## **CSCU Business Transfer Pathway**

This Business Studies Associate Degree serves as the single community college degree to all of the State University and Charter Oak State College business majors listed below. Students will declare a specific field when they transfer.

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CCSU, BS Marketing

SCSU, BS Marketing

## Marketing

### **Transfer Pathway and Degree Programs:**

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The CSCU Pathway Transfer A.A. Degree: Business Studies was approved by the BOR during AY 2016-17 and first made available to students for AY 2017-18.

Changes made after 6/20/2017.

9/26/2017: MxCC replaced ACC 115 (4 credits) with ACC 113 (3 credits) [p3 ln19; p7 ln26; p13 ln31; p19-20 ln29; p23 ln29; p27 ln31; p31 ln32; p43 ln29; p47 ln29; p51 on31; p55 ln32; p67 ln29; p71 ln29; p74 ln30; p78 ln 32; p89 ln29; p93 ln 31; p97 ln32]

MxCC replaced ACC 118 (4 credits) with ACC 117 (3 credits) [p4 ln20; p7 ln 27; p13 ln32; p20 ln33; p24 ln48; p27 ln32; p31 ln33; p44 ln30; p47 ln30; p52 ln32; p55 ln33; p68 ln30; p71 ln30; p74 ln31; p78 ln 33; p89-90 ln 30; p93 ln 32; p97 ln 33]

MxCC replaced MAT 168 (4 credits) with MAT 167 (3 credits) [p3 line 7; line 11 on pages 6, 12, 18, 22, 26, 30, 42, 46, 50, 54, 66, 70, 73, 77, 88, 92, 96]

## **CSCU Pathway Transfer A.A. Degree:** Business Studies

1	FRAMEWORK30		
2	Section A: Common Designated		
	Competencies		
3	Written Communication I	English 101*1	3 credits
4	Written Communication II	General Education Elective	3 credits
5	Scientific Reasoning	General Education Elective	3-4 credits
6	Scientific Knowledge & Understanding	General Education Elective	3 credits
7	Quantitative Reasoning	MAT 166 Principles of Business	3 credits
		Statistics	
		MAT 167 Principles of Statistics	
		(ACC, CCC, GCC, HCC, MxCC, NVCC,	
		NWCC, QVCC, TRCC)*1	
		MAT 201 Statistics (NCC)*1	
		MAT 165 Elementary Statistics with	4 credits
		Computer Applications (MCC, TXCC	
		-4 credits)*1	
8	Historical Knowledge & Understanding	General Education Elective	3 credits
9	Social Phenomena	ECN 101 Macroeconomics*1	3 credits
10	Aesthetic Dimensions	General Education Elective	3 credits
11	Section B: Campus Designated Comps		
12	Competency 1	General Education Elective	3 credits
13	Competency 2	General Education Elective	3 credits
14	Framework30 Total		30-32 credits

15	PATHWAY30		
16	Additional General Education Courses		
17	General Education Elective 1: Global Knowledge CCSU: Study Area II: Social Sciences ECSU: Individuals and Societies SCSU: Global Awareness WCSU: General Education Elective	ECN 102 Microeconomics*1	3 credits
	COSC: General Education Elective		
18	Major Program Requirements		
19	ACC 113	Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)*1,2 Principles of Financial Accounting I (GCC)*1,2	3 credits
	ACC 115	Financial Accounting (ACC, MCC, TRCC)* <sup>1,2</sup> Principles of Financial Accounting (CCC)* <sup>1,2</sup>	4 credits

20	ACC 117	Principles of Managerial Accounting	3 credits
		(CCC, GCC, HCC, MCC, MxCC, NVCC,	
		NWCC, NCC, QVCC, TXCC)*1,2	
	ACC 118	Managerial Accounting (ACC,	4 credits
		TRCC)*1,2	_
21	BMG 204	Managerial Communication (MCC,	3 credits
		MXCC, QVCC)*	
	   BBG 210	Business Communication (ACC, CCC,	
	55G 210	GCC, HCC, NVCC, NWCC, NCC,	
		TRCC)*	
	ENG 106		
		Writing for Business (TXCC)*	
22	BMK 201	Principles of Marketing*2	3 credits
23	BBG 230	Survey of Business Law (QVCC)*2	3 credits
	BBG 231	Business Law I (GCC, HCC, MXCC,	
	BBG 234	NVCC, NWCC, NCC, TRCC, TXCC)*2 Legal Environment of Business (ACC,	
	BBG 234	CCC, MCC, MXCC, QVCC)*2	
24	BMG 202	Principles of Management*2	3 credits
25	BFN 201	Principles of Finance*2	3 credits
		(Prerequisites: ECN 101 and 102 and	
		Statistics*; ACC 113/115 and	
		117/118 preferred) (8 CCs have an	
		accounting prerequisite: ACC, GCC,	
		HCC, MCC, MXCC, NCCC, TRCC,	
		TXCC) *Statistics may be taken as a pre- or	
		co-requisite.	
26	MAT 152**	Finite Math*1	3 credits
	(TXCC)		
	MAT 158**	Functions, Graphs & Matrices*1	3 credits
	(GCC, MCC, MXCC)		
	NAAT 400**	Coloubus for Duning as and Cosial	3 credits
	MAT 190** (NCC, TXCC)	Calculus for Business and Social Sciences*1	3 credits
	(NCC, IACC)	Sciences	
	MAT 230**	Applied Calculus, Applied Calculus	3 credits
	(CCC, MCC)	with a Modeling Approach*1	
	MAT 232**	Applied Calculus*1	3 credits
	(GCC, NVCC)		(GCC)
			4 credits (NVCC)
			(NVCC)

	MAT 254	Calculus I*1	4 credits
	(ACC, HCC, MXCC, NCCC, QVCC, TRCC)		
	**When none of these courses is		
	available at a community college,		
	students may take it or its equivalent at		
	another CSCU institution, including		
	online, to fulfill this math requirement.		
27	Unrestricted Electives	ACC	0/61
	Awarding 4 credits for Accounting and	ccc	1/60
	Statistics courses is at the discretion of	GCC	2/60
	individual community colleges and affects	НСС	1/60
	the number of unrestricted electives and	MCC	0/60
	total credits to degree. When these 4-	MXCC	2/62
	credits courses transfer to the CSUs and	NVCC	1/60
	CO, 3-credits will count as the equivalent	NCCC	1/60
	course and 1 credit will transfer as an	NCC	2/60
	unrestricted elective at the receiving	QVCC	1/60
	institution.	TRCC	0/61
		TXCC	1/60
28	Students who have unrestricted electives		
	should consider beginning or completing		
	work on foreign language requirements		
	at CCSU and ECSU not already met in high		
	school and beginning work on minor		
	requirements of some CSUs. They may		
	also complete other General Education		
	requirements for CCSU, WCSU, SCSU, and		
	CO. They may complete only 1 additional		
-	general education requirement for ECSU.		00 111
29	Pathway30 Total		30 credits

30	<b>Business Pathwa</b>	ay Total	60-62 credits

**CCSU:** All courses marked with an \* must be C- or above

2.5 Overall GPA required to graduate and in courses marked  $^{\rm 1}$ 

**SCSU:** All courses marked with a <sup>2</sup> must be C or above

WCSU: 2.3 overall GPA

C+ or better in Financial Accounting

2.0 GPA in all **major** courses

**IMPORTANT NOTE:** In cases where a course is marked with a \* AND a ², a student is required to achieve the higher grade: C or better.

# Transfer Pathway and Degree Program Charter Oak State College

Complete four-year degree with articulation of community college degree to four-year degree

### **Business Administration, B.A.**

There are no additional requirements for admission to this program.

1	(	Community Colleges		СО	
2			Credits		Credits
3	Framework30				
4		General Edu	cation R	equirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	Composition 101	3
8	Written II	Gen Ed	3	Composition 102	3
9	Scientific Reasoning	Gen Ed	3-4	Natural Sciences	6-7
10	Scientific Knowledge	Gen Ed	3		
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3 credits 4 credits	MAT 105 Statistics	3
12	Historical Knowledge	Gen Ed*	3	U.S History/Gov or Non-U.S Hist	3
13	Social Phenomena	ECN 101 Macroeconomics	3	Social/Behavioral Science	3
14	Aesthetic Dimensions	Gen Ed	3	Literature and Fine Arts	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	Ethical Decision Making	3
18	Framework30 C	redits (30-31):	1	ı	
19			athway	30	I
20				ication Courses	
21				Global Understanding: ECO 104 Microeconomics	3
22				U.S. History/Gov or Non-U.S Hist (Must meet both requirements)	3
23				IDS 101 Cornerstone	3

24	General Education Credits:	33-35		39-40
25	Major I	Program	Courses	
26	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 101 Financial Accounting	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
27	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 102 Managerial Accounting	3
	ACC 118 (Managerial Accounting (ACC, TRCC)	4		
28	BMK 201 Principles of Marketing	3	MKT 101 Principles of Marketing	3
29	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	BUS 120 Business Law	3
30	BMG 202 Principles of Management*	3	MGT 101 Principles of Management	3
31			BUS 2XX Business Statistics	3
32	BFN 201 Principles of Finance (Prerequisites: ECN 101 and 102 and Statistics*; ACC 113/115 and 117/118 preferred) (8 CCs have an accounting prerequisite: ACC, GCC, HCC, MCC, MXCC, NCCC, TRCC, TXCC) *Statistics may be taken as a corequisite.	3	FIN 210 Financial Management	3
33			ITE 101 Management Information Systems	3
34			MGT 315 Organizational Behavior	3
35			BUS 499 Business Capstone Course	3
36			Choose one of the concentrations below (9 upper level credits):	9
38			Small Business – may include: MGT 350 Entrepreneurship	(9)

		1	MCT 252 Fuel veties New	
			MGT 353 Evaluating New	
			Business Opportunities	
			MGT 360 Small Business	
40				
41			Project Management – may	(9)
			include:	
			MGT 460 Fundamental Project	
			Management	
			MGT 462 Effective Project	
			Management	
			MGT 464 Mastering Project	
			Management	
42				
43			Human Resources – may include:	(9)
			HRM 310 Human Resources	(0)
			Management	
			HRM 311 Managing People in a	
			Global Economy	
4.4			HRM 312 Employment Law	
44				(0)
45		\	Organizational Management –	(9)
			may include:	
			COM 326 Organizational	
			Communication	
			MGT 325 Organizational and	
			Group Dynamics	
			MGT 326 Organizational Theory	
46				
47			General Business, to be	(9)
			developed with an Academic	
			Advisor – may include:	
			MGT 371 Logistics & Supply	
			Chain Management	
			MKT 310 International	
			Marketing	
			PHL 485 Business Ethics &	
			Individual Values	
48				
49				
50	Program Course Credits:	18-20		39
51		en Electi	ives	
52	BMG 204 Managerial Communication	3		3
32	_	3		Э
	(MCC, MXCC, QVCC)			
	BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NVCC, NCCC, NCC, TRCC)			
	ENG 106 Writing for Business (TXCC)			2 .
53	MAT 152 Finite Math (TXCC)	3		3-4

55	Total Credits at the Community College	60-61	Total Credits for the 4-Year  Degree	120
54	Open Elective credits:	0-2		35-36
	NCCC, QVCC, TRCC)			
	MAT 254 Calculus I (ACC, HCC, MXCC,	4		
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)	4	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3		
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3		



# Credits remaining in the four-year degree Business Administration, B.A.

1	Charter Oak State College	
2	Remaining General Education Courses	
3	Course	Credits
4	U.S. History/Gov or Non-U.S Hist (Must meet both requirements)	3
5	IDS 101 Cornerstone	3
6	General Education Credits	6
7	Remaining Major Program Requirements	
8	Course	Credits
9	BUS 2XX Business Statistics	3
10	ITE 101 Management Information Systems	3
11	MGT 315 Organizational Behavior	3
12	BUS 499 Business Capstone Course	3
13		
14	Choose one of the concentrations below (9 upper level credits):	9
15		
16	Small Business – may include:	(9)
	MGT 350 Entrepreneurship	
	MGT 353 Evaluating New Business Opportunities	
	MGT 360 Small Business	
17		
18	Project Management – may include:	(9)
	MGT 460 Fundamental Project Management	
	MGT 462 Effective Project Management	
	MGT 464 Mastering Project Management	
19		
20	Human Re <mark>sources – may in<mark>cl</mark>ude:</mark>	(9)
	HRM 310 Human Resources Management	
	HRM 311 Managing People in a Global Economy	
	HRM 312 Employment Law	
21		
22	Organizational Management – may include:	(9)
	COM 326 Organizational Communication	
	MGT 325 Organizational and Group Dynamics	
	MGT 326 Organizational Theory	
23		(-)
24	General Business, to be developed with an Academic Advisor – may include:	(9)
	MGT 371 Logistics & Supply Chain Management	
	MKT 310 International Marketing	
	PHL 485 Business Ethics & Individual Values	
25		9.1
26	Program Course Credits	21
27	Remaining Open Electives	

28	Courses	Credits
29		
30	Open Elective credits	33
31	Total Credits Remaining for the 4-Year Degree	60



# **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

### Business Administration—Business Economics Concentration B.S.

Students must obtain at least a "C" grade in courses marked with \*.

Students must obtain at least a "C+" grade in courses marked with \*\*.

9 Scientific Reasoning Gen Ed 3-4 Natura 10 Scientific Knowledge Gen Ed 3 Natura Enviro 11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3 Time a	3 Communication World 1 – Physical Realm World II – Life and Went active Reasoning ECO 270 Business Statistics – in place 221 Statistics for Economics
4 General Education Requestion Section A  7 Written I English 101 3 FYE  8 Written II Gen Ed Written  9 Scientific Reasoning Gen Ed 3-4 Natural  10 Scientific Knowledge Gen Ed 3 Natural  11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)  MAT 201 Statistics (INCC)  MAT 165  Elementary  Statistics with 4  Computer  Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3 Time a	3 Communication World 1 – Physical Realm World II – Life and Went active Reasoning ECO 270 Business Statistics – in place 221 Statistics for Economics
5 Competency: 6 Section A 7 Written I English 101 3 FYE 8 Written II Gen Ed Writte 9 Scientific Reasoning Gen Ed 3-4 Natura 10 Scientific Knowledge Gen Ed 3 Natura 11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, OVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3 Time a	3 Communication World 1 – Physical Realm World II – Life and Went active Reasoning ECO 270 Business Statistics – in place 221 Statistics for Economics
6 Section A 7 Written II English 101 3 FYE 8 Written II Gen Ed Writte 9 Scientific Reasoning Gen Ed 3-4 Natura 10 Scientific Knowledge Gen Ed 3 Natura 11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3 Time a	World 1 – Physical Realm  World II – Life and  went  active Reasoning ECO 270  Business Statistics – in place 221 Statistics for Economics
7 Written II English 101 3 FYE  8 Written II Gen Ed Writte  9 Scientific Reasoning Gen Ed 3-4 Natura  10 Scientific Knowledge Gen Ed 3 Natura  11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)  MAT 201 Statistics (NCC)  MAT 165  Elementary  Statistics with 4  Computer  Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3 Time a	World 1 – Physical Realm  World II – Life and  went  active Reasoning ECO 270  Business Statistics – in place 221 Statistics for Economics
8 Written II Gen Ed Writte 9 Scientific Reasoning Gen Ed 3-4 Natura 10 Scientific Knowledge Gen Ed 3 Natura 11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3-4 Natura  Writte  Natura  Tenviro  Applica  of ECC  and Bu  Computer  Applications (MCC, TXCC – 4 credits)  Time a	World 1 – Physical Realm  World II – Life and  went  active Reasoning ECO 270  Business Statistics – in place 221 Statistics for Economics
9 Scientific Reasoning Gen Ed 3-4 Natura 10 Scientific Knowledge Gen Ed 3 Natura 11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3 Time a	World 1 – Physical Realm  World II – Life and  ment  ative Reasoning ECO 270  Business Statistics – in place 221 Statistics for Economics
10 Scientific Knowledge Gen Ed 3 Natural Environment of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)  MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed 3 Time a	World II – Life and 4 Iment Stative Reasoning ECO 270 3 Business Statistics – in place 221 Statistics for Economics
The state of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)  MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge  MAT 167 Principles 3 Quant Applications (ACC, Applications) Applications (MCC, TXCC – 4 credits)  Time at the state of	ment rative Reasoning ECO 270 3 Business Statistics – in place 221 Statistics for Economics
of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)  12 Historical Knowledge Gen Ed  3 Time a	Business Statistics – in place 221 Statistics for Economics
12 Historical Knowledge Gen Ed 3 Time a	
	nd Place 3
Macroeconomics ECO 1	tructure, Conflict, Consensus, 3  O Principles of economics
Dimensions	l Expressions 3
15 Section B	
16   Competency:     Gen Ed   3     Critical	Thinking 3
17 Competency: Gen Ed 3 Tech F	
18 Framework30 Credits (30-31):	uency 3
Pathway30	uency 3 31

20	Additional	General	Education Courses	
21	General Education Elective 1 – ECN	3	Global Awareness – ECO 101	3
21	102 Microeconomics		Principles of Microeconomics	5
22	Select two of the following three areas		1 Thicipies of Whereconomies	6
23	Select two of the following times areas	,, 	Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
26			Time and Body	(0 0)
27			Must be taken at SCSU:	
28			Tier 3 Capstone – ECO 450 Seminar	3
			in Applied Economics	
29	General Education Credits:	33-35		42-43
30	Maj	jor Progra	am Courses	
31	ACC 113 Principles of Financial	3	ACC 200 Principles of Financial	3
	Accounting (HCC, MxCC, NVCC,		Accounting*	
	NWCC, NCC, QVCC, TXCC)*			
	Principles of Financial Accounting I			
	(GCC)*			
	ACC 115 Financial Accounting (ACC,	4		
	MCC, TRCC)*			
	Principles of Financial Accounting (CCC)*			
32	ACC 117 Principles of Managerial		ACC 210 Managerial Accounting for	3
	Accounting (CCC, GCC, HCC, MCC,	3	Non-Accounting Majors*	
	MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)*			
	ACC 110 Managarial Apartmating	4		
	ACC 118 Managerial Accounting (ACC, TRCC)*	4		
33	BMK 201 Principles of Marketing*	3	MKT 200 Principles of Marketing*	3
34	BBG 230 Survey of Business law	3	MGT 240 Legal Environment of	3
	(QVCC)*		Business*	
	BBG 231 Business Law I (GCC, HCC,			
	MxCC, NVCC, NwCC, NCC, TRCC,			
	TxCC)*			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC,			
	QVCC)*			
35	BMG 202 Principles of	3	MGT 300 Management and	3
	Management*		Organization – in place of MGT 305	
			Organizational Behavior*	
36	BMG 204 Managerial	3	COM 100 Communication	3
	Communication (MCC, MXCC, QVCC)		OR	
	BBG 210 Business Communication		COM 101 Fundamentals of	
	(ACC, CCC, GCC, HCC, NWCC, NCC,		Professional Presentations	
	TRCC)			

	ENG 106 Writing for Business (TXCC)			
37	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance*	3
38	·		MIS 370 Business Information	3
			Systems*	
39			MGT 450 Business Policy and	3
			Strategy Seminar*	
40			Business Economics Concentration:	
41			ECO 200 Macroeconomic Analysis**	3
42			ECO 201 Microeconomic Analysis**	3
43			ECO 350 International Economics I:	3
			Trade**	3
44			18 Additional Credits in ECO**	18
45			CSC 200 Information Management	3
			and Productivity Software	
46				
47	If one of the following is taken at the		MAT 139 Short Course in Calculus	3
	community college, it will count here		OR	
	and meet the appropriate course to		MAT 150 Calculus I	
	the right. Otherwise, see line 50.	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		
		(2)		
	MAT 190 Calculus for Business and	(3)		
	Social Sciences (NCC, TXCC)			
	MAT 220 Applied Calculus (CCC)	(3)		
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling	(5)		
	Approach (MCC)			
	Approuen (Mee)			
	MAT 232 Applied Calculus (GCC,	(3 (GCC)		
	NVCC)	4(NVCC))		
		, , , ,		
	MAT 254 Calculus I (ACC, HCC,	(4)		
	MXCC, NCCC, QVCC, TRCC)			
48				
49	Program Course Credits:	21-27		60
50		Open Ele	ectives	
51	One of these courses may have been		MAT 124 Quantitative Mathematics	(3)
	taken at the community college in			
	place of line 46.			
	_			
	MAT 152 Finite Math (TXCC)	(3)		
		(5)		
	MAT 158 Functions, Graphs &	(3)		
	Matrices (GCC.MCC, MXCC)			
52	On an Elective and the	0.2		47.40
53	Open Elective credits:	0-3		17-18

54	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			

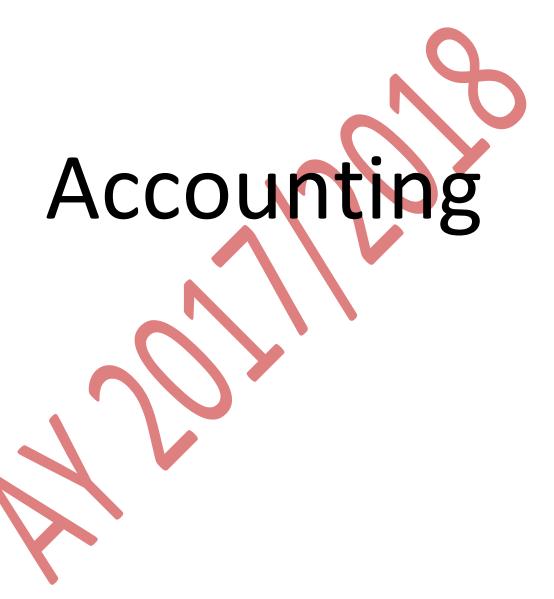


# Credits remaining in the four-year degree Business Administration—Business Economics Concentration B.S.

Students must obtain at least a "C" grade in courses marked with \*. Students must obtain at least a "C+" grade in courses marked with \*\*.

Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the following three areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
9		
10	General Education Credits	9
11	Remaining Major Program Requirements	
12	Course	Credits
13	MGT 450 Business Policy and Strategy Seminar*	3
15	MIS 370 Business Information Systems*	3
16	Business Economics Concentration:	
17	ECO 200 Macroeconomic Analysis**	3
18	ECO 201 Microeconomic Analysis**	3
19	ECO 350 International Economics I: Trade**	3
20	18 Additional Credits in ECO**	18
21	CSC 200 Information Management and Productivity Software	3
22	If one of the following was not taken at the community college:	(3)
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	
	MAT 232 Applied Calculus (GCC, NVCC)	
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	
	Then take:	
22	MAT 139 Short Course in Calculus	26.20
23	Program Course Credits	36-39
	Remaining Open Electives	
25	Courses	Credits
26	Open Elective credits	12-15
27	Total Credits Remaining for the 4-Year Degree	60



# **Transfer Pathway and Degree Program Central Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

### Accounting B.S.

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	(	Community Colleges		ÇCSU	
2			Credits		Credits
3		Fram	nework3	0	
4		General Educa	tion Req	uirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	English 110 Freshman Composition <sup>1*</sup>	3
8	Written II		3	Skill Area I Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)* MAT 201 Statistics (NCC)*  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)*	4	Skill Area II – STAT 200 Business Statistics I <sup>1*</sup>	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II ECON 200 Macroeconomics <sup>1*</sup>	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences	3

18	Framework30 Credits (30-31):			
19		hway30		
20	Additional Gene		ition Courses	
21	General Education Elective 1 – ECN 102	3	Study Area II – ECON 201	3
	Microeconomics*		Microeconomics <sup>1*</sup>	
22			Study Area I – Arts and	3
			Humanities	
23			Study Area I – Literature	3
24			Study Area III – Behavioral Sciences	3
25	MAT 152 Finite Math (TXCC)*	3	Skill Area II – MAT 123	3
25	MAT 132 Fillite Math (TACC)	3	Applied Business Math <sup>1*</sup>	3
	MAT 158 Functions, Graphs & Matrices	3	OR	
	(GCC, MCC, MXCC)*		MAT 125 Applied Calculus <sup>1*</sup>	
			OR	
	MAT 190 Calculus for Business and Social	3	MAT 152 Calculus <sup>1*</sup>	
	Sciences (NCC, TXCC)*			
	MAT 230 Applied Calculus (CCC), Applied	3		
	Calculus with a Modeling Approach (MCC)*			
	MAT 222 Applied Calculus (CCC NIVCC)*	2 (CCC)		
	MAT 232 Applied Calculus (GCC, NVCC)*	3 (GCC) 4(NVCC)		
		4(11000)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC,	4		
	QVCC, TRCC)*			
26			Skill Area III – Foreign	6
			Language Proficiency:	
			See requirements <u>here</u> . If the	
			requirement has been met in	
			whole or in part, general	
			education and open elective	
			credits will adjust accordingly.	
27	General Education Credits:	36-38	accordingly.	51-52
28	Major Pro	l	ourses	
29	ACC 113 Principles of Financial Accounting	3		
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)*			
	Principles of Financial Accounting I (GCC)*		AC 211 Introduction to	3
			Financial Accounting <sup>1*</sup>	,
	ACC 115 Financial Accounting (ACC, MCC,	_		
	TRCC)*	4		
	Principles of Financial Accounting (CCC)*			

30	ACC 117 Principles of Managerial			
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3		
	NVCC, NWCC, NCC, QVCC, TXCC)*	3	AC 212 Introduction to	
	144 CC, 144 CC, 14CC, 17CC,		Managerial Accounting <sup>1</sup>	3
	ACC 118 Managerial Accounting (ACC,		Ivialiage lai Accounting	
	TRCC)*	4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of	
21	Bivik 201 Principles of Warketing	3		3
22	DDC 220 Common of Decimans Investor (0) (CC)*		Marketing*	
32	BBG 230 Survey of Business law (QVCC)*			
	BBG 231 Business Law I (GCC, HCC, MxCC,		LAW 250 Legal Environment	•
	NVCC, NwCC, NCC, TRCC, TxCC)*	3	of Business*	3
	BBG 234 Legal Environment of Business			
	(ACC, CCC, MCC, MXCC, QVCC)*			
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of	3
			Management*	
34	BMG 204 Managerial Communication (MCC,	3	MC 207 Managerial	3
	MXCC, QVCC)*		Communications <sup>1*</sup>	
	BBG 210 Business Communication (ACC,	4		
	CCC, GCC, HCC, NWCC, NCC, TRCC)*			
	ENG 106 Writing for Business (TXCC)*			
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to	
			Management Information	3
			Systems*	
37			STAT 201 Business Statistics	
			II*	3
38			AC 300 Intermediate	2
			Accounting I	3
39			AC 301 Cost Management	
			Systems	3
40			AC 302 Introduction to	
			Income Tax	3
41			AC 312 Intermediate	
'-			Accounting II	3
42			AC 313 Intermediate	
72			Accounting III	3
43			AC 340 Accounting	
73			Information Systems	3
44			AC 445 Auditing	3
45			Select 3 from:	<u>.</u>
45				
			AC 311 Accounting Applications	
			1	
			AC 402 Fundamentals of	6
			Corporate Tax	
			AC 404 Tax & Business Pass-	
			Thru Entities	
			AC 407 Advanced Accounting	

			AC 410 Fraud Examination	
			AC 420 Managerial Analysis &	
			Cost Control	
			AC 421 Accounting for Lean	
			Enterprises	
			AC 430 Accounting for Non-	
			Profit Institutions	
			AC 455 Internal Auditing	
			AC 490 Current Accounting	
			Topics	
			AC 497 Independent Study in	
			Accounting	
			AC 498 Internship in	
			Accounting	
			FIN 301 Intermediate Finance	
			LAW 400 Advanced Business	
			Law	
46		1	MGT 480 Strategic	
			Management (Upper Division	
			Capstone)	3
			A 0 credits assessment	3
			session BUS 480 is a co-	
		1	requisite with MGT 480	
47	Program Course Credits:	21-23		60
48	Minor Course Credits:	-	A minor is not required in this	
			major.	
49	Open	Elective	es es	
50	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language and/or minor requirements will			
	end up with more open elective credits at			
	the CCSU.			
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	

## **Transfer Pathway and Degree Program Eastern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Accounting B.S.** 

There are no additional requirements for admission to this program.

Scientific Roowledge   Gen Ed   Statistics (ACC, CCC, MAT 201 Statistics (NCC)   MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC 4 credits)   Computer Applications (MCC, TXCC 4 credits)   Social Phenomena   ECN 101   Social Roowledge   Gen Ed   3   T1 Historical Perspectives   3   Social Phenomena   ECN 101   Macroeconomics   Social Sciences   Gen Ed   3   T1 Historical Perspectives   3   Social Phenomena   ECN 101   Macroeconomics   Macro	1	C	Community Colleges		ECSU	
General Education Requirements    Competency:	2			Credits		Credits
Section A   Figure   Section A	3		Fra	mework	30	
6 Section A 7 Written I	4		General Educ	cation Re	equirements	
7 Written I English 101 3 T1 College Writing, Literature and Thought 3 and Thought 5 T1 College Writing, Literature and Thought 7 T1 College Writing, Literature 3 and T1 Matural Sciences 5 and Ecol 215 Statistical Data Analysis ECO 215 Statistical Data Analysis ECO 215 Statistics for Business and Economics (MCC, TXCC - 4 credits) 4 Computer Applications (MCC, TXCC - 4 credits) 4 Computer Applications (MCC, TXCC - 4 credits) 4 Computer Applications (MCC, TXCC - 4 credits) 5 Social Sciences, ECO 200 3 Principles of Macroeconomics Arst in Context 3 and T1 Historical Perspectives 3 and Economics Arst in Context 3 and Econom	5	Competency:				
8 Written II Gen Ed T1 College Writing, Literature and Thought T1 College Writing, Literature and Thought T1 Natural Sciences 3-4 T1 Natural Sciences	6	Section A				
9 Scientific Reasoning Gen Ed 3.4 T1 Natural Sciences 3.4 10 Scientific Knowledge Gen Ed 3 T2 Natural Sciences 3.4 11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxGC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 201 Statistics (NCC, TRCC) MAT 201 Statistics (NCC)  MAT 365 Elementary Statistics with 4 Computer Applications (MCC, TXCC 4 credits)  12 Historical Knowledge Gen Ed 3 T1 Historical Perspectives 3 13 Social Phenomena ECN 101 Social Sciences, ECO 200 3 Principles of Macroeconomics 14 Aesthetic Dimensions Gen Ed 3 Arts in Context 3 15 Section B 16 Competency: Gen Ed 3 FYI 100 3 17 Competency: Gen Ed 3 Health and Wellness 3 18 Framework30 Credits (30-31): 19 Pathway30 20 Additional General Education Courses 21 General Education Elective 1 – ECN 102 Microeconomics 3 Historical Perspectives 3 FCO 200 Air in Context 3 FCO 20	7	Written I	English 101	3		3
10 Scientific Knowledge Gen Ed 3 T2 Natural Sciences 3-4  11 Quantitative MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MXCC, NVCC, NWCC, OXCC, TRCC) MAT 201 Statistics (NCC)  MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with 4 Computer Applications (MCC, TXCC - 4 credits)  12 Historical Knowledge Gen Ed 3 T1 Historical Perspectives 3  13 Social Phenomena ECN 101 Social Sciences, ECO 200 3 Principles of Macroeconomics  14 Aesthetic Dimensions Gen Ed 3 Arts in Context 3  15 Section 8  16 Competency: Gen Ed 3 FYI 100 3  17 Competency: Gen Ed 3 Health and Wellness 3  18 Framework30 Credits (30-31):  19 Pathway30  20 Additional General Education Courses  21 General Education Elective 1 – ECN 102 Microeconomics of Microeconomics	8	Written II	Gen Ed			3
11 Quantitative	9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4
Statistics (ACC, CCC GCC, HCC, MxGC, NVCC, NWCC, OVCC, TRCC) MAT 201 Statistics (NCC)  MAT 201 Statistics and Economics  12 Historical Knowledge Gen Ed 3 T1 Historical Perspectives 3 Social Sciences, ECO 200 Acroeconomics  13 Social Phenomena ECN 101 Macroeconomics  14 Aesthetic Dimensions Gen Ed 3 Arts in Context 3 Section B 16 Competency: Gen Ed 3 FYI 100 3 FYI 100 3 Framework30 Credits (30-31): 19 Pathway30  20 Additional General Education Courses 21 General Education Elective 1 – ECN 102 Microeconomics  Microeconomics  MAT 216 Statistical Data Analysis ECO 215 Statistics for Business and Economics  3 T1 Historical Perspectives 3 T1 Historical Perspectives 3 Arts in Context 3 FYI 100 3 FYI 100 3 Individuals and Societies – ECON 201 Principles of Microeconomics	10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4
13 Social Phenomena ECN 101 Social Sciences, ECO 200 3 Macroeconomics Principles of Macroeconomics  14 Aesthetic Dimensions Gen Ed 3 Arts in Context 3  15 Section B  16 Competency: Gen Ed 3 FYI 100 3  17 Competency: Gen Ed 3 Health and Wellness 3  18 Framework30 Credits (30-31):  19 Pathway30  20 Additional General Education Courses  21 General Education Elective 1 – ECN 102 3 Individuals and Societies – 3 ECON 201 Principles of Microeconomics			Statistics (ACC, CCC, GCC, HCC, MXCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)		MAT 216 Statistical Data Analysis ECO 215 Statistics for Business	3
Macroeconomics Principles of Macroeconomics  14 Aesthetic Dimensions Gen Ed 3 Arts in Context 3  15 Section B  16 Competency: Gen Ed 3 FYI 100 3  17 Competency: Gen Ed 3 Health and Wellness 3  18 Framework30 Credits (30-31):  19 Pathway30  20 Additional General Education Courses  21 General Education Elective 1 – ECN 102 3 Individuals and Societies – 3 ECON 201 Principles of Microeconomics	12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3
14       Aesthetic Dimensions       Gen Ed       3       Arts in Context       3         15       Section B       3       FYI 100       3         16       Competency:       Gen Ed       3       Health and Wellness       3         18       Framework30 Credits (30-31):       Pathway30         20       Additional General Education Courses         21       General Education Elective 1 – ECN 102       3       Individuals and Societies – ECON 201 Principles of Microeconomics       3	13	Social Phenomena	ECN 101		-	3
15 Section B 16 Competency: Gen Ed 3 FYI 100 3 17 Competency: Gen Ed 3 Health and Wellness 3 18 Framework30 Credits (30-31): 19 Pathway30 20 Additional General Education Courses 21 General Education Elective 1 – ECN 102 3 Individuals and Societies – ECON 201 Principles of Microeconomics					•	
16 Competency: Gen Ed 3 FYI 100 3  17 Competency: Gen Ed 3 Health and Wellness 3  18 Framework30 Credits (30-31):  19 Pathway30  20 Additional General Education Courses  21 General Education Elective 1 – ECN 102 3 Individuals and Societies – ECON 201 Principles of Microeconomics			Gen Ed	3	Arts in Context	3
17 Competency: Gen Ed 3 Health and Wellness 3  18 Framework30 Credits (30-31):  19 Pathway30  20 Additional General Education Courses  21 General Education Elective 1 – ECN 102 Microeconomics Individuals and Societies – ECON 201 Principles of Microeconomics						
18 Framework30 Credits (30-31):  19 Pathway30  20 Additional General Education Courses  21 General Education Elective 1 – ECN 102 Microeconomics Individuals and Societies – S	16		Gen Ed	3	FYI 100	3
Pathway30  Additional General Education Courses  General Education Elective 1 – ECN 102 Microeconomics Individuals and Societies – ECON 201 Principles of Microeconomics	17	Competency:	Gen Ed	3	Health and Wellness	3
20 Additional General Education Courses  21 General Education Elective 1 – ECN 102 3 Individuals and Societies – 3 Microeconomics ECON 201 Principles of Microeconomics	18	Framework30 Cre	edits (30-31):	L	1	
21 General Education Elective 1 – ECN 102 3 Individuals and Societies – 3 Microeconomics ECON 201 Principles of Microeconomics	19		Pa	athway3	0	
Microeconomics ECON 201 Principles of Microeconomics	20		Additional Gen	eral Edu	cation Courses	
	21		n Elective 1 – ECN 102	3	ECON 201 Principles of	3
	22				Creative Expressions	3

23			Cultural Perspectives	3
24			Applied Information	3
24			Technologies	
25			Tier 3 Capstone (Must be taken	3
23			at ECSU)	
			ACC 411 Contemporary Issues	
			in Accounting	
26			Foreign Language Proficiency:	6
			See requirements here. If the	
			requirement has been met in	
			whole or in part, general	
			education and open elective	
			credits will adjust accordingly.	
27	General Education Credits:	33-35		51-52
28	Major P	rogram (	Courses	
29	ACC 113 Principles of Financial Accounting	3	ACC 201 Principles of	3
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,		Accounting I	
	TXCC)			
	Principles of Financial Accounting I (GCC)			
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)			
30	BMK 201 Principles of Marketing	3	BUS 225 Principles of	3
			Marketing	
31	BBG 230 Survey of Business law (QVCC)	3	BUS 250 Business Law I	3
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NwCC, NCC, TRCC, TxCC)			
	BBG 234 Legal Environment of Business			
	(ACC, CCC, MCC, MXCC, QVCC)	_		_
32	BMG 202 Principles of Management	3	BUS 201 Principles of	3
		_	Management	
33	BFN 201 Principles of Finance	3	BUS 245 Business Finance	3
34			ACC 301 Intermediate	3
25			Accounting I	-
35			ACC 302 Intermediate	3
			Accounting II	
36			ACC 303 Intermediate	3
	•		Accounting III	-
37			ACC 310 Cost Accounting	3
20			Systems ACC 244 Advanced Managerial	2
38			ACC 311 Advanced Managerial	3
20			Accounting	2
39			ACC 410 Advanced Financial	3
40			Accounting	
40			ACC 411 Contemporary Issues	0
			in Accounting See line 25	

41			ACC 412 Auditing	3
42			ACC 416 Federal Income	3
			Taxation	
43			ACC 420 Accounting	3
			Information Technology and	
			Business Solutions	
44			BUS 260 Operations	3
			Management	
			What is the status of this	
			course? It does not appear on	
			the recommended plan of	
			study	
45			BUS 300 Bu <mark>si</mark> ness Law II	3
46	Program Course Credits:	15-16		48
47	Оре	en Electiv		
48	ACC 117 Principles of Managerial		ACC 202 Principles of	3
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3	Managerial Accounting	
	NVCC, NWCC, NCC, QVCC, TXCC)			
	ACC 118 Managerial Accounting (ACC,			
	TRCC)	4		
49	BMG 204 Managerial Communication	3		3
	(MCC, MXCC, QVCC) BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NWCC, NCC, TRCC)			
	ENG 106 Writing for Business (TXCC)			
50	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
30	With 132 Fillite Width (1XCC)		With 1777 Widtherhaties Elective	3 4
	MAT 158 Functions, Graphs & Matrices	3	MAT 2XX Mathematics Elective	
	(GCC, MCC, MXCC)			
			ECO 300 Mathematics for	
	MAT 190 Calculus for Business and Social	3	Economics	
	Sciences (NCC, TXCC)			
			MAT 243 Calculus I	
	MAT 230 Applied Calculus (CCC), Applied	3		
	Calculus with a Modeling Approach (MCC)			
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC)		
		4(NVCC)		
	MAT 254 Coloubus I (ACC, LICC, NAVCC	4		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
51	Students who have fulfilled foreign			
21	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	community concec to fulfill foreign			

	language requirements will end up with more open elective credits at the ECSU.			
52	Open Elective credits:	0-3		10-12
53	<b>Total Credits at the Community College</b>	60-61	Total Credits for the 4-Year	120
			Degree	



## **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Accounting B.S.** 

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

1	Co	mmunity Colleges		SCSU	
2			Credits		Credits
3			Framew	vork30	
4		General	Educatio	n Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed	3	Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning – ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 C	redits (30-31)	1		

19		Pathw	av30	
20	Additional		Education Courses	
21	General Education Elective 1 – ECN 102 Microeconomics	3	Global Awareness – ECO 101 Principles of Microeconomics	3
22	Select two of the three following areas	i:		6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
26				
27			Must be taken at SCSU:	
28			Tier 3 Capstone, MGT 400 Business and Society	3
29	General Education Credits:	33-35		42-43
30	Maj	or Progra	am Courses	
31	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)  ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4	ACC 200 Principles of Financial Accounting	3
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)  ACC 118 Managerial Accounting (ACC, TRCC)	4	ACC 220 Managerial Accounting for Accounting Majors	3
33	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
34	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	MGT 240 Legal Environment of Business	3
35	BMG 202 Principles of Management	3	MGT 300 Management and Organization In place of MGT 305 Organizational Behavior	3
36	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance	3
37			MGT 450 Business Policy and Strategy Seminar	3

38			MIS 370 Business Information	3
			Systems	
39			Accounting Concentration: C+ or	
			better required	
40			ACC 202 Accounting Spreadsheet	1
			Applications	
41			ACC 310 Intermediate Accounting I	4
42			ACC 311 Intermediate Accounting II	4
43			ACC 350 Federal Income Taxation	3
44			ACC 370 Accounting Information	3
			Systems	
45			ACC 410 Advanced Accounting	3
46			ACC 424 International Accounting	3
47			ACC 450 Accounting Capstone	3
48			ACC 461 Auditing	3
49			ACC Elective selected with the	3
			consent of the advisor	=
50				
51			Cognates:	
52	BMG 204 Managerial	3	ENG 316 Writing for Business and	3
52	Communication (MCC, MXCC, QVCC)		Industry	3
	BBG 210 Business Communication		madstry	
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			
53	End 100 Writing for Edulates (TACC)		CSC 200 Information Management	3
			and Productivity Software	3
54			COM 101 Fundamentals of	3
"			Professional Presentations	3
55			MGT 335 Business Law	3
56	If one of the following is taken at the		MAT 139 Short Course in Calculus	3-4
30	community college, it will count here		OR	3-4
	and meet the appropriate course to		MAT 150 Calculus I	
	the right. Otherwise, see line 59.		IVIAT 150 Calculus I	
	the right. Otherwise, see line 59.			
	MAT 190 Calculus for Business and	(3)		
		(3)		
	Social Sciences (NCC, TXCC)			
	MAT 220 Applied Calculus (CCC)	(2)		
	MAT 230 Applied Calculus (CCC),	(3)		
	Applied Calculus with a Modeling			
	Approach (MCC)			
	MAT 222 Applied Calculus ICCC	12 (666)		
	MAT 232 Applied Calculus (GCC,	(3 (GCC)		
	NVCC)	4(NVCC))		
1		İ		
		(4)		

	MAT 254 Calculus I (ACC, HCC,				
	MXCC, NCCC, QVCC, TRCC)				
57	Program Course Credits:	24-26		69-70	
58	Open Electives				
59	One of these courses may have been taken at the community college in place of line 56.		MAT 124 Quantitative Mathematics	(3)	
	MAT 152 Finite Math (TXCC)	(3)			
	MAT 158 Functions, Graphs &	(3)			
	Matrices (GCC, MCC, MXCC)				
60					
61	Open Elective credits:	0-3		7-9	
62	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120	

## **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

### Accounting B.B.A.

Students must earn a C+ or better in ACC 201 Financial Accounting. Overall minimum G.P.A. of 2.30 or better is required for all courses in the program. Need 2.0 overall G.P.A. in all **major** courses.

1	Co	mmunity Colleges		WCSU	
2		, 0	Credits		Credits
3			Framev	vork30	
4		General	Educatio	n Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	Written Communication I	3
8	Written II	Gen Ed	3	Written Communication II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I	3-4
10	Scientific Knowledge	Gen Ed	3	Scientific Inquiry II	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	FIN 230 Business Statistics	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	ECO 211 Principles of Macroeconomics	3
14	Aesthetic	Gen Ed	3	Creative Process	3
	Dimensions	Gell Lu	3	Creative Flucess	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	General Education Elective	3
18	Framework30 C	redits (30-31):			
19			Pathw	/av30	•
20		Additional		Education Courses	

24	Consider the Floring Con-		ECON 242 Distribute	
21	General Education Elective 1 – ECN	3	ECON 213 Principles of	3
	102 Microeconomics		Microeconomics	_
22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness – PSY 100	3
			Introduction to Psychology	
25				
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III—	0
			embedded in a major course	
29			Culminating Gen Ed Experience –	0
			may be satisfied by a major capstone	
30	General Education Credits:	33-35		42-44
31	Mai	or Progr	am Cour <mark>s</mark> es	
32	ACC 113 Principles of Financial	1	ACC 201 Financial Accounting (C+ or	3
32	Accounting (HCC, MxCC, NVCC,	3		3
			better)	
	NWCC, NCC, QVCC, TXCC)			
	Principles of Financial Accounting I			
	(GCC)			
	ACC 115 Financial Accounting (ACC,	4		
	MCC, TRCC)			
	Principles of Financial Accounting			
	(CCC)			
33	ACC 117 Principles of Managerial		ACC 202 Managerial Accounting	3
	Accounting (CCC, GCC, HCC, MCC,	3		
	MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)			
	ACC 118 Managerial Accounting	4		
	(ACC, TRCC)			
34	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
35	BBG 230 Survey of Business law	3	ACC 340 Business Law	3
	(QVCC)		OR	
	BBG 231 Business Law I (GCC, HCC,		JLA 240 Commercial Law	
	MxCC, NVCC, NWCC, NCC, TRCC,			
	TxCC)			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC,			
	QVCC)			
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
38			MKT 101 Orientation to the Ancell	1
			Undergraduate Business Program	
39			MIS 260 Information Systems	3
			Concepts	
		1	<u> </u>	1

40			MGT 320 Operations Management	3
41			MGT 415 Strategic Management	3
42			MKT 201 Global Environment of	3
'-			Business	J
43			ACC 301, Intermediate Financial	3
			Accounting I	J
44			ACC 302 Intermediate Financial	3
			Accounting II	J
45			ACC 303 Accounting Theory and	3
			Topics	
46			ACC 361 Cost Accounting	3
47			ACC 403 Federal Taxation	3
48			ACC 404 Advanced Taxation	3
49			ACC 405 Auditing	3
50			ACC 407 Consolidation and	3
			Partnership	J
51			ACC 410 Fraud Examination	3
52				
53			Choose one of the two following	
			options:	
54			Managerial Accounting Option:	
55			FIN 320 Financial Management	3
56			Select one:	3
			ACC 402 Government for Not-for-	
			Profit Accounting	
			ACC 406 Accounting Information	
			Systems	
			ACC 411 Valuation of Closely-Held	
			Businesses	
			MGT 340 Total Quality Management	
			MIS 311 Business Models	
57				
58			Financial Accounting Option:	
59			ACC 341 Business Law II	3
60			Select one:	3
			ACC 402 Government for Not-for-	
			Profit Accounting	
			ACC 406 Accounting Information	
			Systems	
			ACC 411 Valuation of Closely-Held	
			Businesses	
61	BMG 204 Managerial	3	WRT 210W Managerial Writing	3
	Communication (MCC, MXCC, QVCC)			
	BBG 210 Business Communication			
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			

62	Program Course Credits:	21-23		67
63	Open Electives			
64	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education	3-4
			Mathematics Elective	
	MAT 158 Functions, Graphs &	3	MAT 118 Elementary Applied Math	
	Matrices (GCC, MCC, MXCC)		MAT 181 Calculus I	
	MAT 190 Calculus for Business and	3	Will there be a math requirement	
	Social Sciences (NCC, TXCC)		remaining at WCSU if the student	
			has taken 152 or 158? It will affect	
	MAT 230 Applied Calculus (CCC),	3	Template 2.	
	Applied Calculus with a Modeling Approach (MCC)			
		3 (GCC)		
	MAT 232 Applied Calculus (GCC,	4(NVCC)		
	NVCC)			
		4		
	MAT 254 Calculus I (ACC, HCC,			
	MXCC, NCCC, QVCC, TRCC)			
65	Open Elective credits:	0-3		5-8
66	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			

## Credits remaining in the four-year degree Accounting B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

2 3 <b>Course</b>	Central Connecticut State University Remaining General Education Courses	
3 Course		
	Hemaning General Education Courses	Credits
h h	ea I – Literature	3
	ea I – Arts & Humanities	3
	ea III – Behavioral Sciences	3
	III – Foreign Language Proficiency: See requirements here. If the	6
requirem	ent has been met in whole or in part, general education and open elective	
credits w	ill adjust accordingly.	
8 General I	Education Credits	15
9	Remaining Major Program Requirements	
10 Course		Credits
	ntroduction to Management Information Systems*	3
12 STAT 201	Business Statistics II <sup>1*</sup>	3
13 AC 300 In	termediate Accounting I	3
14 AC 301 C	ost Management Systems	3
15 AC 302 In	troduction to Income Tax	3
16 AC 312 In	termediate Accounting II	3
	termediate Accounting III	3
<del></del>	ccounting Information Systems	3
19 AC 445 A	S Comments	3
20 Select 3 f		
	Accounting Applications	
	undamentals of Corporate Tax	
	x & Business Pass-Thru Entities	
	dvanced Accounting	
	aud Examination	
	anagerial Analysis & Cost Control	9
	ccounting for Lean Enterprises ccounting for Non-Profit Institutions	9
	ternal Auditing	
	urrent Accounting Topics	
	dependent Study in Accounting	
	ternship in Accounting	
	ntermediate Finance	
	Advanced Business Law	

21	MGT 480 Strategic Management (Upper Division Capstone)	
	A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
22		
23		
24	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who	
	use open elective credits at the community college to fulfill foreign language and/or	
	minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60



# Credits remaining in the four-year degree Accounting B.S.

There are no additional requirements for admission to this program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Cultural Perspectives	3
5	Applied Information Technologies	3
6	Creative Expressions	3
7	Tier 3 Capstone, ACC 411 Contemporary Issues in Accounting	3
8	Foreign Language Proficiency: See requirements here. If the requirement has been	6
	met in whole or in part, general education and open elective credits will adjust	
	accordingly.	
9	General Education Credits	18
10	Remaining Major Program Requirements	
11	Course	Credits
12	BUS 260 Operations Management – what is the status of this course? It does not	<mark>3</mark>
	appear on the recommended plan of study	
13	BUS 300 Business Law II	3
14	ACC 301 Intermediate Accounting I	3
15	ACC 302 Intermediate Accounting II	3
16	ACC 303 Intermediate Accounting III	3
17	ACC 310 Cost Accounting Systems	3
18	ACC 311 Advanced Managerial Accounting	3
19	ACC410 Advanced Financial Accounting	3
20	ACC 411 Contemporary Issues in Accounting See lin	0
21	ACC 412 Auditing	3
22	ACC 416 Federal Individual Taxation	3
23	ACC 420 Accounting Information Technology and Business Solutions	3
24		
25	Program Course Credits	33
26	Remaining Open Electives	
27	Courses	Credits
28	Open Elective credits	9
29	Students who have fulfilled foreign language requirements in high school or who	
	use open elective credits at the community college to fulfill foreign language	
	requirements will end up with more open elective credits at ECSU.	
30	Total Credits Remaining for the 4-Year Degree	60

# Credits remaining in the four-year degree Accounting B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

#### Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the three following areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MGT 400 Business and Society	3
9		
10		
11	General Education Credits	9
12	Remaining Major Program Requirements	
13	Course	Credits
14	MGT 450 Business Policy and Strategy Seminar	3
15	MIS 370 Business Information Systems	3
16	Accounting Concentration: C+ or better required	
17	ACC 202 Accounting Spreadsheet Applications	1
18	ACC 310 Intermediate Accounting I	4
19	ACC 311 Intermediate Accounting II	4
20	ACC 350 Federal Income Taxation	3
21	ACC 370 Accounting Information Systems	3
22	ACC 410 Advanced Accounting	3
23	ACC 424 International Accounting	3
24	ACC 450 Accounting Capstone	3
25	ACC 461 Auditing	3
26	ACC Elective selected with the consent of the advisor	3
27	If one of the following was not taken at the community college:	(3)
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	
	MAT 232 Applied Calculus (GCC, NVCC)	
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	
	Then take:	
	MAT 139 Short Course in Calculus	
28		
29	Cognate:	
30	CSC 200 Information Management and Productivity Software	3
31	COM 101 Fundamentals of Professional Communication	3

32	MGT 335 Business Law	3
33	Program Course Credits	45-48
34	Remaining Open Electives	
35	Courses	Credits
36	Open Elective credits	3-6
37	Total Credits Remaining for the 4-Year Degree	60



## Credits remaining in the four-year degree Accounting B.B.A.

Students must earn a C+ or better in ACC 201 Financial Accounting.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Health and Wellness – PSY 100 Introduction to Psychology	3
5	Intercultural Competency	3
6	General Education Elective	3
7	The following must be taken at WCSU:	
8	First Year Navigation	0
9	Written Comm III – embedded in a major course	0
10	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
11		
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ancell Undergraduate Business Program	1
17	FIN 310 Principles of Finance	3
18	MIS 260 Information Systems Concepts	3
19	MGT 320 Operations Management	3
20	MGT 415 Strategic Management	3
21	MKT 201 Global Environment of Business	3
22	ACC 301 Intermediate Financial Accounting I	3
23	ACC 302 Intermediate Financial Accounting II	3
24	ACC 303 Accounting Theory and Topics	3
25	ACC 361 Cost Accounting	3
26	ACC 403 Federal Taxation	3
27	ACC 404 Advanced Taxation	3
28	ACC 405 Auditing	3
29	ACC 407 Consolidation and Partnership	3
30	ACC 410 Fraud Examination	3
31		
32	Choose one of the following options:	
33	Managerial Accounting Option:	
34	FIN 320 Financial Management	3
35	Select one:	3
	ACC 402 Government for Not-for-Profit Accounting	
	ACC 406 Accounting Information Systems	
	ACC 411 Valuation of Closely-Held Businesses	
	MGT 340 Total Quality Management	

	MIS 311 Business Models	
36		
37	Financial Accounting Option:	
38	ACC 341 Business Law II	3
39	Select one:	3
	ACC 402 Government for Not-for-Profit Accounting	
	ACC 406 Accounting Information Systems	
	ACC 411 Valuation of Closely-Held Businesses	
40		
41	Program Course Credits	49
42	Remaining Open Electives	
43	Courses	Credits
44	Open Elective credits	2
45		
46	Total Credits Remaining for the 4-Year Degree	60



#### Transfer Pathway and Degree Program Central Connecticut State University

Complete four-year degree with articulation of community college degree to four-year degree **Finance B.S.** 

#### i mance bis.

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	(	Community Colleges		CCSU	
2			Credits		Credits
3		Fram	nework3	0	
4		General Educa	tion Req	uirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	English 110 Freshman Composition <sup>1*</sup>	3
8	Written II	Gen Ed	3	Skill Area I – Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)* MAT 201 Statistics (NCC)*  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)*	4	Skill Area II – STAT 200 Business Statistics I <sup>1*</sup>	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II ECON 200 Macroeconomics <sup>1*</sup>	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				

16	Competency:	Gen Ed	3	Skill Area IV – University	3
				Requirement	
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences	3
18	Framework30 Credits (30-31):				30-32
19		Pat	hway30		
20		Additional Gene		ation Courses	
21	General Education	n Elective 1 – ECN 102	3	Study Area II – ECON 201	3
	Microeconomics*	•		Microeconomics <sup>1*</sup>	
22				Study Area I – Arts and	3
				Humanities	
23				Study Area I – Literature	3
24				Study Area III – Behavioral	3
				Sciences	
25	MAT 152 Finite M	lath (TXCC)*	3	Skill Area II – MAT 123	3-4
				Applied Business Math <sup>1*</sup>	
		ns, Graphs & Matrices	3	OR	
	(GCC, MCC, MXCC	C)*		MAT 125 Applied Calculus <sup>1*</sup>	
	NAAT 100 Coloulus	for Dusiness and Cosial	2	OR MAT 152 Calculus <sup>1*</sup>	
	Sciences (NCC, TX	s for Business and Social	3	IVIAT 152 Calculus	
	Sciences (NCC, 1X				
	MAT 230 Applied	Calculus (CCC), Applied	3		
		odeling Approach (MCC)*			
	MAT 232 Applied	Calculus (GCC, NVCC)*	3 (GCC) 4(NVCC)		
	MAT 254 Calculus QVCC, TRCC)*	ST (ACC, HCC, MXCC, NCCC,	4		
26				Skill Area III – Foreign	6
				Language Proficiency:	
				See requirements <u>here</u> . If the	
				requirement has been met in	
				whole or in part, general	
				education and open elective credits will adjust	
				accordingly.	
27	General Educatio	n Credits:	36-39	accordingly.	51-52
28	Selleral Educatio	Major Pro	1	NITSAS	J + J =
29	ACC 112 Dringinla		3	/ui 363	
29	•	s of Financial Accounting C, NWCC, NCC, QVCC,	3	AC 211 Introduction to	
		ncial Accounting I (GCC)*		Financial Accounting <sup>1*</sup>	3

	ACC 115 Financial Accounting (ACC, MCC,	4		
	TRCC)*	7		
	Principles of Financial Accounting (CCC)*			
30	ACC 117 Principles of Managerial			
30	Accounting (CCC, GCC, HCC, MCC, MxCC,	3		
	NVCC, NWCC, NCC, QVCC, TXCC)*	3	AC 212 Introduction to	
	144 CC, 144 CC, 14CC, Q4 CC, 17CC)		Managerial Accounting <sup>1*</sup>	3
	ACC 118 Managerial Accounting (ACC,		Wanagerial Accounting	
	TRCC)*	4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of	
	2 <u>202</u>		Marketing*	3
32	BBG 230 Survey of Business law (QVCC)*			
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NwCC, NCC, TRCC, TxCC)*	3	LAW 250 Legal Environment	3
	BBG 234 Legal Environment of Business		of Business*	
	(ACC, CCC, MCC, MXCC, QVCC)*			
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of	2
		4	Management*	3
34	BMG 204 Managerial Communication (MCC,	3	MC 207 Managerial	3
	MXCC, QVCC)*		Communications1*	
	BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NWCC, NCC, TRCC)*			
	ENG 106 Writing for Business (TXCC)*			
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to	
			Management Information	3
			Systems*	
37			STAT 201 Business Statistics	3
			II <sup>1*</sup>	3
38			FIN 301 Intermediate	3
			Managerial Finance	J
39			FIN 310 Principles of	3
			Investment	J
40			FIN 320 Financial Markets	3
			and Institutions	_
41			FIN 330 International Finance	3
42			Four of the following:	
			FIN 321 Insurance	
			FIN 400 Advanced Managerial	
			Finance	
			FIN 410 Securities Analysis	
			FIN 411 Financial Statement	12
			Analysis	
			FIN 420 Bank Management	
			FIN 422 Risk Management	
			FIN 425 Financial Derivatives	
			FIN 498 Finance Seminar	

		1	FINI 400 CEA Comings	
			FIN 499 CFA Seminar	
			AC 302 Introduction to	
			Income Taxation	
			LAW 400 Advanced Business	
			Law	
43			Two of the following:	
			FIN 3xx or 4xx	
			ECON 310 Mathematical	
			Economics I	
			ECON 450 Money, Credit and	
			Banking	
			ECON 485 Econometrics	
			AC 300 Intermediate	
			Accounting I	6
			AC 301 Cost Management	
			Systems	
			AC 312 Intermediate	
		1	Accounting II	
			AC 402 Fundamentals of	
			Corporate Taxation	
			AC 404 Taxation of Business	
			Pass-Through Entities	
44		,	MGT 480 Strategic	
			Management	
			A 0 credits assessment	3
			session BUS 480 is a co-	
			requisite with MGT 480	
46				
47	Program Course Credits:	21-23		60
48	Minor Course Credits:			
49	Open	Elective	es	
50	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language and/or minor requirements will			
	end up with more open elective credits at			
	the CCSU.			
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	

## **Transfer Pathway and Degree Program Eastern Connecticut State University**

The minimum GPA required to declare a major in Finance is **2.5**. If your cumulative GPA falls below 2.5 for two consecutive semesters, you will be dismissed from the program.

#### Finance B.S.

There are no additional requirements for admission to this program.

1	С	ommunity Colleges		ECSU	
2		, ,	Credits		Credits
3		Fra	mework	30	
4		General Educ	cation Re	equirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	T1 College Writing, Literature and Thought	3
8	Written II	Gen Ed	3	T1 College Writing, Literature and Thought	3
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MXCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	T1 Math, MAT 216 Statistical Data Analysis ECO 215 Statistics for Business and Economics	3
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3
13	Social Phenomena	ECN 101 Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context	3
15	Section B				
16	Competency:	Gen Ed	3	FYI 100	3
17	Competency:	Gen Ed	3	Health and Wellness	3
18	Framework30 Cre	edits (30-31):	l	l	
19		Pa	athway3	0	
20		Additional Gen	eral Edu	cation Courses	
21	General Education Microeconomics	n Elective 1 – ECN 102	3	Individuals and Societies – ECON 201 Principles of Microeconomics	3

22			Creative Expressions	3
23			Cultural Perspectives	3
24			Applied Information	3
			Technologies – BUS 205	J
			Information Management	
25			Tier 3 Capstone (Must be taken	3
			at ECSU) BUS 301 Business	
			Ethics	
26			Foreign Language Proficiency:	6
			See requirements here. If the	
			requirement has been met in	
			whole or in part, general	
			education and open elective	
			credits will adjust accordingly.	
27	General Education Credits:	33-35		51-52
28	Major P	rogram (	Courses	
29	ACC 113 Principles of Financial Accounting	3	ACC 201 Principles of	3
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,		Accounting I	
	TXCC)		, resourcing	
	Principles of Financial Accounting I (GCC)			
	,			
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)			
30	ACC 117 Principles of Managerial		ACC 301 Intermediate	3
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3	Accounting I	
	NVCC, NWCC, NCC, QVCC, TXCC)			
	ACC 118 Managerial Accounting (ACC,			
	TRCC)	4		
31				
32	BMK 201 Principles of Marketing	3	BUS 225 Principles of	3
			Marketing	
33	BBG 230 Survey of Business law (QVCC)	3	BUS 250 Business Law I	3
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NwCC, NCC, TRCC, TxCC)			
	BBG 234 Legal Environment of Business			
	(ACC, CCC, MCC, MXCC, QVCC)			
34	BMG 202 Principles of Management	3	BUS 201 Principles of	3
			Management	
35	BFN 201 Principles of Finance	3	BUS/FIN 245 Business Finance	3
36			BUS 260 Operations	3
			Management	
37			BUS 301 Business Ethics	3
38			ECO 325 Money and Banking	3
39			FIN 346 Investment Analysis	3

40			FINI 247 Financial institutions	2
40			FIN 347 Financial institutions	3
			and Markets	
41			FIN 437 International Financial	3
			Management	
42			FIN 445 Case Studies in	3
			Financial Management	
43			FIN 490 Internship in Finance	3
44			Choose three:	9
			FIN 348 Personal Financial	
			Planning	
			FIN 349 Real Estate Finance	
			FIN 438 Bank Management	
			FIN 446 Financial Derivatives	
			FIN 462 Seminar in Finance	
45			THY 402 SCHIII at IN Tillance	
46				
47	Program Course Credits:	21-23		51
47				21
		en Electiv		
49	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices	3	MAT 2XX Mathematics Elective	
	(GCC, MCC, MXCC)			
			ECO 300 Mathematics for	
	MAT 190 Calculus for Business and Social	3	Economics	
	Sciences (NCC, TXCC)			
			MAT 243 Calculus I	
	MAT 230 Applied Calculus (CCC), Applied	3		
	Calculus with a Modeling Approach (MCC)			
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC)		
		4(NVCC)		
		.(		
	MAT 254 Calculus I (ACC, HCC, MXCC,	4		
	NCCC, QVCC, TRCC)	-		
	BMG 204 Managerial Communication	3	BUS 2## Business elective	3
	(MCC, MXCC, QVCC)	3	BOS 2## Business elective	3
	BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NWCC, NCC, TRCC)			
	ENG 106 Writing for Business (TXCC)			
50	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language requirements will end up with			
	more open elective credits at the ECSU.			
51	Open Elective credits:	0-3	Minor Courses or Electives	7-9
эт	Open Elective credits:	U-3	ivillor courses of Electives	7-9

52	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	



## **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

#### **Business Administration—Finance Concentration B.S.**

Students must obtain at least a "C" grade in courses marked with \*. Students must obtain at least a "C+" grade in courses marked with \*\*.

1	Co	ommunity Colleges		SCSU	
2		, 5	Credits		Credits
3			Framew	vork30	•
4		General	Educatio	n Requiremen <mark>t</mark> s	
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
12	Historical	Gen Ed	3	Time and Place	3
13	Knowledge Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 C	redits (30-31):			31
19			Pathw	ay30	

20	Additional	General	Education Courses	
21	General Education Elective 2: Global	3	Global Awareness – ECO 101	3
	Knowledge – ECN 102		Principles of Microeconomics	
	Microeconomics			
22	Select two of the following three areas	); 		6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
27			Must be taken at SCSU:	
28			Tier 3 Capstone – ECO 450 Seminar	3
20	Consul Education Conditor	22.25	in Applied Economics	42
29	General Education Credits:	33-35		43
30			am Courses	
31	ACC 113 Principles of Financial	3	ACC 200 Principles of Financial	3
1	Accounting (HCC, MxCC, NVCC,		Accounting*	
	NWCC, NCC, QVCC, TXCC)*			
	Principles of Financial Accounting I			
	(GCC)*			
	ACC 115 Financial Accounting (ACC,			
	MCC, TRCC)*			
	Principles of Financial Accounting			
	(CCC)*			
32	ACC 117 Principles of Managerial		ACC 210 Managerial Accounting for	3
	Accounting (CCC, GCC, HCC, MCC,	3	Non-Accounting Majors*	
	MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)*			
	ACC 118 Managerial Accounting	4		
22	(ACC, TRCC)*		1447 200 D : :	2
33	BMK 201 Principles of Marketing*	3	MKT 200 Principles of Marketing*	3
34	BBG 230 Survey of Business law	3	MGT 240 Legal Environment of	3
	(QVCC)* BBG 231 Business Law I (GCC, HCC,		Business*	
	MxCC, NVCC, NwCC, NCC, TRCC,			
	TxCC)*			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC,			
	QVCC)*			
35	BMG 202 Principles of	3	MGT 300 Management and	3
	Management*		Organization – in place of MGT 305	
			Organizational Behavior*	
36	BMG 204 Managerial	3	COM 100 Communication	3
	Communication (MCC, MXCC, QVCC)		OR	
	BBG 210 Business Communication		COM 101 Fundamentals of	
	(ACC, CCC, GCC, HCC, NWCC, NCC,		Professional Presentations	
	TRCC)			

	ENG 106 Writing for Business (TXCC)			
37	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance*	3
38			MIS 370 Business Information	3
			Systems*	
39			MGT 450 Business Policy and	3
			Strategy Seminar*	
40			One from	
			ACC 350 Federal Income Taxation	
			ACC 370 Accounting Information	
			Systems	
			ECO 310 Management Science	
			ECO 321 Introductory Econometrics	
			ECO 375 Quantitative Economics	
			and Business	
			ECO 410 Managerial Economics	
			ECO 430 Decision Analysis	
			ECO Forecasting Methods in Business Economics	
			FIN 341 Principles of Investment	
			FIN 343 Commercial Banking	
			FIN 346 Risk Management and	
			Insurance	3
			MGT 301 Entrepreneurship and	
			Small Business Development	
			MGT 335 Business Law	
			MGT 412 Diagnosing Management	
			Problems	
			MGT 415 Developing Team	
			Managerial Skills	
			MIS 361 Production and Operations	
			Management	
			MIS 370 Business Information	
			Systems	
			MIS 375 Decision Support Systems	
			MKT 331 Principles of Advertising	
-			MKT 338 Services and Marketing	
41			FIN 340 Financial Markets and	3
42			Institutions**	2
42			FIN 341 Principles of Investment**	3
43			FIN 347 International Financial	3
44			Management**	3
45			FIN 432 Financial Management  15 Additional Credits in FIN**	3 15
45			selected with an advisor.	12
46			CSC 200 Information Management	3
40			and Productivity Software	3
			and Froductivity Software	

47	If one of the following is taken at the community college, it will count here		MAT 139 Short Course in Calculus OR	3
	and meet the appropriate course to the right. Otherwise, see line 50.		MAT 150 Calculus I	
	the right. Otherwise, see line 50.			
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	(3)		
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)	(3)	, Q	
	MAT 232 Applied Calculus (GCC, NVCC)	(3 (GCC) 4(NVCC))		
	MAT 254 Calculus I (ACC, HCC,	(4)		
	MXCC, NCCC, QVCC, TRCC)	( )		
48				
49	Program Course Credits:	21-27		63
50		Open Ele	activos	
		Open Li	ECUIVES	
51	One of these courses may have been	Openzi	MAT 124 Quantitative Mathematics	(3)
	taken at the community college in	Open En		(3)
	•	Open Ziv		(3)
	taken at the community college in	(3)		(3)
	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs &			(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	(3)		(3)
	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign	(3)		(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through	(3)		(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign	(3)		(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent),	(3)		(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign	(3)		(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up	(3)		(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at	(3)		(3)
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at SCSU.	(3)		
52	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at SCSU.  Open Elective credits:	(3)	MAT 124 Quantitative Mathematics	11
51	taken at the community college in place of line 46.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at SCSU.	(3)		

## **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Finance, B.B.A.** 

Need 2.0 overall G.P.A. in all **major** courses. Overall minimum GPA of 2.3 of better is required for program courses with \*.

		mmunity Colleges		WCSU	
2			Credits		Credits
3			Framev	vork30	•
4		General	Educatio	n Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	Written Communication I	3
8	Written II	Gen Ed	3	Written Communication II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I	3-4
10	Scientific Knowledge	Gen Ed	3	Scientific Inquiry II	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	FIN 230 Business Statistics	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101	3	ECO 211 Principles of	3
		Macroeconomics		Macroeconomics	
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	General Education Elective	3
18	Framework30 C	redits (30-31):	ı		
19		•	Pathw	/av30	•
20		Additional		Education Courses	

24	Consulting the Charles A. FON	1 2	ECON 242 Detectables of	2
21	General Education Elective 1 – ECN	3	ECON 213 Principles of	3
	102 Microeconomics		Microeconomics	_
22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness: PSY 100	3
			Introduction to Psychology	
25				
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III—	0
			embedded in a major course	
29			Culminating Gen Ed Experience –	0
			satisfied by a major capstone	
30	General Education Credits:	33-35		42-43
31	Mai		am Courses	
32	ACC 113 Principles of Financial	3	ACC 201 Financial Accounting (C+ or	3
32	Accounting (HCC, MxCC, NVCC,	3	better)	3
	NWCC, NCC, QVCC, TXCC)		better)	
	Principles of Financial Accounting I			
	,			
	(GCC)			
	ACC 115 Financial Associating (ACC	4		
	ACC 115 Financial Accounting (ACC, MCC, TRCC)	4		
	·			
	Principles of Financial Accounting			
22	(CCC)		ACC 202 Managarial Assounting	3
33	ACC 117 Principles of Managerial		ACC 202 Managerial Accounting	3
	Accounting (CCC, GCC, HCC, MCC,	3		
	MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)			
	ACC 110 Managarial Association	4		
	ACC 118 Managerial Accounting	4		
24	(ACC, TRCC)	2	FIN 210 Dringing of Figure -	2
34	BFN 107 Managerial Finance (CCC)	3	FIN 310 Principles of Finance	3
	BFN 201 Principles of Finance (ACC,			
	GCC, HCC, MCC, MXCC, NVCC,			
	NWCC, NCC, QVCC, TRCC, TxCC		1447 200 B : :	-
35	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
	BMG 204 Managerial	3	WRT 210W Managerial Writing This	3
	Communication (MCC, MXCC, QVCC)		will count as an additional 3 credits	
	BBG 210 Business Communication		in the program because the Written	
	(ACC, CCC, GCC, HCC, NWCC, NCC,		Communication II will have been met	
	TRCC)		be a different course.	
	ENG 106 Writing for Business (TXCC)			
36	BBG 230 Survey of Business law		ACC 340 Business Law	3
	(QVCC)		OR	
			JLA 240 Commercial Law	

	DDC 221 Dusinger Law L/CCC LICC			
	BBG 231 Business Law I (GCC, HCC,			
	MxCC, NVCC, NwCC, NCC, TRCC,			
	TxCC)			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC, QVCC)			
37	BMG 202 Principles of Management	3	REG 100 Free Elective Credit	3
			MGT 250 Organizational Behavior?	
38			MKT 101 Orientation to the Ancell	1
			Undergraduate Business Program	
39			MGT 320 Operations Management	3
40			MGT 415 Strategic Management	3
41			MIS 260 Information Systems	3
			Concepts	
			MKT 201 Global Environment of	3
			Business	
42	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
43			FIN 320 Financial Management*	3
44		`	FIN 330 Financial Decision Models*	3
45			FIN 340 Investment Analysis and	3
			Portfolio Management*	
46			FIN/ECO 360 Money, Banking &	3
			Capital Markets*	_
47			FIN 370 Financial Institutions*	3
48			FIN 490 Cases in Managerial Finance*	3
49			Finance Financial Management Option:	
73			ACC 301 Intermediate Financial	
			Accounting I*	
			ACC 302 Intermediate Financial	
			Accounting II*	
			PLUS	
			ACC 303 Intermediate Acctg III*	
			OR	9
			ACC 361 Cost Accounting*	
			OR	
			ACC 403 Federal Taxation*	
			OR	
			ACC 407 Consolidation,	
	-		Governmental and Not-For-	
			Profit Accounting*	
50			Financial Investments & Marketing	9
			Option	
			FIN 486 Financial Engineering	
			AND	
			FIN/ECO 488 Multinational Financial	
			Issues	

56	Total Credits at the Community College	60-61	must be in non-business courses**  Total Credits for the 4-Year Degree	120
55	Open Elective credits:	0-3	**At least 16 hours of free electives	8-10
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
	NVCC)	4(NVCC)		
	MAT 232 Applied Calculus (GCC,	3 (GCC)		
	Applied Calculus with a Modeling Approach (MCC)		Tomplate 2.	
	Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC),	3	remaining at WCSU if the student has taken 152 or 158? It will affect Template 2.	
	MAT 190 Calculus for Business and	3	Will there be a math requirement	
	Matrices (GCC, MCC, MXCC)		MAT 181 Calculus I	
	MAT 158 Functions, Graphs &	3	Mathematics Elective MAT 118 Elementary Applied Math	
54	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education	3-4
53	Trogram course creates.	Open El	ectives	0-1
51 52	Program Course Credits:	21-23		64
F4			Securities	
			FIN 317 Fixed Income	
			Methods in Finance OR	
			FIN 316 Quantitative	
			AND	

# Credits remaining in the four-year degree Finance B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here. If the	6
	requirement has been met in whole or in part, general education and open elective	
	credits will adjust accordingly.	
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II <sup>1*</sup>	3
13	FIN 301 Intermediate Managerial Finance	3
14	FIN 310 Principles of Investment	3
15	FIN 320 Financial Markets and Institutions	3
16	FIN 330 International Finance	3
17	Four of the following:	
	FIN 321 Insurance	
	FIN 400 Advanced Managerial Finance	
	FIN 410 Securities Analysis	
	FIN 411 Financial Statement Analysis	
	FIN 420 Bank Management	12
	FIN 422 Risk Management	
	FIN 425 Financial Derivatives	
	FIN 498 Finance Seminar	
	FIN 499 CFA Seminar	
	AC 302 Introduction to Income Taxation LAW 400 Advanced Business Law	
10		
18	Two of the following: FIN 3xx or 4xx	
	ECON 310 Mathematical Economics I	
	ECON 450 Money, Credit and Banking	6
	ECON 485 Econometrics	
	AC 300 Intermediate Accounting I	
	7.0 000 members recogniting i	1

AC 301 Cost Management Systems	
AC 312 Intermediate Accounting II	
AC 402 Fundamentals of Corporate Taxation	
AC 404 Taxation of Business Pass-Through Entities	
MGT 480 Strategic Management	2
A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
Program Course Credits	39
Remaining Open Electives	
Courses	Credits
Open Elective credits	6
Students who have fulfilled the foreign language requirement in high school or who	
use open elective credits at the community college to fulfill foreign language and/or	
minor requirements will end up with more open elective credits at the CCSU.	
Total Credits Remaining for the 4-Year Degree	60
	AC 312 Intermediate Accounting II AC 402 Fundamentals of Corporate Taxation AC 404 Taxation of Business Pass-Through Entities  MGT 480 Strategic Management A 0 credits assessment session BUS 480 is a co-requisite with MGT 480  Program Course Credits  Remaining Open Electives  Courses  Open Elective credits  Students who have fulfilled the foreign language requirement in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.



## Credits remaining in the four-year degree Finance B.S.

The minimum GPA Required to declare a major in Finance is **2.5**. If your cumulative GPA falls below 2.5 for two consecutive semesters, you will be dismissed from the program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4		
5	Cultural Perspectives	3
6	Applied Information Technologies – BUS 205 Information Management	3
7	Creative Expressions	3
8	Tier 3 Capstone – BUS 301 Business Ethics	3
9	Foreign Language Proficiency: See requirements here. If the requirement has been	6
	met in whole or in part, general education and open elective credits will adjust	
	accordingly.	
10	General Education Credits	18
11	Remaining Major Program Requirements	
12	Course	Credits
13	BUS 205 Information Management	3
14	BUS 260 Operations Management	3
15	BUS 301 Business Ethics	3
16	ECO 325 Money and Banking	3
17	FIN 346 Investment Analysis	3
18	FIN 347 Financial institutions and Markets	3
19	FIN 437 International Financial Management	3
20	FIN 445 Case Studies in Financial Management	3
21	FIN 490 Internship in Finance	3
22	Choose three:	9
	FIN 348 Personal Financial Planning	
	FIN 349 Real Estate Finance	
	FIN 438 Bank Management	
	FIN 446 Financial Derivatives	
	FIN 462 Seminar in Finance	
23	Program Course Credits	36
24	Remaining Open Electives	1
25	Courses	Credits
26	Open Elective credits	6
27	Students who have fulfilled foreign language requirements in high school or who	
	use open elective credits at the community college to fulfill foreign language	
<u> </u>	requirements will end up with more open elective credits at ECSU.	
28	Total Credits Remaining for the 4-Year Degree	60

## Credits remaining in the four-year degree Business Administration—Finance Concentration B.S.

Students must obtain at least a "C" grade in courses marked with \*.

Students must obtain at least a "C+" grade in courses marked with \*\*.

Students must complete 2 "W" courses at SCSU.

2 Remaining Go 3 Course 4 Select two of the following three areas: 5 American Experience 6 Mind and Body 7 Creative Drive 8 Tier 3 Capstone – ECO 450 Seminar in Ap 9 10 General Education Credits	eneral Education Courses  Cred 6	
<ul> <li>4 Select two of the following three areas:</li> <li>5 American Experience</li> <li>6 Mind and Body</li> <li>7 Creative Drive</li> <li>8 Tier 3 Capstone – ECO 450 Seminar in Ap</li> <li>9</li> </ul>		٠.
<ul> <li>5 American Experience</li> <li>6 Mind and Body</li> <li>7 Creative Drive</li> <li>8 Tier 3 Capstone – ECO 450 Seminar in Ap</li> <li>9</li> </ul>	6	lits
6 Mind and Body 7 Creative Drive 8 Tier 3 Capstone – ECO 450 Seminar in Ap 9		
7 Creative Drive 8 Tier 3 Capstone – ECO 450 Seminar in Ap 9	(0-3	3)
8 Tier 3 Capstone – ECO 450 Seminar in Ap	(0-3	3)
9	(0-3	3)
	plied Economics 3	
10 General Education Credits		
10 Scheral Education Cicuits	9	
11 Remaining Ma	jor Program Requirements	
12 Course	Cred	lits
13   CSC 200 Information Management and P	roductivity Software 3	
14 MGT 450 Business Policy and Strategy Se	minar* 3	
15 MIS 370 Business Information Systems*	3	
ACC 350 Federal Income Taxation ACC 370 Accounting Information Systems ECO 310 Management Science ECO 321 Introductory Econometrics ECO 375 Quantitative Economics and Bus ECO 410 Managerial Economics ECO 430 Decision Analysis ECO Forecasting Methods in Business Eco	siness	
FIN 341 Principles of Investment FIN 343 Commercial Banking FIN 346 Risk Management and Insurance MGT 301 Entrepreneurship and Small Bu MGT 335 Business Law MGT 412 Diagnosing Management Proble MGT 415 Developing Team Managerial SI MIS 361 Production and Operations Man MIS 375 Decision Support Systems MKT 331 Principles of Advertising MKT 338 Services and Marketing	siness Development ems kills	
17 FIN 340 Financial Markets and Institution	is** 3	
18 FIN 341 Principles of Investment**	3	
19 FIN 347 International Financial Managem		
20 FIN 432 Financial Management**	3	

21	15 Additional Credits in FIN**	15	
22	If one of the following was not taken at the community college:		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)		
	MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)		
	MAT 232 Applied Calculus (GCC, NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)		
	Then take:		
	MAT 139 Short Course in Calculus		
23	Program Course Credits	39-42	
24	Remaining Open Electives		
25	Courses	Credits	
26	Open Elective credits	9-12	
27	Total Credits Remaining for the 4-Year Degree	60	

## Credits remaining in the four-year degree Finance B.B.A.

Students must earn a C+ or better in ACC 201 Financial Accounting.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Health and Wellness	3
5	Intercultural Competency: PSY 100 Introduction to Psychology	3
6	General Education Elective	3
7	The following must be taken at WCSU:	
8	First Year Navigation	0
9	Written Comm III – embedded in a major course	0
10	Culminating Gen Ed Experience – satisfied by a major capstone	0
11		
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ancell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 250 Organizational Behavior	3
19	MGT 320 Operations Management	3
20	MGT 415 Strategic Management	3
21	MKT 201 Global Environment of Business	3
22	FIN 320 Financial Management*	3
23	FIN 330 Financial Decision Models*	3
24	FIN 340 Investment Analysis and Portfolio Management*	3
25	FIN/ECO 360 Money, Banking & Capital Markets*	3
26	FIN 370 Financial Institutions*	3
27	FIN 490 Cases in Managerial Finance*	3
28	Financial Management Option:	
	ACC 301 Intermediate Financial Accounting I*	
	ACC 302 Intermediate Financial Accounting II*	
	PLUS	
	ACC 303 Intermediate Acctg III*	
	OR	(9)
	ACC 361 Cost Accounting*	
	OR	
	ACC 403 Federal Taxation*	
	OR	
20	ACC 407 Consolidation, Governmental and Not-For-Profit Accounting*	(0)
29	Financial Investments & Marketing Option	(9)

	FIN 486 Financial Engineering			
	AND			
	FIN/ECO 488 Multinational Financial Issues			
	AND			
	FIN 316 Quantitative Methods in Finance			
	OR			
	FIN 317 Fixed Income Securities			
30				
31	Program Course Credits	43		
32	Remaining Open Electives			
33	Courses	Credits		
34	Open Elective credits	8		
35				
36	Total Credits Remaining for the 4-Year Degree	60		

# Business Management Studies

#### **Transfer Pathway and Degree Program Central Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Management B.S.** 

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1		Community Colleges		CCSU		
2			Credits		Credits	
3	Framework30					
4		General Education Requirements				
5	Competency:		1			
6	Section A					
7	Written I	English 101	3	English 110 Freshman Composition <sup>1</sup>	3	
8	Written II					
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4	
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3	
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3	Skill Area II – STAT 200 Business Statistics I <sup>1</sup>	3	
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3	
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II ECON 200 Macroeconomics <sup>1</sup>	3	
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3	
15	Section B					
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3	
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences	3	
18	Framework30 Cre	edits (30-31):				

19	Pat	hway30			
20	Additional General Education Courses				
21	General Education Elective 1 – ECN 102	3	Study Area II – ECON 201	3	
	Microeconomics*		Microeconomics <sup>1</sup>		
22			Study Area I – Arts and	3	
			, Humanities		
23			Study Area I – Literature	3	
24			Study Area III – Behavioral	3	
			Sciences		
25	MAT 152 Finite Math (TXCC)	3	Skill Area II – MAT 123	3	
			Applied Business Math <sup>1</sup>		
	MAT 158 Functions, Graphs & Matrices	3	OR		
	(GCC, MCC, MXCC)		MAT 125 Applied Calculus <sup>1</sup>		
			OR		
	MAT 190 Calculus for Business and Social	3	MAT 152 Calculus <sup>1</sup>		
	Sciences (NCC, TXCC)				
	MAT 230 Applied Calculus (CCC), Applied	3			
	Calculus with a Modeling Approach (MCC)				
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC)			
		4(NVCC)			
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC,	4			
26	QVCC, TRCC)		Chill Area III. Faraina		
26			Skill Area III – Foreign	6	
			Language Proficiency:		
			See requirements <u>here</u> . If the		
			requirement has been met in whole or in part, general		
			education and open elective		
			credits will adjust		
			accordingly.		
27	General Education Credits:	36-38	decorangly.	51-52	
28	Major Pro		ourses	0101	
29	ACC 113 Principles of Financial Accounting	3			
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,				
	TXCC)				
	Principles of Financial Accounting I (GCC)		ACC 211 Introduction to		
	,		Financial Accounting <sup>1</sup>	3	
	ACC 115 Financial Accounting (ACC, MCC,				
	TRCC)	4			
	Principles of Financial Accounting (CCC)				
30	ACC 117 Principles of Managerial		ACC 242 Inter-desetted to		
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3	ACC 212 Introduction to	3	
	NVCC, NWCC, NCC, QVCC, TXCC)		Managerial Accounting <sup>1</sup>		

	ACC 118 Managerial Accounting (ACC, TRCC)			
		4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of Marketing*	3
32	BBG 230 Survey of Business law (QVCC)*			
	BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)*	3	LAW 250 Legal Environment	3
	BBG 234 Legal Environment of Business	3	of Business*	3
	(ACC, CCC, MCC, MXCC, QVCC)*			
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of	3
			Management*	
34	BMG 204 Managerial Communication (MCC,	3	MC 207 Managerial	3
	MXCC, QVCC)* BBG 210 Business Communication (ACC,		Communications <sup>1</sup> *	
	CCC, GCC, HCC, NWCC, NCC, TRCC)*			
	ENG 106 Writing for Business (TXCC)*			
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to	
			Management Information	3
			Systems	-
37			STAT 201 Business Statistics II	3
38			MGT 326 Business Organization Behavior	3
39			MGT 345 Organizational	_
			Theory	3
40			MGT 348 Management Systems	3
41			MGT 448 Managing Strategy	
	,		and Operations	3
42			General Management	
			Specialization, 3 courses:	
			ENT 301 Entrepreneurship and New Venture Creation	
			MGT 305 Human Resource	
			Management	
			MGT 321 International	
			Management	
			MGT 390 Management	9
			Topics	
			MGT 403 Ethical and Social Issues for the Manager	
			MGT 425 Labor/Management	
			Relations	
			MGT 431 Compensation and	
			Benefits	
			MGT 460 Staffing	

			MGT 462 International	
			Human Resource	
			Management	
			MGT 470 Organizing and	
			Managing for Quality	
			MGT 471 Managing	
			Knowledge for Business	
			Performance	
			MGT 473 Organizing and	
			Managing for Innovation	
43				
43			MGT 480 Strategic	
			Management	2
			A 0 credits assessment	3
			session BUS 480 is a co-	
			requisite with MGT 480	
44			Students must select 9 credits	
			of 300- or 400-level School of	
			Business courses in	
			consultation with a	
			Department of Management	9
			facu <mark>lty adv</mark> isor. These 9	
			credits are selected from	
		'	courses in AC, ENT, FIN, LAW,	
			MGT, MIS, and MKT courses.	
45				
46		<b>A</b>		
47	Program Course Credits:	21-23		60
48	Minor Course Credits:			
49	Open	Elective	es es	
50	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language and/or minor requirements will			
	end up with more open elective credits at			
	the CCSU.			
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	
	<u>▼</u>	1	<del>-</del>	

#### **Transfer Pathway and Degree Program Eastern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Business Administration B.S.** 

There are no additional requirements for admission to this program.

1	C	Community Colleges		ECSU		
2			Credits		Credits	
3	Framework30					
4	General Education Requirements					
5	Competency:					
6	Section A					
7	Written I	English 101	3	T1 College Writing, Literature and Thought	3	
8	Written II	Gen Ed		T1 College Writing, Literature and Thought	3	
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4	
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4	
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MXCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	T1 Math, MAT 216 Statistical Data Analysis OR ECO 215 Statistics for Business and Economics	3	
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3	
13	Social Phenomena	ECN 101  Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics	3	
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context	3	
15	Section B					
16	Competency:	Gen Ed	3	FYI 100	3	
17	Competency:	Gen Ed	3	Health and Wellness	3	
18	Framework30 Cre	edits (30-31):		1		
19			athway3			
20	Additional General Education Courses					
21	General Education Microeconomics	n Elective 1 – ECN 102	3	Individuals and Societies – ECON 201 Principles of Microeconomics	3	
22				Creative Expressions	3	

23			Cultural Perspectives	3
24			Applied Information	3
			Technologies – BUS 205	
			Management of Business	
			Information	
25			Tier 3 Capstone (Must be taken	3
			at ECSU)	
26			Foreign Language Proficiency:	6
			See requirements here. If the	
			requirement has been met in	
			whole or in part, general	
			education and open elective	
			credits will adjust accordingly.	
27	<b>General Education Credits:</b>	33-35		51-53
28	Major P	rogram (	Courses	
29	ACC 113 Principles of Financial Accounting	3	ACC 201 Principles of	3
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,		Accounting I	
	TXCC)			
	Principles of Financial Accounting I (GCC)			
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)			
30	ACC 117 Principles of Managerial		ACC 301 Intermediate	3
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3	Accounting I	
	NVCC, NWCC, NCC, QVCC, TXCC)			
	ACC 118 Managerial Accounting (ACC,			
	TRCC)	4		
31	BMK 201 Principles of Marketing	3	BUS 225 Principles of	3
			Marketing	
32	BBG 230 Survey of Business law (QVCC)	3	BUS 250 Business Law I	3
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NwCC, NCC, TRCC, TxCC)			
	BBG 234 Legal Environment of Business			
	(ACC, CCC, MCC, MXCC, QVCC)			
33	BMG 202 Principles of Management	3	BUS 201 Principles of	3
			Management	
34	BFN 201 Principles of Finance	3	BUS 245 Business Finance	3
35			BUS 260 Operations	3
2.5			Management	
36			BUS 301 Business Ethics	3
37			BUS 351 Advanced Business	3
			Concepts and Entrepreneurial	
20			Applications	
38			BUS 431 Management Policy	3
			and Strategy	

39			BUS 490 Internship In Business	3 or 6
			Adm	
40			12 additional credits of	12
			Business electives at the	
			300/400 level. Students who	
			take none or more unique	
			credits of their electives in one	
			field earn a concentration in	
			that field.	
41	<b>Program Course Credits:</b>	15-20		45-48
42	Оре	en Electiv	ves	
43	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 2XX Mathematics Elective	
	,		ECO 300 Mathematics for	
	MAT 190 Calculus for Business and Social	3	Economics	
	Sciences (NCC, TXCC)			
			MAT 243 Calculus I	
	MAT 230 Applied Calculus (CCC), Applied	3		
	Calculus with a Modeling Approach (MCC)			
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
44	BMG 204 Managerial Communication	3		3
	(MCC, MXCC, QVCC)			
	BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NWCC, NCC, TRCC)			
	ENG 106 Writing for Business (TXCC)			
45	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language requirements will end up with			
	more open elective credits at the ECSU.			
46	Open Elective credits:	3-6	Minor Courses or Electives	12-18
47	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	

## **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

Business Administration – Management B.S.

Students must obtain at least a "C" grade in courses marked with \*. Students must obtain at least a "C+" grade in courses marked with \*\*.

1	Co	mmunity Colleges		SCŞU		
2		, ,	Credits		Credits	
3			Framev	vork30		
4	General Education Requirements					
5	Competency:					
6	Section A					
7	Written I	English 101	3	FYE	3	
8	Written II	Gen Ed	3	Written Communication	3	
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4	
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	3-4	
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3	
12	Historical Knowledge	Gen Ed	3	Time and Place	3	
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3	
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3	
15	Section B					
16	Competency:	Gen Ed	3	Critical Thinking	3	
17	Competency:	Gen Ed	3	Tech Fluency	3	
18	Framework30 C	redits (30-31):				
19			Pathw	/ay30		

20	Additional General Education Courses				
21 General Educati	on Elective 1 – ECN	3	Global Awareness – ECO 101	3	
102 Microecono			Principles of Microeconomics	3	
	e following three areas	<u> </u>	1 Thicipies of Wheredestionnes	6	
23	e jonoving in ee areas	<u> </u>	Creative Drive	(0-3)	
24			American Experience	(0-3)	
25			Mind and Body	(0-3)	
26			Must be taken at SCSU:	(0 0)	
27			Tier 3 Capstone, MGT 460	3	
			International Business**		
28 General Educati	ion Credits:	33-35		42-43	
29	Mai	or Progr	am Courses		
30 ACC 113 Princip		3	ACC 200 Principles of Financial	3	
Accounting (HCC			Accounting*		
NWCC, NCC, QV					
	ancial Accounting I				
(GCC)*	· ·				
ACC 115 Financi	al Accounting (ACC,	4			
MCC, TRCC)*					
Principles of Fin	ancial Accounting				
(CCC)*					
· ·	les of Managerial		ACC 210 Managerial Accounting for	3	
	C, GCC, HCC, MCC,	3	Non-Accounting Majors*		
	WCC, NCC, QVCC,				
TXCC)*					
A 66 44 0 M 4					
_	erial Accounting	4			
(ACC, TRCC)*  32 BMK 201 Princip	alac of Marketing*	3	NAKT 200 Dringiples of Marketing*	2	
	oles of Marketing*	3	MKT 200 Principles of Marketing* MGT 240 Legal Environment of	3	
(QVCC)*	of Business law	) 3	Business*	3	
' '	ss Law I (GCC, HCC,		Dusiliess		
	wCC, NCC, TRCC,				
TxCC)*	wee, rece, rice,				
BBG 234 Legal E	invironment of				
	CCC, MCC, MXCC,				
QVCC)*	,,				
34 BMG 202 Princip	ples of	3	MGT 300 Management and	3	
Management*	•		Organization – in place of MGT 305	-	
			Organizational Behavior*		
35 BFN 201 Princip	les of Finance	3	FIN 300 Corporate Finance*	3	
36			MIS 370 Business Information	3	
			Systems*		

38			MGT 450 Business Policy and	3
			Strategy*	
39			MGT 385 Human Resources	3
			Management**	
40			MGT 400 Business and Society**	3
41	BMG 204 Managerial	3	9 additional credits of MGT**	9
	Communication (MCC, MXCC, QVCC)		MGT 200 Managerial	
	BBG 210 Business Communication		Communication	
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			
42			6 additional credits of business	6
			courses (may include MGT)**	
43			3 additional credits of business,	3
			excluding MGT courses**	
44			MGT 460 International Business	0
			(capstone, see line 27)	
45			CSC 200 Information Management	3
			and Productivity Software	
46	MAT 152 Finite Math (TXCC)	3	MAT 124 Quantitative Mathematics	3-4
	·		MAT 139 Short Course in Calculus	
	MAT 158 Functions, Graphs &	3	MAT 150 Calculus I	
	Matrices (GCC, MCC, MXCC)			
	MAT 190 Calculus for Business and	3		
	Social Sciences (NCC, TXCC)			
	MAT 230 Applied Calculus (CCC),	3		
	Applied Calculus with a Modeling			
	Approach (MCC)			
		3 (GCC)		
	MAT 232 Applied Calculus (GCC,	4(NVCC)		
	NVCC)			
		4		
	MAT 254 Calculus I (ACC, HCC,			
	MXCC, NCCC, QVCC, TRCC)			
47	Program Course Credits:	21-23		54
48		Open El	ectives	
49		•		
50	Students who have fulfilled foreign			
	language requirements through			
	assessment (STAMP or equivalent),			
	who place beyond first semester, or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language requirements will end up			
<u> </u>	3 0	i		

	with more open elective credits at SCSU.			
51	The number of open elective credits			
	will depend upon whether ACC and			
	the STAT courses are 3 or 4 credits.			
52	Open Elective credits:	0-3		23-24
53	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			



### **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

### Business Management—Supervisory Management Option B.B.A.

Need 2.0 overall G.P.A. in all **major** courses.

	WCSU
2 Cre	dits Credits
3 Fra	amework30
4 General Edu	cation Requirements
5 Competency:	
6 Section A	
Ü	3 Written Communication I 3
8 Written II Gen Ed	3 Written Communication II 3
9 Scientific Reasoning Gen Ed 3	3-4 Scientific Inquiry I 3-4
10 Scientific Knowledge Gen Ed 3	3-4 Scientific Inquiry II 3-4
of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary	3 FIN 230 Business Statistics 3
12 Historical Gen Ed	3 Critical Thinking 3
	3 ECO 211 Principles of 3
Macroeconomics	Macroeconomics
14 Aesthetic Gen Ed	3 Creative Process 3
15 Section B	
16 Competency: Gen Ed	3 Oral Communication 3
17 Competency: Gen Ed	3 General Education Elective 3
18 Framework30 Credits (30-31):	
<u> </u>	athway30
20 Additional Ger	neral Education Courses
21 General Education Elective 1 – ECN	3 ECON 213 Principles of 3
102 Microeconomics	Microeconomics

22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness: PSY 100	3
			Introduction to Psychology	
25			,	
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III—	0
			embedded in a major course	
29			Culminating Gen Ed Experience –	0
			may be satisfied by a major capstone	
30	<b>General Education Credits:</b>	33-35		42-43
31	Maj	jor Progr	am Courses	
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)  ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	3	ACC 201 Financial Accounting (C+ or better)	3
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)  ACC 118 Managerial Accounting (ACC, TRCC)	3	ACC 202 Managerial Accounting	3
34	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
35	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	ACC 340 Business Law OR JLA 240 Commercial Law	3
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
38			MKT 101 Orientation to the Ancell	1
			Undergraduate Business Program	
39			MIS 260 Information Systems	3
			Concepts	
40			MGT 320 Operations Management	3
41			MGT 415 Strategic Management	3

42			MKT 201 Global Environment of Business	3
43			MGT 340 Total Quality Management	3
44			MGT 350 Management Negotiations	3
45			MGT 410 Current Issues in	3
73			Management	5
46			Select one of the following options:	9
47			Human Resource Management	(9)
77			Option:	(3)
			MGT 251 Human Resource	
			Management	
			MGT 353 Advanced Human Resource	
			Management: Employee Acquisition	
			MGT 354 Advanced Human Resource	
			Management: Employee	
			Development	
48			Small Business & Entrepreneurial	(9)
			Management Option:	(- /
			MGT 405 Small Business	
			Entrepreneurship	
			MGT 406 Small Business	
			Management	
			Select one of the following:	
			MGT 377 Supply Chain	
			Management	
			MIS 405 Business	
			Applications using Microcomputers	
49			Supervisory Management Option:	(9)
			MGT 251 Human Resources	
			Management	
			MGT 377 Supply Chain Management	
			MGT 405 Small Business	
			Entrepreneurship	
50				
51	Program Course Credits:	18-20		49
52		Open El	ectives	
53	BMG 204 Managerial	3	WRT 210W Managerial Writing	3
	Communication (MCC, MXCC, QVCC)			
	BBG 210 Business Communication			
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			
54	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education	3-4
			Mathematics Elective	
	MAT 158 Functions, Graphs &	3	MAT 118 Elementary Applied Math	
	Matrices (GCC, MCC, MXCC)		MAT 181 Calculus I	
	, , , , , , , , , , , , , , , , , , , ,			

56	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120
			**At least 16 hours of free electives must be in non-business courses**	
55	Open Elective credits:	0-3	Free Electives	21-23
	MXCC, NCCC, QVCC, TRCC)			
	MAT 254 Calculus I (ACC, HCC,	4	, Q	
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC) 4(NVCC)		
	Applied Calculus with a Modeling Approach (MCC)			
	MAT 230 Applied Calculus (CCC),	3	has taken 152 or 158? It will affect Template 2.	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	Will there be a math requirement remaining at WCSU if the student	



## Credits remaining in the four-year degree Management B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
5	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here. If the	6
	requirement has been met in whole or in part, general education and open elective	
	credits will adjust accordingly.	
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II <sup>1*</sup>	3
13	MGT 326 Business Organization Behavior	3
14	MGT 345 Organizational Theory	3
15	MGT 348 Management Systems	3
16	MGT 448 Managing Strategy and Operations	3
17	General Management Specialization, 3 courses:	
	ENT 301 Entrepreneurship and New Venture Creation	
	MGT 305 Human Resource Management	
	MGT 321 International Management	
	MGT 390 Management Topics	
	MGT 403 Ethical and Social Issues for the Manager	_
	MGT 425 Labor/Management Relations	9
	MGT 431 Compensation and Benefits	
	MGT 460 Staffing	
	MGT 462 International Human Resource Management	
	MGT 470 Organizing and Managing for Quality	
	MGT 471 Managing Knowledge for Business Performance MGT 473 Organizing and Managing for Innovation	
18	MGT 475 Organizing and Managing for Innovation  MGT 480 Strategic Management	
10	A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
19	Students must select 9 credits of 300- or 400-level School of Business courses in	
10	consultation with a Department of Management faculty advisor. These 9 credits are	9
	selected from courses in AC, ENT, FIN, LAW, MGT, MIS, and MKT courses.	

20		
21	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60



# Credits remaining in the four-year degree Business Administration B.S.

There are no additional requirements for admission to this program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	The first three below must be completed at ECSU.	
5	Cultural Perspectives	3
6	Applied Information Technologies – BUS 205 Management of Business Information	3
7	Creative Expressions	3
8	Tier 3 Capstone	3
9	Foreign Language Proficiency: See requirements here. If the requirement has been	6
	met in whole or in part, general education and open elective credits will adjust	
	accordingly.	
10	General Education Credits	18
11	Remaining Major Program Requirements	
12	Course	Credits
13	BUS 260 Operations Management	3
14	BUS 301 Business Ethics	3
15	BUS 351 Advanced Business Concepts and Entrepreneurial Applications	3
16	BUS 431 Management Policy and Strategy	3
17	BUS 490 Internship In Business Administration	3
18	12 additional credits of Business electives at the 300/400 level. Students who take	12
	none or more unique credits of their electives in one field earn a concentration in	
	that field.	
19		
20	Program Course Credits	27
21	Remaining Open Electives	
22	Courses	Credits
23	Open Elective credits	15
24	Students who have fulfilled foreign language requirements in high school or who	
	use open elective credits at the community college to fulfill foreign language	
	requirements will end up with more open elective credits at ECSU.	
25	Total Credits Remaining for the 4-Year Degree	60

### Credits remaining in the four-year degree Business Administration – Management B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

#### Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University		
2	Remaining General Education Courses		
3	Course	Credits	
4	Select two of the following three areas:	6	
5	American Experience	(0-3)	
6	Mind and Body	(0-3)	
7	Creative Drive	(0-3)	
8	Tier 3 Capstone, MGT 460 International Business	3	
9	General Education Credits	9	
10	Remaining Major Program Requirements		
11	Course	Credits	
12	MIS 370 Business Information Systems*	3	
13	MGT 450 Business Policy and Strategy*	3	
14	MGT 385 Human Resources Management**	3	
15	MGT 400 Business and Society**	3	
16	9 additional credits of MGT**	9	
17	6 additional credits of business courses (may include MGT)**	6	
18	3 additional credits of business, excluding MGT courses**	3	
19	CSC 200 Information Management and Productivity Software	3	
20	Program Course Credits	33	
21	Remaining Open Electives		
22	Courses	Credits	
23	Open Elective credits	18	
24	Total Credits Remaining for the 4-Year Degree	60	

# Credits remaining in the four-year degree Business Management, B.B.A.

Need 2.0 overall G.P.A. in all major courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Health and Wellness	3
5	Intercultural Competency: PSY 100 Introduction to Psychology	3
6	General Education Elective	3
7	The following must be taken at WCSU:	
8	First Year Navigation	0
9	Written Comm III – embedded in a major course	0
10	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
11		
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ancell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 320 Operations Management	3
19	MGT 415 Strategic Management	3
20	MKT 201 Global Environment of Business	3
21	MGT 340 Total Quality Management	3
22	MGT 350 Management Negotiations	3
23	MGT 410 Current Issues in Management	3
24	Select one of the following options:	9
25	Human Resource Management Option:	(9)
	MGT 251 Human Resource Management	
	MGT 353 Advanced Human Resource Management: Employee Acquisition	
	MGT 354 Advanced Human Resource Management: Employee Development	
26	Small Business & Entrepreneurial Management Option:	(9)
	MGT 405 Small Business Entrepreneurship	
	MGT 406 Small Business Management	
	Select one of the following:	
	MGT 377 Supply Chain Management	
	MIS 405 Business Applications using Microcomputers	
27	Supervisory Management Option:	(9)
	MGT 251 Human Resources Management	
	MGT 377 Supply Chain Management	
	MGT 405 Small Business Entrepreneurship	
28		
29	Program Course Credits	31
30	Remaining Open Electives	

31	Courses	Credits
32	Open Elective credits	20
33		
34	Total Credits Remaining for the 4-Year Degree	60



# Marketing Studies

### **Transfer Pathway and Degree Program Central Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Marketing B.S.** 

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1		Community Colleges		CCSU	
2			Credits		Credits
3		Fram	nework3	0	
4		General Educa	tion Req	uirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	English 110 Freshman Composition*	3
8	Written II	Gen Ed		Skill Area I	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	3	Skill Area II – STAT 200 Business Statistics I*	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II ECON 200 Macroeconomics*	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3
17	Competency:	Gen Ed	3	Study Area III – Behavioral Sciences	3 <b>30-31</b>
18	Framework30 Credits (30-31):				

19	Pat	hway30		
20	Additional Gener	ral Educa	ition Courses	
21	General Education Elective 1 – ECN 102	3	Study Area II – ECON 201	3
	Microeconomics*		Microeconomics*	
22			Study Area I – Arts and	3
			Humanities	
23			Study Area I – Literature	3
24			Study Area III – Behavioral	3
			Sciences	
25	MAT 152 Finite Math (TXCC)	3	Skill Area II – MAT 123	3
			Applied Business Math*	
	MAT 158 Functions, Graphs & Matrices	3	OR	
	(GCC, MCC, MXCC)		MAT 125 Applied Calculus*	
			OR	
	MAT 190 Calculus for Business and Social	3	MAT 152 Calculus*	
	Sciences (NCC, TXCC)			
	MAT 230 Applied Calculus (CCC), Applied	3		
	Calculus with a Modeling Approach (MCC)			
	MAT 232 Applied Calculus (GCC, NVCC)	3 (GCC)		
		4(NVCC)		
	MAT 254 Cally Land AGG 11GG MAYOR NIGGG			
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC,	4		
26	QVCC, TRCC)		Skill Area III. Foreign	6
20			Skill Area III – Foreign Language Proficiency:	О
			See requirements <u>here</u> . If the	
			requirement has been met in	
			whole or in part, general	
			education and open elective	
			credits will adjust	
			accordingly.	
27	General Education Credits:	36-38	decordingly.	51-52
28	Major Pro	l .	ourses	31 32
29	ACC 113 Principles of Financial Accounting	3		
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)			
	Principles of Financial Accounting I (GCC)		ACC 211 Introduction to	
	· ····································		Financial Accounting*	3
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)	·		
30	ACC 117 Principles of Managerial			
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3	ACC 212 Introduction to	3
	NVCC, NWCC, NCC, QVCC, TXCC)		Managerial Accounting*	
	25, 25, 25, 4, 25, 17, 25,	l	l	

	ACC 118 Managerial Accounting (ACC, TRCC)	4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of Marketing*	3
32	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	LAW 250 Legal Environment of Business*	3
33	BMG 202 Principles of Management*	3	MGT 295 Fundamentals of Management*	3
34	BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*	3	MC 207 Managerial Communications <sup>1*</sup>	3
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to Management Information Systems	3
37			STAT 201 Business Statistics II*	3
38			MKT 305 Consumer Behavior	3
39			MKT 373 Marketing Research	3
40			MKT 380 Market Data Analysis	3
41			MKT 450 Marketing Strategy and Plan	3
42			Nine credits of directed electives selected with and approved by an advisor: MKT 306 Advertising and Promotion MKT 307 Sales Administration MKT 311 Retailing MKT 321 International Marketing MKT 350 Social Media Marketing MKT 358 Relationship Marketing MKT 359 Special Events Marketing MKT 360 Brand Marketing MKT 375 Services Marketing MKT 390 Product Development & Management	9

			MKT 413 Business-to-	
			Business Marketing	
			MKT 415 Marketing Touristic	
			_	
			Startups MKT 439 Direct Marketing	
			MKT 480 Marketing for Non-	
			Profit Organizations MKT 481 Consultative Selling	
			Techniques	
			MKT 494 Independent Study	
			in Marketing	
			MKT 496 Practicum in	
			Marketing	
			MKT 497 Marketing	
			Internship	
40			MKT 498 Marketing Seminar	
43			Students must complete nine	
			credits of 300- or 400-level	0
			courses offered by the School	9
			of Business, including	
			marketing courses.	
44			MGT 480 Strategic	
			Management (Upper Division	
			Capstone)	3
			A 0 credits assessment	
			session BUS 480 is a co-	
45	Due ruem Course Comittee	24 22	requisite with MGT 480	60
45	Program Course Credits:	21-23		60
46	Minor Course Credits:			
47		Elective	es	
48	Students who have fulfilled foreign language requirements			
	in high school or who use open elective credits at the community college to fulfill foreign language and/or minor			
	requirements will end up with more open elective credits at			
40	the CCSU.	0.3		0.0
49	Open Elective credits:	0-3	Total Cuadita facility 4 Value	8-9
50	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	

## **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Marketing B.S.** 

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

1	Со	mmunity Colleges		SCSU	
2			Credits		Credits
3			Framev	vork30	
4		General	Educatio	n Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II — Life and Environment	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning – ECO 270 Applied Business Statistics – in place of ECO 221 Statistics for Economics and Business	3
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14 15	Aesthetic Dimensions Section B	Gen Ed	3	Cultural Expressions	3
16	Competency:	Gen Ed	3	Critical Thinking	3
				-	
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 C	redits (30-31):			

19	Pathway30					
20	Additional	General	Education Courses			
21	General Education Elective 1 – ECN	3	Global Awareness – ECO 101	3		
	102 Microeconomics		Principles of Microeconomics			
22	Select two of the following three areas	:		6		
23			Creative Drive	(0-3)		
24			American Experience	(0-3)		
25			Mind and Body	(0-3)		
27			Must be taken at SCSU:			
28			Tier 3 Capstone, MKT 325 Marketing Research	3		
29	General Education Credits:	33-35		42-43		
30	Maj	or Progr	am Courses			
31	ACC 113 Principles of Financial	3	ACC 200 Principles of Financial	3		
	Accounting (HCC, MxCC, NVCC,		Accounting			
	NWCC, NCC, QVCC, TXCC)					
	Principles of Financial Accounting I					
	(GCC)					
	ACC 115 Financial Accounting (ACC,	4				
	MCC, TRCC)					
	Principles of Financial Accounting					
32	(CCC)		ACC 210 Managarial Accounting for	3		
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC,	3	ACC 210 Managerial Accounting for Non-Accounting Majors	3		
	MxCC, NVCC, NWCC, NCC, QVCC,		ACC 220 Managerial Accounting for			
	TXCC)		Accounting Majors			
	incej		Theodariting Majors			
	ACC 118 Managerial Accounting	4				
	(ACC, TRCC)					
33	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3		
	BBG 230 Survey of Business law		MGT 240 Legal Environment of	3		
	(QVCC)		Business			
	BBG 231 Business Law I (GCC, HCC,					
	MxCC, NVCC, NwCC, NCC, TRCC,					
	TxCC)					
	BBG 234 Legal Environment of					
	Business (ACC, CCC, MCC, MXCC,					
35	QVCC) BMG 202 Principles of Management	3	MGT 300 Management and	3		
	202 i incipies of Management		Organization – in place of MGT 305	,		
			Organizational Behavior			
36	BFN 201 Principles of Finance		FIN 300 Corporate Finance	3		
37	r		CSC 200 Information Management	3		
			and Productivity Software			

MGT 450 Business Policy and Strategy Seminar   3   40   41   41   42   43   44   44   44   45   46   45   45   44   46   46	38			MIS 370 Business Information Systems	3
Strategy Seminar	20			·	2
40   Marketing Concentration: 42   MKT 321 Consumer Behavior 3 43   MKT 420 Global Marketing 3 44   MKT 420 Strategic Marketing 3 45   Select 21 credits from: 21  MKT 327 Marketing Management MKT 330 Retail Management MKT 331 Principles of Advertising MKT 332 Marketing Communications MKT 334 Principles of Advertising MKT 335 Business to Business Marketing Marketin	39			· ·	3
Marting Concentration:	40			Strategy Serminar	
MKT 321 Consumer Behavior   3				Marketina Concentration:	
MKT 420 Global Marketing   3				-	3
MKT 450 Strategic Marketing 3 Select 21 credits from: 21  MKT 327 Marketing Management MKT 330 Retail Management MKT 331 Principles of Advertising MKT 332 Marketing Communications MKT 334 Professional Selling MKT 335 Business to Business Marketing MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 336 Sales Management MKT 336 Media Planning and Strategy MKT 350 Product and Market Planning MAT 350 Product and Market Planning MAT 158 Functions, Graphs & MAT 158 Functions, Graphs & MAT 139 Short Course in Calculus MAT 139 Short Course in Calculus MAT 150 Calculus I MAT 150 Calculus I MAT 150 Calculus I MAT 230 Applied Calculus (CCC), Applied Calculus (CCC), Applied Calculus With a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 232 Applied Calculus (GCC, MVCC)  MAT 234 Calculus I (ACC, HCC, MCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MCC, NVCC)  MAT 255 Calculus I (ACC, HCC, MCC, NVCC)  MAT 256 Calculus I (ACC, HCC, MCC, NVCC)  MAT 257 Calculus I (ACC, HCC, MCC, NVCC)  MAT 258 Calculus I (ACC, HCC, MCC, NVCC)  MAT 259 Calculus I (ACC, HCC, MCC, NVCC)  MAT 250 Calculus I (ACC, HCC, MCC, NVCC)  MAT 251 Calculus I (ACC, HCC, MCC, NVCC)  MAT 252 Calculus I (ACC, HCC, MCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MCC, NVCC)  MAT 256 Calculus I (ACC, HCC, MCC, NVCC)  MAT 257 Calculus I (ACC, HCC, MCC, NVCC)  MAT 258 Calculus I (ACC, HCC, MCC, NVCC)  MAT 259 Calculus I (ACC, HCC, MCC, MCC, NVCC)  MAT 250 Calculus I (ACC, HCC, MCC, MCC, NVCC)  MAT 250 Calculus I (ACC, HCC, MCC, MCC, NVCC)  MAT 251 Calculus I (ACC, HCC, MCC, MCC, NVCC)  MAT 252 Calculus I (ACC, HCC, MCC, MCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MCC, MCC, MCC, MCC, NVCC)  MAT 256 Calculus I (ACC, HCC, MCC, MCC, MCC, MCC, MCC, MCC, M					
Select 21 credits from:  MKT 327 Marketing Management MKT 330 Retail Management MKT 331 Principles of Advertising MKT 332 Marketing Communications MKT 334 Professional Selling MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 336 Sales Management MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning  46 MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social-Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus (CCC), Applied Calculus (GCC, NVCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXC, NCCC, QVCC, TRCC)  40 Program Course Credits:  18-20  Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3	_				
MKT 330 Retail Management MKT 331 Principles of Advertising MKT 332 Marketing Communications MKT 334 Professional Selling MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 336 Sales Management MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning MAT 150 Product and Market Planning MAT 158 Functions, Graphs & MAT 159 Short Course in Calculus MAT 150 Calculus I MAT 190 Calculus for Business and Social Sciences (NCC, MXCC) MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 232 Applied Calculus (GCC, MCC, NVCC) MAT 234 Applied Calculus I MAT 255 Calculus I MAT 256 Calculus I MAT 257 Calculus I MAT 258 Calculus I MAT 259 Applied Calculus I MAT 259 Applied Calculus I MAT 250 Calculus I MAT 250 Applied Calculus I MAT 251 Calculus I MAT 252 Applied Calculus I MAT 253 Applied Calculus I MAT 254 Calculus I MAT 255 Calculus I MAT 256 Calculus I MAT 257 Calculus I MAT 258 Calculus I MAT 258 Calculus I MAT 259 Calculus I MAT 259 Applied Calculus I MAT 250 Calculus I MAT 250 Calculus I MAT 250 Calculus I MAT 251 Calculus I MAT 252 Applied Calculus I MAT 253 Applied Calculus I MAT 254 Calculus I MAT 255 Calculus I MAT 256 Calculus I MAT 257 Calculus I MAT 257 Calculus I MAT 258 Calculus I MAT 258 Calculus I MAT 259 Calculus I MAT 250 Calculus I MAT 250 Calculus I MAT 250 Calculus I MAT 251 Calculus I MAT 251 Calculus I MAT 251 Calculus I MAT 252 Calculus I MAT 253 Calculus I MAT 254 Calculus I MAT 256 Calculus I MAT 257 Calculus I MAT 257 Calculus I MAT 258 Calculus I MAT 259 Calculus I MAT 250 Calcu	45			Select 21 credits from:	
MKT 331 Principles of Advertising MKT 332 Marketing Communications MKT 332 Marketing Communications MKT 334 Professional Selling MKT 335 Possional Selling MKT 335 Possional Selling MKT 336 Sales Management MKT 336 Sales Management MKT 336 Sales Management: MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning and Strategy MKT 350 Product and Market Planning MAT 158 Functions, Graphs & MAT 124 Quantitative Mathematics MAT 139 Short Course in Calculus MAT 158 Functions, Graphs & MAT 150 Calculus I MAT 232 Applied Calculus (CCC), Applied Calculus With a Modeling Approach (MCC) MAT 232 Applied Calculus (GCC, NVCC) MAT 232 Applied Calculus (GCC, MCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus (GCC, MCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, MCC, NVCC) MAT 232 Applied Calculus I (ACC, HCC, MCC, MCC, MCC, MCC, MCC, MCC, M					
MKT 332 Marketing Communications MKT 334 Professional Selling MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 336 Sales Management MKT 338 Services Marketing Marketin					
MKT 334 Professional Selling MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 336 Sales Management MKT 336 Sales Management MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning  46 MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 234 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  18-20  Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3					
MKT 335 Business to Business Marketing MKT 336 Sales Management MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning MAT 152 Finite Math (TXCC)  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 234 Applied Calculus (GCC, MCC, MCCC)  MAT 235 Applied Calculus (GCC, MCC)  MAT 236 Applied Calculus (GCC, MCC)  MAT 237 Applied Calculus (GCC, MCC)  MAT 238 Applied Calculus (GCC, MCC)  MAT 239 Applied Calculus (GCC)  MAT 230 Applied Calculus (GCC)  MAT 230 Applied Calculus (GCC)  MAT 231 Applied Calculus (GCC)  MAT 232 Applied Calculus (GCC)  MAT 233 Applied Calculus (GCC)  MAT 234 Applied Calculus (GCC)  MAT 235 Applied Calculus (GCC)  MAT 236 Applied Calculus (GCC)  MAT 237 Applied Calculus (GCC)  MAT 238 English 316 Writing for Business and 3  English 316 Writing for Business and 3					
Marketing MKT 336 Sales Management MKT 338 Services Marketing Mark					
MKT 336 Sales Management MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning  46 MAT 152 Finite Math (TXCC) MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3					
MKT 338 Services Marketing Marketing Management: MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  BMG 204 Managerial  3 English 316 Writing for Business and 3					
Marketing Management: MKT 340 Media Planning and Strategy, MKT 350 Product and Market Planning  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  18-20  Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3				9	
MKT 340 Media Planning and Strategy MKT 350 Product and Market Planning  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & MAT 139 Short Course in Calculus MAT 139 Short Course in Calculus MAT 150 Calculus I  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  18-20  Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3					
Strategy MKT 350 Product and Market Planning  46 MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & MAT 159 Short Course in Calculus MAT 150 Calculus I  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 MAT 124 Quantitative Mathematics MAT 124 Quantitative Mathematics MAT 1250 Calculus MAT 150 Calculus					
MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & MAT 139 Short Course in Calculus MAT 150 Calculus I  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC)  MAT 254 Calculus I (ACC, HCC, MXCC)  MAT 257 Calculus I (ACC, HCC, MXCC)  MAT 258 Calculus I (ACC, HCC, MXCC)  MAT 259 Calculus I (ACC, HCC, MXCC)  MAT 250 Calculus I (ACC, HCC, MXCC)  MAT 251 Calculus I (ACC, HCC, MXCC)  MAT 252 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 255 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 256 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 257 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 258 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 259 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 250 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 251 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 252 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 255 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 256 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 257 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 258 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 259 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 250 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 250 Calculus I (ACC, HCC, MXCC, MXCC, NCCC, QVCC, TRCC)  MAT 250 Calculus I (ACC, HCC, MXCC, MXCC, NCCC, QVCC, TRCC)  MAT 250 Calculus I (ACC, HCC, MXCC, MXCC				_	
MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & MAT 139 Short Course in Calculus MAT 158 Functions, Graphs & MAT 150 Calculus I  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 AMAT 124 Quantitative Mathematics MAT 139 Short Course in Calculus MAT 139 Short Course in Calculus MAT 150 Calculus I  48 Open Electives					
MAT 158 Functions, Graphs & MAT 150 Calculus I  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  18-20  Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3				Planning	
MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 MAT 150 Calculus I  40  APT 150 Calculus I  41  APT 150 Calculus I  41  APT 150 Calculus I  42  APT 150 Calculus I  43  APT 150 Calculus I  44  APT 150 Calculus I  45  APT 150 Calculus I  46  APT 150 Calculus I  47  APT 150 Calculus I  48  APT 150 Calculus I  40  APT 150 Calculus I  40  APT 150 Calculus I  40  APT 150 Calculus I  41  APT 150 Calculus I  41  APT 150 Calculus I  42  APT 150 Calculus I  43  APT 150 Calculus I  44  APT 150 Calculus I  45  APT 150 Calculus I  46  APT 150 Calculus I  47  APT 150 Calculus I  48  APT 150 Calculus I  48  APT 150 Calculus I  48  APT 150 Calculus I  49  APT 150 Calculus I  40  APT 150 Calculus I  41  APT 150 Calculus I  41  APT 150 Calculus I  42  APT 150 Calculus I  42  APT 150 Calculus I  43  APT 150 Calculus I  44  APT 150 Calculus I  45  APT 150 Calculus I  47  APT 150 Calculus I  47  APT 150 Calculus I  48  APT 150 Calculus I  48  APT 150 Calculus I  49  APT 150 Calculus I  40  APT 150 Calculus I  40  APT 150 Calculus I  40  APT 150 Calculus I  41  APT 150 Calculus I  41  APT 150 Calculus I  41  APT 150 Calculus I  42  APT 150 Calculus I  43  APT 150 Calculus I  44  APT 150 Calculus I  45  APT 150 Calculus I  47  APT 150 Calculus I  48  AP	46	MAT 152 Finite Math (TXCC)	3	MAT 124 Quantitative Mathematics	3-4
Matrices (GCC, MCC, MXCC)  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 232 Applied Calculus (GCC, 4(NVCC)  MAT 254 Calculus I (ACC, HCC, 4(NVCC)  MAT 254 Calculus I (ACC, HCC, 4(NVCC))			MAT 139 Short Course in Calculus		
MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 232 Applied Calculus (GCC, 4(NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  18-20  Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3		MAT 158 Functions, Graphs &	3	MAT 150 Calculus I	
Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  18-20  Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3		Matrices (GCC, MCC, MXCC)			
MAT 230 Applied Calculus (CCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3		MAT 190 Calculus for Business and	3		
Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3		Social Sciences (NCC, TXCC)			
Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3					
Approach (MCC)  MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3			3		
MAT 232 Applied Calculus (GCC, NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3					
MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3		Approach (MCC)			
MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits:  48 Open Electives  49 BMG 204 Managerial  3 English 316 Writing for Business and 3		11 10 1 1 10 00 00 00 00 00 00 00 00 00	2 (222)		
MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits: 18-20 60  48 Open Electives  49 BMG 204 Managerial 3 English 316 Writing for Business and 3			-		
MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits: 18-20 60  48 Open Electives  49 BMG 204 Managerial 3 English 316 Writing for Business and 3		NVCC)	4(NVCC)		
MXCC, NCCC, QVCC, TRCC)  47 Program Course Credits: 18-20 60  48 Open Electives  49 BMG 204 Managerial 3 English 316 Writing for Business and 3		MAT 254 Calculus I (ACC., HCC.	4		
47Program Course Credits:18-206048Open Electives49BMG 204 Managerial3English 316 Writing for Business and3		• • •			
48 Open Electives 49 BMG 204 Managerial 3 English 316 Writing for Business and 3	47		18-20		60
49 BMG 204 Managerial 3 English 316 Writing for Business and 3	48		Open El	ectives	
	49	BMG 204 Managerial	· ·	T	3
Communication (MCC, MXCC, QVCC)     Industry		Communication (MCC, MXCC, QVCC)		Industry	,

	BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)			
50	Open Elective credits:	0-3		17-18
51	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			



### **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Marketing B.B.A.** 

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program. Need 2.0 overall G.P.A. in all **major** courses.

2 3 4 5 6 7 8 9 10	Competency: Section A Written I Written II Scientific Reasoning Scientific Knowledge Quantitative	English 101 Gen Ed Gen Ed Gen Ed MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	Framev Education 3 3 3-4 3-4	work30 n Requirements  Written Communication I Written Communication II Scientific Inquiry I Scientific Inquiry II FIN 230 Business Statistics	3 3 3-4 4 3
3 4 5 6 7 8 9	Section A Written I Written II Scientific Reasoning Scientific Knowledge	English 101 Gen Ed Gen Ed Gen Ed MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	Framev Education 3 3 3-4 3-4	Written Communication I Written Communication II Scientific Inquiry I Scientific Inquiry II	3 3 3-4 4
5 6 7 8 9	Section A Written I Written II Scientific Reasoning Scientific Knowledge	English 101 Gen Ed Gen Ed Gen Ed MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	3 3 3-4 3-4	Written Communication I Written Communication II Scientific Inquiry I Scientific Inquiry II	3 3-4 4
6 7 8 9 10	Section A Written I Written II Scientific Reasoning Scientific Knowledge	Gen Ed Gen Ed Gen Ed MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	3 3-4 3-4	Written Communication II Scientific Inquiry I Scientific Inquiry II	3 3-4 4
7 8 9 10	Written I Written II Scientific Reasoning Scientific Knowledge	Gen Ed Gen Ed Gen Ed MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	3 3-4 3-4	Written Communication II Scientific Inquiry I Scientific Inquiry II	3 3-4 4
8 9 10	Written II Scientific Reasoning Scientific Knowledge	Gen Ed Gen Ed Gen Ed MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	3 3-4 3-4	Written Communication II Scientific Inquiry I Scientific Inquiry II	3 3-4 4
9	Scientific Reasoning Scientific Knowledge	Gen Ed Gen Ed MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	3-4 3-4	Scientific Inquiry I Scientific Inquiry II	3-4
10	Scientific Knowledge	Gen Ed  MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	3-4	Scientific Inquiry II	4
		MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC,	-		
11	Quantitative	of Statistics (ACC, CCC, GCC, HCC,	3	FIN 230 Business Statistics	3
		MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC)  MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4		
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	General Education Elective	3
18	Framework30 C	redits (30-31):			31
19			Pathw	/ay30	·
20		Additional		Education Courses	

21	General Education Elective 1 – ECN	3	ECON 213 Principles of	3
	102 Microeconomics		Microeconomics	
22			General Education Elective	3
23			Intercultural Competence	3
24			Health and Wellness – PSY 100	3
			Introduction to Psychology	
25				
26			Must be taken at WCSU:	
27			First Year Navigation	0
28			Written Communication III—	0
			embedded in a major course	
29			Culminating Gen Ed Experience –	0
20	Compared Education Conditor	22.25	may be satisfied by a major capstone	42
30	General Education Credits:	33-35		43
			am Courses	
32	ACC 113 Principles of Financial	3	ACC 201 Financial Accounting (C+ or	3
	Accounting (HCC, MxCC, NVCC,		better)	
	NWCC, NCC, QVCC, TXCC)			
	Principles of Financial Accounting I (GCC)			
	(GCC)			
	ACC 115 Financial Accounting (ACC,	4		
	MCC, TRCC)			
	Principles of Financial Accounting			
	(CCC)			
33	ACC 117 Principles of Managerial		ACC 202 Managerial Accounting	3
	Accounting (CCC, GCC, HCC, MCC,	3		
	MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)			
	ACC 118 Managerial Accounting	4		
24	(ACC, TRCC)	2	NAKT 200 Drive sinder of Manhestine	
34	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing ACC 340 Business Law	3
35	BBG 230 Survey of Business law (QVCC)	3	OR	3
	BBG 231 Business Law I (GCC, HCC,		JLA 240 Commercial Law	
	MxCC, NVCC, NwCC, NCC, TRCC,		JEA 240 COMMERCIAL LAW	
	TxCC)			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC,			
	QVCC)			
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
38			MKT 101 Orientation to the Ancell	1
			Undergraduate Business Program	
39			MIS 260 Information Systems	3
			Concepts	

40			MGT 320 Operations Management	3
41			MGT 415 Strategic Management	3
42			MKT 201 Global Environment of	3
			Business	
43				
44			Marketing Concentration:	
45			MKT 310 Consumer Behavior:	4
			Concepts, Research Methods and	
			Applications	
46			MKT 315 Advertising and Integrated	4
			Marketing	
47			MKT 333 Sales Management	3
48			MKT 415 Marketing Research:	4
			Methods & Application	
49			MKT 490 Marketing Management:	4
			Analysis, Planning and	
			Implementation	
50			Marketing Elective	3
51		`	Marketing Elective	3
52	Program Course Credits:	18-20		56
53		<b>Open El</b>	ectives	
54	BMG 204 Managerial	3	WRT 210W Managerial Writing	3
	Communication (MCC, MXCC, QVCC)			
	BBG 210 Business Communication			
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			
55	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education	3-4
			Mathematics Elective	
	MAT 158 Functions, Graphs &	3	MAT 118 Elementary Applied Math	
	Matrices (GCC, MCC, MXCC)		MAT 181 Calculus I	
	MAT 190 Calculus for Business and	3	Will there be a math requirement	
	Social Sciences (NCC, TXCC)	3	remaining at WCSU if the student	
	Social Sciences (NCC, TXCC)		has taken 152 or 158? It will affect	
	MAT 230 Applied Calculus (CCC),	3	Template 2.	
	Applied Calculus with a Modeling		Template 2.	
	Approach (MCC)			
	MAT 232 Applied Calculus (GCC,	3 (GCC)		
	NVCC)	4(NVCC)		
	•	, ,		
	MAT 254 Calculus I (ACC, HCC,	4		
	MXCC, NCCC, QVCC, TRCC)			
56	Open Elective credits:	0-3		14-15

57	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			



### Credits remaining in the four-year degree Marketing B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2		
	Remaining General Education Courses	0 111
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here. If the	6
	requirement has been met in whole or in part, general education and open elective	
	credits will adjust accordingly.	
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II <sup>1*</sup>	3
13	MKT 305 Consumer Behavior	3
14	MKT 373 Marketing Research	3
15	MKT 380 Market Data Analysis	3
16	MKT 450 Marketing Strategy and Plan	3
17	Nine credits of directed electives selected with and approved by an advisor:	
	MKT 306 Advertising and Promotion	
	MKT 307 Sales Administration	
	MKT 311 Retailing	
	MKT 321 International Marketing	
	MKT 350 Social Media Marketing	
	MKT 358 Relationship Marketing	
	MKT 359 Special Events Marketing	
	MKT 360 Brand Marketing	
	MKT 375 Services Marketing	9
	MKT 390 Product Development & Management	
	MKT 413 Business-to-Business Marketing	
	MKT 415 Marketing Touristic Startups	
	MKT 439 Direct Marketing	
	MKT 480 Marketing for Non-Profit Organizations	
	MKT 481 Consultative Selling Techniques	
	MKT 494 Independent Study in Marketing	
	MKT 496 Practicum in Marketing	
	MKT 497 Marketing Internship	

	MKT 498 Marketing Seminar	
18	Students must complete nine credits of 300- or 400-level courses offered by the School	
	of Business, including marketing courses.	9
19	MGT 480 Strategic Management (Upper Division Capstone)	
	A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	
20		
21		
22		
23		
24	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who	
	use open elective credits at the community college to fulfill foreign language and/or	
	minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60



## Credits remaining in the four-year degree Marketing B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

### Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the following three areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MKT 325 Marketing Research	3
9	General Education Credits	9
10	Remaining Major Program Requirements	
11	Course	Credits
12	CSC 200 Information Management and Productivity Software	3
13	MIS 370 Business Information Systems	3
14	MGT 450 Business Policy and Strategy Seminar	3
15	Marketing Concentration:	
16	MKT 321 Consumer Behavior	3
17	MKT 420 Global Marketing	3
18	MKT 450 Strategic Marketing	3
19	Select 21 credits from:	21
	MKT 327 Marketing Management	
	MKT 330 Retail Management	
	MKT 331 Principles of Advertising	
	MKT 332 Marketing Communications	
	MKT 334 Professional Selling	
	MKT 335 Business to Business Marketing	
	MKT 336 Sales Management	
	MKT 338 Services Marketing	
	Marketing Management:	
	MKT 340 Media Planning and Strategy	
	MKT 350 Product and Market Planning	
20	• · · · · · · · · · · · · · · · · · · ·	
21 22	Program Course Credits  Powering Coop Floating	39
	Kemaning Open Lieutives	
23	Courses Onen Elective credits	Credits
24	Open Elective credits	12
25	Total Credits Remaining for the 4-Year Degree	60

# Credits remaining in the four-year degree Marketing B.B.A.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program. Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University		
2	Remaining General Education Courses		
3	Course	Credits	
4	Health and Wellness – PSY 100 Introduction to Psychology	3	
5	Intercultural Competency	3	
6	General Education Elective	3	
7	The following must be taken at WCSU:		
8	First Year Navigation	0	
9	Written Comm III – embedded in a major course	0	
10	Culminating Gen Ed Experience – may be satisfied by a major capstone	0	
11			
12			
13	General Education Credits	9	
14	Remaining Major Program Requirements	•	
15	Course	Credits	
16	MKT 101 Orientation to the Ancell Undergraduate Business Program	1	
17	MIS 260 Information Systems Concepts	3	
18	MGT 320 Operations Management	3	
19	MGT 415 Strategic Management	3	
20	MKT 201 Global Environment of Business	3	
21			
22	Marketing Concentration:		
23	MKT 310 Consumer Behavior: Concepts, Research Methods and Applications	4	
24	MKT 315 Advertising and Integrated Marketing	4	
25	MKT 333 Sales Management	3	
26	MKT 415 Marketing Research: Methods & Application	4	
27	MKT 490 Marketing Management: Analysis, Planning and Implementation	4	
28	Marketing Elective	3	
29	Marketing Elective	3	
30			
31	Program Course Credits	38	
32			
33	Courses	Credits	
34	Open Elective credits	13	
35	Eighteen credits of free electives must be non-business.		
36	Total Credits Remaining for the 4-Year Degree	60	