Navigation	0
9	Written Comm III – embedded in a major course	0
10	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
11		
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ansell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 320 Operations Management	3
19	MGT 415 Strategic Management	3
20	MKT 201 Global Environment of Business	3
21		
22	<i>Marketing Concentration:</i>	
23	MKT 310 Consumer Behavior: Concepts, Research Methods and Applications	4
24	MKT 315 Advertising and Integrated Marketing	4
25	MKT 333 Sales Management	3
26	MKT 415 Marketing Research: Methods & Application	4
27	MKT 490 Marketing Management: Analysis, Planning and Implementation	4
28	Marketing Elective	3
29	Marketing Elective	3
30		
31	Program Course Credits	38
32	Remaining Open Electives	
33	Courses	Credits
34	Open Elective credits	13
35	Eighteen credits of free electives must be non-business.	
36	Total Credits Remaining for the 4-Year Degree	60